MBA Program in Health Care Management
Thank you for your interest in the Wharton MBA Program in Health Care Management. For further information, resumes, and appointments, contact:

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For information on the Wharton Health Care Management Alumni Association, visit www.whartonhealthcare.org

For detailed information on the Health Care Management Department educational programs, visit http://mba.wharton.upenn.edu/healthcare

MBA Graduates

The University of Pennsylvania was founded by Benjamin Franklin in 1740. Although the University carries the name of the Commonwealth, it is not a state university but an independent, private, nonsectarian institution. As one of the country’s earliest educational institutions, it has consistently initiated advances in teaching and research and has steadily generated specialized fields of higher education. Penn, as the University is commonly known, was the first American university to form departments of botany, hygiene and public health, surgical research, and research medicine. The University School of Medicine, formed in 1765, was the first in North America, as was the teaching hospital founded in 1874. The world’s first psychological clinic was opened at Penn in 1896.

The Wharton School, in the same spirit of innovation and excellence, was the world’s first collegiate school of business and management. Founded in 1881 with a gift from Joseph Wharton, the Philadelphia industrialist and philanthropist, the Wharton School undertook the pioneer steps in elevating training for business significantly above its previous level as noncollegiate commercial education. In 1921, the formation of the Graduate Program signaled the advancement of business administration at Wharton to the highest levels of professional education.

Today, the Wharton School has more than 480 faculty members teaching in both the graduate and undergraduate divisions and conducting a continually expanding volume of research. The 1,785 students in the master’s degree program may choose from among more than 200 courses and over 19 majors and concentrations, a variety reflecting the fact that the Wharton education complements the career goals of the individual.

This brochure is provided to introduce you to the 2022 Wharton Health Care Management Program graduates.

We encourage you to consider these individuals for employment.
The Graduate Program in Health Care Management is a full-time 2-year MBA curriculum offered by the Health Care Management Department of the Wharton School. The program, the principal educational effort at the Leonard Davis Institute of Health Economics, is designed to provide managerial and technical expertise to students interested in the health care management field. By combining the skills of the Wharton disciplines with sensitivity to the needs of health care providers and recipients, the Wharton MBA health-care graduate can effectively manage the delivery of health services and products at all levels.

The Program has produced graduates who have chosen careers in hospitals and other medical institutions, pharmaceutical, biotechnology and medical device companies, digital health care, financial services, entrepreneurial ventures, consulting firms, insurance firms, private health industry, and federal, state, and local government. Many of these MBA graduates now hold positions as chief executive officers, directors, and other key decision makers in health care organizations.

The Leonard Davis Institute of Health Economics (LDI) is an interdisciplinary center for research and education in the organization, financing, and delivery of health care. Through LDI, University of Pennsylvania faculty and staff work together on issues concerning health policy, health insurance, managed care, hospitals, pharmaceutical companies, and other health-related organizations. Established in 1967, the Institute appropriately bears the name of the late Leonard Davis, one of the foremost innovators in private health insurance in the United States. He was the founder of Colonial Penn Group, Inc., a company that has pioneered insurance for older Americans. Both Mr. Davis and Mrs. Sophie Davis were generous benefactors to the University of Pennsylvania, contributing basic support for the activities of the Leonard Davis Institute.

Program Description

The Wharton Management Core

All students are required to complete the Wharton Management Core. The Wharton School’s core curriculum is designed to increase crossfunctional integration, extend global experience, strengthen leadership training, and introduce new courses on key management issues. The core curriculum provides groundwork in basic management disciplines: economics, finance, financial and cost accounting, management science, managing people and organizational design, marketing, operations management, the governmental and legal environment of business, statistics, and strategy.

Fixed Core:
- Leadership: Foundations of Teamwork and Leadership
- Marketing: Marketing Management
- Microeconomics: Microeconomics for Managers
- Financial Accounting
- Statistics: Regression Analysis for Managers
- Management Communication: Speaking and Writing

Flexible Core:
- Operations, Information, and Decisions Options:
  - Quality and Productivity
  - Business Analytics
  - Enabling Technologies
  - Innovation
  - Management Decision Making
  - Operations Strategy
- Marketing Options:
  - Dynamic Marketing Strategy
  - Strategic Marketing Simulation
- Communications Options:
  - Impromptu Speaking and Elements of Story for Business
  - Crisis Communication
  - Fundamentals for Prospective Entrepreneurs
  - Advanced Persuasive Speaking
  - Communications Challenges for Entrepreneurs
  - Persuasive Writing for Business Leaders
- Accounting Options:
  - Financial Accounting
  - Financial and Managerial Accounting
- Corporate Finance Options:
  - Corporate Finance
  - Introduction to Corporate Finance
- Microeconomics Options:
  - Macroeconomics
  - Introduction to Macroeconomics
- Management Options:
  - Managing the Established Enterprise
  - Managing the Emerging Enterprise
- Legal Studies & Business Ethics
  - Responsibility in Global Management
  - Responsible Business
  - Business, Social Responsibility, and the Environment

International Programs:
- Global Modular Courses: Short full-credit courses in an intensive workshop format in a country relevant to the topic
- Global Immersion Program (GIP): A high-level survey of the economic, cultural, and geo-political drivers behind regions integral to the global economy. Students then experience it in-country.

The Health Care Major Courses and Electives:
- These courses promote an understanding of concepts, institutions, and issues involved in the organization, financing, and delivery of health services and products in the United States and globally. Health care electives are selected consistent with individual career objectives and interests.
- Required:
  - Introduction to Health Management and Economics
  - Health Care Field Application Project

Electives:
- US Payor and Provider Strategy
- Financial Management of Health Institutions
- Health Care Reform and the Future of the American Health System
- Health Care Services Delivery
  - A Managerial Economic Approach
  - Management and Strategy in Medical Devices and Technology
- Management of Health Care for the Elderly
- Health Care Data and Analytics
- Comparative Health Care Systems
- Leading Health Care Organizations
- Management & Economics of Pharmaceutical and Biotechnology Industries
- E-Health: Business Models and Impact
- Health Care Entrepreneurship
- Private Sector Development in Global Health Development
- Business of Behavioral Health
- Advanced Study Project Seminar:
  - Management of Health Service Businesses

The Health Care Summer Internship
- The internship is a 3-month management experience that provides the health care major an opportunity to work with a senior executive in an organization of particular interest to the student.

MBA Electives
- Opportunities are available for the health care major to pursue a second concentration in fields such as entrepreneurship, marketing, finance, or operations, or to pursue specialized knowledge in areas such as health care financing or within specialized segments of the health care industry including managed care organizations, hospitals, pharmaceutical and biotechnology companies, medical device companies, specialty services organizations, and long term care organizations. Graduate courses are available throughout the University.
An opportunity to improve healthcare delivery and patient outcomes through strategic initiatives.

Author by Humana, Boston, MA  
Strategy Advancement Intern, Summer 2021  
Collaborated with the Author leadership to complete a comprehensive assessment of 120 capabilities that Author had built to inform growth planning. Conducted extensive research on Special Needs Plans and identified the steps Author needed to take to offer these plans.

Haroon Consulting Group, New York City, NY  
Manager, 2018-2020  
Associate, 2017-2018  
Analyst, 2015-2016  
Collaborated with health system executives to design and implement process improvement initiatives to reduce expenses and improve patient throughput and results. Projects included: Co-led $15M engagement and 12-person team with the goal of reducing hospital length of stay and decreasing workforce expenses. Implemented process improvement initiatives and revised staffing plans to reduce expenses across the Acute and Support areas of the hospital, resulting in $2.5M savings six times the original goal. Managed team of five analysts tasked with collecting and quality assuring all project analytics, including a 25-hospital productivity tracker that was relied on by the executive team. Selected by client executive to fill interim Market Director of Productivity position, responsible for managing four client analysts and ensuring rapid and accurate labor reporting.

An opportunity to invest in and build leading healthcare services and technology companies.

Peloton Equity, Greenwich, CT  
MBA Intern, Summer 2021  
Led development of market map and industry diligence for a growth equity co-investment in a tech-enabled healthcare services company. Evaluated technology and value-based care opportunities, worked directly with founding partners.

Bright Health, New York, NY  
Corporate Development & Strategy 2019-2020  
Managed investor diligence for ~$65MM Series D and ~$100MM Series E fundraise in advance of IPO. Developed first projection model and defined KPIs. Coordinated third-party diligence for the acquisition of Brand New Day.

Ares Management, Los Angeles, CA  
Private Equity Associate 2017-2019  
Evaluated buyout and public investment opportunities in healthcare, industrials and business services industries for a $7.8B fund. Evaluated ~$1B buyout of a national network of rooftop distributors (submitted final bid), $5.0B+ take-private of a healthcare services provider (prebid with co-investor), and investment in Cincinnati Bell (NYSE: CBB).

Lazarus Freres & Co., Los Angeles, CA  
Investment Banking Analyst, 2015-2017  

An opportunity to deliver healthcare that's accessible, affordable, and transparent.

Sidcar Health, Los Angeles, CA  
Operations/Product Development Intern, Summer 2021  
Led the redesign of the provider search tool for Sidcar Health members, including user testing/ interviews, product design, as well as sourcing and negotiating with multiple data vendors.

Practising Wisely, New York, NY  
Product Manager, 2019-2020  
Managed a team of 6 analysts and developers to build the underlying Python/SQL software infrastructure for Practising Wisely, a physician decision-making support asset. Developed and led a design session with over 15 executives (including 4 C-suite leaders) on healthcare pivots to solicit feedback on the product features and value proposition.

Olive Wyman, New York, NY  
Associate, 2016-2019  
Advised payers, health systems, and pharmaceutical manufacturers on topics related to digital transformation and shifting to new reimbursement models. Evaluated commercial business case for innovative and potentially market shifting partnerships for the Cote of a ~$300M pharmaceutical manufacturer seeking to carve out a captive customer set. Led a 2.5- member project team that designed and implemented a project plan that called for ~$20M annual investment in enhanced care management capabilities for a dominant regional health insurer.

An opportunity to make healthcare delivery more innovative, accessible, and equitable.

Summer Associate, Summer 2021  
Assembled strategies, rooted in public-private partnerships, to improve maternal, infant, and young child nutrition outcomes in low- and middle-income country settings. Prioritized these strategies from initial list of 44 potential initiatives by using impact, feasibility, and evidence-based analyses. Presented findings and evidence to senior leadership.

University of Pennsylvania, Perelman School of Medicine at the University of Pennsylvania, Philadelphia PA  
M.D. Candidate, 2020  
Developed study parameters for a randomized controlled trial to test efficacy, safety, and proof of concept for a novel technology to improve access to clinical innovation initiatives that enabled independent Blue Cross to coordinate care for members. Developed, study parameters for innovation efforts to enable rapid cycle delivery improvements. Researched the design of primary care capitation programs and identified levers for program design.

An opportunity to leverage my experiences in clinical medicine, research, and business to improve healthcare outcomes and delivery.

Humana, Louisville, KY  
MBA Associate, Summer/Fall 2021  
Assembled teams of ~35 students from six campuses to conduct analysis and present findings on solutions to current challenges in healthcare and finance.

Clinicor, Philadelphia, PA  
Chief Medical Officer, 2020-2022  
Developed and led a design session with C-suite level attendees) from major health innovators to solicit feedback and create a comprehensive strategy for data utilization in our product, then successfully launched the new company, Concentric by Ginkgo, managing operations for the first several customers.

Ginkgo Bioworks  
Commercial Strategy and Operations 2020-2021  
Co-President, 2020-2021  
Created a social determinants of health initiative to develop a sustainable pathway for medical students to provide business development support to local non-profits focused on solving challenges in health and access in healthcare. Planned, and prioritized annual operating budget of ~$160,000; managed team of 12 members, sourced and evaluated venturing opportunities, created partnerships to form student internships, designed speaker series curriculum program, supervised national conference design.

An opportunity to improve health equity and address the social determinants of health.

Conselliana  
Health Operations Intern, 2021  
Improved content creation function at Conselliana, building new operational processes to coordinate across multiple teams, and leveraging health of high-impact, behavioral science and public health research to improve the effectiveness of patient engagements. Researched and composed SMS, emails and call scripts for clients reaching over 80,000 patients and members, including 2 national health plans.

Bain & Company, Atlanta, GA  
Health Operations Intern, 2021  
Developed and led a design session with C-suite level attendees) from major health innovators to solicit feedback and create a comprehensive strategy for data utilization in our product, then successfully launched the new company, Concentric by Ginkgo, managing operations for the first several customers.

Bain & Company, Atlanta, GA  
Senior Associate 2017-2019  
Developed and led a design session with C-suite level attendees) from major health innovators to solicit feedback and create a comprehensive strategy for data utilization in our product, then successfully launched the new company, Concentric by Ginkgo, managing operations for the first several customers.
An opportunity to build and grow with ambitious companies alleviating healthcare’s financial and human costs.

Oshi Health, New York, NY
Strategy and Operations Intern, Summer 2021
Developed patient engagement system to improve care delivery in seed stage company’s partnership with key national payer client.

Versant Health, Baltimore, MD
Summer 2021
Strategy and Operations Intern, Oshi Health, New York, NY
healthcare’s financial and human costs.

Oshi Health, New York, NY
Strategy and Operations Intern, Summer 2021
Identified key clinical opportunities for regional health system to improve operational efficiency, generate cost-savings, and increase patient access.

Optum, Denver CO
Strategy and Operations CO, 2017-2020
Partnered with local market leaders to develop clinical and technological solutions for operational challenges, such as improving patient experience and referral management, across OptumCare medical groups. Led content development of covid-19 recovery playbook for all OptumCare businesses, including best practice recommendations for clinic operations, patient and staff safety, and supply management.

The Churits Group, New York, NY
Associate Consultant, 2019-2020
Maven Clinic, New York, NY
Growth and Strategy Intern, Summer 2021
Evaluated sustainable business models to pursue with health plans and determined implementation steps to launch preferred model within 1 year. Developed comprehensive list of requirements for legal, product, and provider teams in order to work in tandem with health plans.

Summer Associate, Summer 2021
Developed productization and delivery of first vision insurer’s first post-merger value implementation to launch PE owned PE owned.

Led strategy, negotiation, and implementation to launch PE owned vision insurer’s first post-merger value implementation to launch PE owned.

Maven Clinic, New York, NY
Growth and Strategy Intern, Summer 2021
Evaluated sustainable business models to pursue with health plans and determined implementation steps to launch preferred model within 1 year. Developed comprehensive list of requirements for legal, product, and provider teams in order to work in tandem with health plans.

Source: Summer Intern, 2021
Partnered with cross-functional colleagues and external vendors on custom marketing automation software to improve communication with U.S. payer customers and enhance access to Pfizer medicines. Developed playbook to guide marketing colleagues on software implementation for new campaigns and initiated design of user portal for customer-facing colleagues.

Broadview Ventures, Boston, MA
Associate, 2019-2020
Led due diligence on opportunities for investments in Seed and Series A stage biopharma and medical device companies. Worked with venture partners to aid investments in Florencor and Xy Medical and syndicate Seed rounds. Collaborated with management teams to review scientific and clinical development plans, recruit key executives, and pitch co-investors.

Bain Capital Double Impact
2019-2020
Member of Bain Capital Double Impact.

Olive Wyman, Chicago, IL
Senior Consultant, Health & Life Sciences, 2016-2018
Advised payers and health systems on care management, patient population segmentation, and related financial forecasting. As an early team member of an internal analytics startup, owned productization and delivery of first client reports and led teams of 3 in development of care quality measures to address $700M issue of inappropriate care.

Khela Carpenter
Ghiliee Carpenter
Georgetown University, Washington, DC
B.A., Cum Laude, Psychology and Women’s & Gender Studies, 2015

Ping Chiu
Chieh-Ping Chiu,Wealthwharton.upenn.edu
Northeastern University, Evaston, IL
B.A. Anthropology, 2016

Alec Bronder
Ping Chiu
Wealthwharton.upenn.edu
Georgetown University, Washington, DC
B.A., Cum Laude, Psychology and Women’s & Gender Studies, 2015

Gregorio Concha-Toro
Gregorio.concha-toro.org2@wharton.upenn.edu
Harvard University, Cambridge, MA
A.B., Cum Laude, Economics, 2016

Project and lead transformative healthcare companies.

LEKEO Therapeutics, New York, NY
Business Development & Corporate Strategy MBA Intern, Summer 2021
Conducted commercial and clinical due diligence, performed valuation analyses, and prepared board materials for company’s acquisition of Stelios Therapeutics, a cardiac gene therapy company (closed July 2021). Led internal assessment of gene therapy pipeline candidate, including market deep-dive, clinical development plan, and program valuation, to inform go-forward strategy.

Bain Capital, Boston, MA
Investment Associate, 2016-2018
Executed $8B+ in aggregate financing, and strategic alternatives.

Member of Bain Capital Double Impact.

Investment Associate, 2018-2020
Member of Bain Capital Double Impact.

Registered to lend the lead in the due diligence process. Developed three investment memos for the investment committee. Designed a partnership program to improve university relationships.

Eleanor Health, New York, NY
Product & Operations Associate, 2019-2020
Launched several deals, taking the lead on the lead in the due diligence process. Developed three investment memos for the investment committee. Designed a partnership program to improve university relationships.

Eleanor Health, New York, NY
Product & Operations Associate, 2019-2020
Led several deals, taking the lead in the due diligence process. Developed three investment memos for the investment committee. Designed a partnership program to improve university relationships.

Goldman Sachs, New York, NY
Investment Banking Analyst, 2016-2018
Member of Healthcare & Consumer Retail team. Advised biopharma, healthcare services, and HCT companies on M&A transactions, financing, and strategic alternatives. Executed $4B+ aggregate transaction value.
Brock C. Downey
University of Michigan, Ann Arbor, MI
Senior R&D Associate, 2019
Principal R&D Associate, 2020
Summer 2021
An opportunity to invest in and advise cutting edge life science and healthcare services companies.
MTS Health Partners, New York, NY
Investment Banking Summer Associate, Summer 2021
Advised life science and healthcare services companies on various financial transactions by performing due diligence, valuation, strategic and market assessments, and development of management presentations. Select experiences include a private financing, sell-side advisory on a stock-for-stock merger, and buy-side M&A advisory.

Veelick Corporation, Cambridge, MA
Principal R&D Associate, 2020
Senior R&D Associate, 2019
R&D Associate, 2017-2019
Led new product and post-marketing projects for cell therapies and medical devices in the orthopedic and burn markets. Managed relationships with contract research organizations for commercial and clinical stage development projects. Performed technical and operational due diligence on prospective product acquisition targets in collaboration with business development group. Received FDA approval for 8 projects during tenure.

Rohan Dutta
Dartmouth College, Hanover, N.H.
B.A. in Economics, Asian & Middle Eastern Studies, 2016
An opportunity to invest in and grow market-leading and innovative healthcare platforms, and to work with visionary management teams.
MTC Health Partners, New York, NY
Investment Banking Summer Associate, Summer 2021
Supported the incubation and launch of an integrated payor and provider focused on the chronic care management space. Built out the Company’s operating budget and secured two co-contracts with provider organizations. Received an offer to return full-time as a Vice President.

Brandon Faresch
University of Notre Dame, South Bend, IN
An opportunity to partner with and build innovative senior and chronic care companies.
Rubicon Founders, Nashville, TN
Investment Professional, Summer 2021
Operated as VP on healthcare bioparts, leading LBO and operating models, as well as commercial, ESG and financial diligence streams. Evaluated and helped lead commercial diligence of ~18 genetics platforms. Evaluated and diligenced ~53b pharma therapeutics platform. Analyzed opportunities in unology/medtech sectors.

BlueMountain Capital, New York, NY
Private Equity Associate, 2018-2020
Evaluated and executed investment opportunities in healthcare businesses for private equity fund with ~$30b AUM. Completed platform acquisition of a medical communications agency. Managed and executed add-on M&A for several portfolio companies across the healthcare landscape including the mobility solutions, clinical research and medical communications subsectors.

Bank of America, New York, NY
Investment Banking Analyst, Financial Sponsors Group, 2016-2018
Advised private equity firms on LBOs, add-ons, refinancings and dividend recapitalizations across multiple industries.

Allison Gould
University of Virginia, Charlottesville, VA
B.S. Commerce, Finance, 2015
An opportunity to revolutionize the beverage space with more health-focused and sustainable options.
Mayne Co. Philadelphia, PA
Founder & CEO, Summer 2021
Cofounded and lead product development and launch for the Modern Minnow in 46 states. Reconfigured supply chain to cut costs by 40%, while maintaining taste profile and quality.

Court Square Capital Management, New York, NY
Private Equity Associate, 2018-2020
Evaluated and executed investment opportunities in healthcare businesses for private equity fund with ~$70b AUM. Completed platform acquisition of a medical communications agency. Managed and executed add-on M&A for several portfolio companies across the healthcare landscape including the mobility solutions, clinical research and medical communications subsectors.

Athena Club, New York, NY
Co-Founder, July 2018 – August 2019
Great organic growth for category women’s self-care brand, with ~$3m raised in seed funding. Built dynamic supply chain model to support ~45 SKUs from 30+ manufacturers. Led product development for 14 new products (body care; razors; supplements) in 10 months.

McKinsey, New York, NY
Engagement Manager, August 2015-July 2018
Worked directly with two Global Managing Partners (“CEO”) – Dominic Barton and Kevin Snider – on firm leadership and strategy projects. Led internal and external engagement for McKinsey’s COVID-19 responses, including managing 10+ interviews with Kevin Snider and CEOs across industries and geographies. Drove operational and cultural transformation for one of largest U.S. healthcare systems, creating a revenue cycle management playbook that increased cash by 41% in pilot hospitals.

Center on Budget and Policy Priorities, Washington, D.C.
Healthcare, 2019
Co-designed automatic stabilizer tool and legislative proposal to support state programs in economic downturns. Research, analyzed, and wrote policy memos related to drug pricing reform, ACA cost effectiveness, Medicaid work requirements and marketplace trends.

Deloitte Consulting, Strategy & Analytics, Chicago, IL
Analyst, 2016-2020

Kaiser Permanente Ventures, Oakland, CA
An opportunity to build and scale a healthcare technology company by coupling innovative and strategic thinking with effective implementation.

Color Health, Burlingame, CA
Commercial Strategy and Operations MBA Intern, Summer 2021
Member of 3-person Revenue Operations team. Focused on driving high quality revenue for COVID work in the public sector and with employers. Developed process and submissions for public sector business cases on COVID testing and vaccination programs (state and local governments, public K-12 schools, and public universities). Created buyer personas to enable Sales and Marketing teams to target employers seeking support in testing and vaccination.

Kaiser Permanente, Pasadena, CA
Lead Business Technology Consultant, 2013-2018
Developed multi-year strategic and technology roadmaps across 4 portfolios; proposals totaled ~$14M in investments and impacted 13 hospitals.

Jodie D. Ha
University of Virginia, Charlottesville, VA
B.A. Human Biology, Art History Minor, 2014
An opportunity to design, evaluate, and advance health and social policy that drives positive change and addresses the needs of underserved populations.
McKinsey and Company, New York, NY
Summer Associate, Summer 2021
Developed hospital’s clinic footprint strategy, reducing Opex by ~30%. Designed telehealth operating model and business cases, across tele-psych, -stroke, -ICU, and -patient initiatives.

Zetema Fellow, San Francisco, CA
National Graduate Fellow, 2021
Collaborated with healthcare business and policy leaders to advance health innovation efforts, ranging from measuring value to APMs to high/need-highest cost patients. Authored related blog posts in collaboration with Rob Sokler.

Kaiser Permanente Ventures, Oakland, CA
An opportunity to build and scale a healthcare technology company by coupling innovative and strategic thinking with effective implementation.

Allie.griswold.wg22@wharton.upenn.edu
Harrison Han
harrison.han2@wharton.upenn.edu
Dartmouth College, Hanover, NH
B.A., Economics, 2016

An opportunity to accelerate the introduction and adoption of transformative therapies
VerteX Pharmaceuticals
MBA Intern – New Product Planning, Summer 2021
Developed health system engagement strategy across multiple pipeline assets, including health system stakeholder prioritization, pilot program design, resourcing model, and EMR order set implementation considerations. Created commercial launch playbook with key milestones and activities required to launch both small molecule and cell & gene therapy assets in North America.
ZS Associates
Associate Consultant, 2016-2018
Cressey & Company, Chicago, IL
Summer Vice President, Summer 2021

Google-Penn Medicine COVID-19 Shabbat Project, Philadelphia, PA
Project Manager, 2020
Led Google-Penn Medicine collaboration to build Shabbat and symptom checker for COVID-19-related questions. Oversaw content development, product design, internal testing, health system integration, analytics and research. Collaborated directly with Chief Innovation Officer to coordinate over 100 clinicians, operational and technical team members. Launched Shabbat 2 weeks after kickoff meeting with over 100,000 users to date.

Center for Health Incentives & Behavioral Economics, Philadelphia, PA
Research Intern, Summer 2018
Authored commentary on behavioral biases that distort and delay safety policy interventions in youth sports. Offered solutions for improved injury data collection and decision-making processes. Conducted study on factors influencing uptake of optional helmets in girls’ lacrosse.

Andrew J. Hosbein
andrew.hosbein@wharton.upenn.edu
University of Notre Dame, Notre Dame, IN
B.B.A. Finance and Chinese, 2015

An opportunity to invest in, partner with, and build-market-leading healthcare companies.
Ribbon Health, New York, NY
Strategic Partnerships Intern, Spring/Summer 2021
Sourced, scoped, and negotiated new customer partnerships across the industry to incorporate Ribbon’s data products into solutions for care navigation, cost & quality assessments, referral management, and network design. Designed go-to-market strategy for companies in the behavioral health space to guide their members to cost-effective, conveniently located psychiatrists and therapists; newly qualified deals from this work represent ~$500m opportunity. Led cross-functional initiative to reframe Ribbon’s “industry segmentation” strategy and rolled out next best practices across the Growth, Marketing, Product, Strategy & Operations, and Partnerships teams.

Putnam Associates, Boston, MA
Senior Associate Consultant, 2018-2019
Consultant, 2019-2020
Senior Associate Consultant, 2016-2018
Associate Consultant, 2018-2016
Managed client relationship and project operations across 30+ engagements for biopharma clients in areas including pricing and contracting strategy, value-based care, product opportunity assessment, and patient engagement. Outside of casework, led a multi-year, firm-wide initiative to lead the shift to value-based payment models and diligenced potential companies, culminating in leading a ~$500M Series C investment in a novel at-risk kidney care business.

Lazar Fries & Co., San Francisco, CA
Investment Banking Analyst, 2016-2017
Advised companies on evaluating the cash flow, profitability and credit effects of acquisitions and divestitures. Performed valuation (DCF, LBO, sum of the parts) and accretion / dilution analysis for companies in the biopharma, medtech and healthcare services verticals.

Garrett Howard
garrett.howard.wg22@wharton.upenn.edu
University of Colorado, Boulder, CO
B.S., with Honors, Business Administration, 2016

An opportunity to grow and invest in next generation value-based care healthcare organizations.
Rubicon Founders, Nashville, TN
Summer Investment Professional, Summer 2021
Supported the incubation and launch of a national integrated payor and provider platform. Onboarded primary care and specialist groups and prepared them to take full capitalization from company operated plans and other Medicare Advantage plans. Performed state regulation and economic diligence to prioritize future expansion opportunities.

Longitude Capital, Menlo Park, CA
Senior Associate, 2017-2020
Worked with 2 other investment professionals to establish Longitude’s third investment vertical, a Healthcare Solutions practice that invests in HCP and HC services companies. Established the firm’s Capital Investment Thesis in the shift to value-based payment models and diligenced potential companies, culminating in leading a ~$500M Series C investment in a novel at-risk kidney care business.

Lazard Frères & Co., San Francisco, CA
Investment Banking Analyst, 2016-2017
Advised companies on evaluating the cash flow, profitability and credit effects of acquisitions and divestitures. Performed valuation (DCF, LBO, sum of the parts) and accretion / dilution analysis for companies in the biopharma, medtech and healthcare services verticals.

Alex Hsu
alexander.hsu2@wharton.upenn.edu
University of Michigan – Stephen M Ross School of Business, Ann Arbor, MI
B.B.A., with Distinction, Accounting and Operations, 2014

An opportunity to serve as a trusted advisor to companies within the healthcare space
Credit Suisse, New York, NY
Investment Banking Summer Analyst, Summer 2021
Advised healthcare companies on M&A, financing, and strategic alternatives. Select experiences include IPO of immuno-oncology company, de-SPAC and PIPE raise for psychedelics company, and refinancing of credit facility for leading medical device manufacturer.

Regal Healthcare Capital Partners, New York, NY
Associate, 2019-2020
Evaluated investment opportunities in healthcare services sector and worked with senior healthcare services. Led merger and integration of autism portfolio company, implemented restructuring and helping to streamline operations, securing debt funding, and serving as interim finance lead.

McKinsey & Company, New York, NY
Senior Fellow, 2017-2019
Advised healthcare clients on strategic and operational transformation opportunities and conducted due diligence for private equity firms investing in the healthcare space. Examples include working with PDO client on strategic transformation and helping leading healthcare REIT design and pilot innovative senior housing solution.

BDG Center for Healthcare Excellence & Innovation, New York, NY
Senior Associate, 2015-2017
Worked with distressed healthcare companies on developing and implementing restructuring and divestiture plans. Served as interim treasuer and assisted in successful turnaround of $700M MCO.
Jack Huang
Jack.Huang@wg22@wharton.upenn.edu
Harvard University, Cambridge, MA
A.B., Magna Cum Laude, Molecular Biology & Health Policy, 2016
Perelman School of Medicine at the University of Pennsylvania, Philadelphia, PA
M.D. Candidate, 2022

An opportunity to lead women's health innovation with a holistic approach to quality care and increase accessibility for underserved populations.

Ypaou, Philadelphia, PA
Founder, Summer 2021
Developed telemedicine and nutrition program to help women alleviate menopause symptoms. Built network of menopause-focused doctors, nutritionists, and trainers. Secured 15 participants for the pilot program. Conducted customer research through 60 targeted user interviews and survey of 200 women.

Violent, Las Vegas, NV
Director of Product, 2017-2020
Designed and commercialized an analytics tool for hospital purchasing data. Orchestrated renewal negotiation with largest supplier customer and won three-year contract extension worth $267,000. Increased recurring revenue by 20% by building add-on products for Fortune 500 clients.

KKR, San Francisco, CA
Associate, 2015-2018
Led cross-functional team to evaluate $18 leveraged buyout of anesthesiology management company. Drove discussions in Investment Committee and gained committee approval for 21 deals. Initiated idea to create firmware volunteer consulting program in partnership with REDP, George Robert’s venture philanthropy fund.

JP Morgan, New York, NY
Analyst, 2013-2015
Awarded lead advisor for $28 leveraged buyout of Sterigenics, medical products sterilization provider. Managed daily communication with Sterigenics’ CEO and CFO, selected to oversee first day of investor roadshow.

Chris Johnson
Chris.Johnson@wg22@wharton.upenn.edu
University of Southern California, Los Angeles, CA
B.S., Business Administration, 2013

An opportunity to scale a high-impact, technology-enabled healthcare company in a cross-functional role.

Hologic, Philadelphia, PA
Product Lead- Breast & Skeletal Health, 2007-Present
Drive new product development, go-to-market and strategic vision for software & medical device solutions in $1B+ revenue division.

Red AI, Berkeley, CA
Advisor to CEO, 2020-Present
Partnered with CEO on product roadmap, capital raise, customer value proposition and interviewing / hiring a Head of Sales. Backed by Google’s AI.VC firm, Gradient Ventures ($30M+ raised to-date).

Radolf Partners, Los Angeles, CA
General Manager- Growth Initiatives, 2015-2020
Recognized as a key early hire, managing direct reports while leading teams of 20+ on cross-functional strategic initiatives and M&A prioritized by CEO. Team scaled firm to expand in-network status with 9,000 users and identified 72 individuals at risk for self-harm.

LDI, Indianapolis, IN
Private Equity Analyst, 2013-2015
Evaluated 25+ leveraged buyouts of growth-oriented middle-market companies for investment firm with $1.5B in equity co. revenue, ultimately leading to 2 closed platform acquisitions.

An opportunity to identify operational improvements and innovations in healthcare delivery to impact the quality of and access to healthcare.

UCLA Health, Los Angeles, CA
Operations Administrative Intern, Summer 2021
Developed forward looking business model for mobile stroke unit service line. Analyzed historical data and created strategic plan for patient transfers from outside institutions. Collaborated with multiple business lines to prioritize, streamline and improve patient discharge process.

Pacific Neuroscience Institute, Los Angeles, CA
Research and Business Analyst, 2019-2020
Assisted in the opening of a movement-based neurocognitive training center focused on improving brain functioning through cognitive exercise. Launched 512 patient randomized clinical trial testing efficacy of a multimodal treatment for cognitive decline.

Bain & Company, New York, NY
Consultant, 2018-2019
Senior Associate Consultant, 2017-2018
Associate Consultant, 2015-2017
Management consultant specializing in healthcare. Led strategic playbook for opportunities and synergies with large healthcare payer and recent acquisition. Conducted opportunity identification and sizing analyses for multiple business opportunities for international business of healthcare payer. Additional projects in private equity, grocery, DPL, and retail sectors.

Christine Hoff
Christine.Hoff@wg22@wharton.upenn.edu
Dartmouth College, Hanover, NH
A.B. Biomedical Engineering, 2015

An opportunity to invest in, partner with, and build innovative healthcare companies.

Olio, Indianapolis, IN
MBA Intern, Summer 2021
Advised co-founders and CEO during a $1.8M seed investment and developed robust internal financial model to track key operating metrics and performance indicators for day-to-day use by the management team.

The Carlyle Group, New York, NY
Private Equity Associate, 2018-2020
Evaluated investment opportunities throughout the healthcare industry and supported portfolio companies, including a large contract research organization and a pharmaceutical products platform, as part of the U.S. Buyouts & Private Equity team.

J.P. Morgan, New York, NY and Chicago, IL
Investment Banking Analyst, 2014-2016
Executed various transactions including M&A transactions, LBOs, IPOs, and DCM executions across the healthcare industry.

David R. Kolisek
David.Kolisek@wg22@wharton.upenn.edu
Duke University, Durham, NC
B.S.E., Biomedical Engineering, 2015

An opportunity to build a healthier society through technology innovation.

Duolingo, Pittsburgh, PA
Manager, Summer 2021
Developed the product roadmap for increased identity and social engagement within the core Duolingo learning app. Worked cross-functional teams and pitched new product ideas to the CEO. Worked with designers and engineers to design and build over 5 new features. Developed extensive customer and user research that generated dozens of new product ideas. Launched the ability to share your profile with others to millions of daily active user worldwide.

Google, San Francisco, CA
Associate Product Marketing Manager, 2013-2017
Drove $5M in annual revenue through lead generation and funnel optimization programs. Designed and launched in-product multivariate tests that resulted in 30% users using targeted machine learning models. Built the go to market strategy and customer acquisition plan for innovative new consumer financial products. Led a team of 4 to complete in-depth customer research and market benchmarking.

Deloitte Consulting, New York, NY
Strategy Consultant, 2015-2017
Advised healthcare, technology, and retail clients on strategic initiatives and data analysis. Redesigned the billing strategy and technical infrastructure for a Fortune 100 healthcare company. Built a model to prioritize and assign $150M of AR to over 100 employees.
Tal Krause
McKinsey & Company, 2017
B.S. Business Administration, 2017,
talk.krause.wg22@wharton.upenn.edu
Tal Krause
An opportunity to invest in and grow leading healthcare companies.
McKinsey & Company, Frankfurt, Germany
Associate
Worked with mainly European clients from different subsectors of healthcare across a broad array of functions. Focused on healthcare private equity, pharma, medical devices, and health insurance. Worked on projects in marketing & sales, strategy, M&A, manufacturing, procurement, R&D, medical affairs, and customer experience.

Jingyi Liu
University of Pennsylvania, Philadelphia PA
B.A., Cum Laude, Health and Societies, 2011
An opportunity to build and scale innovative solutions that improve healthcare access, equity, and outcomes.
Cerebrae, San Francisco, CA
Go To Market Strategy and Corporate Development Intern, 2021
Partnered with co-founders to develop, test, and iterate on Cerebrae business development strategy, including product positioning, pricing, and prospect prioritization. Supported fundraising efforts, including pitch deck development and investor due diligence.

Allen Evitez
University of Michigan, Ann Arbor, MI
B.B.A., High Distinction, Finance, Accounting, 2016
An opportunity to invest in, partner with, and grow healthcare services businesses that are at the forefront of driving change in the ecosystem.
Cressy & Company, Chicago, IL
Private Equity Summer Vice President, Summer 2021
Developed proprietary views of long-term fundamentals, opportunities, risk factors, and potential targets for Medicare Advantage, over-the-counter supplemental benefit industry. Worked directly with pediatric dentistry portfolio company business development and finance teams to complete 2 add-on affiliations and prepare financial margin analyses.

Jingyi Liu
LiverComMD, New York, NY
Head of New Products and Partnerships, Summer 2020
Established LiverComMD’s New Products and Partnerships function to accelerate market penetration and augment LiverComMD’s product capabilities. Led development of LiverComMD’s first new product offering (RubiconMD, Behavioral Health) to complement its core eConsult service.

Collective Health, San Francisco, CA
Manager, Platform Partnerships and Strategy 2019-2020
ManagedSenior Specialist, Partnership Operations 2017-2019
Managed and developed partnerships with healthcare service providers, including negotiations, sales and coordination, operational workflow development, and clinical solution development. Identified acquisition targets and defined new lines of business as part of broader business development strategy.

Putnam Associates, Boston, MA
Senior Consultant, 2015-2017
Consultant, 2014-2015
Senior Associate Consultant, 2013-2014
Associate Consultant, 2011-2013
Led project teams, advising leading biopharmaceutical companies on drug pipeline investment, product growth, pricing, and reimbursement strategy.

William Blair & Company, Chicago, IL
Investment Banking Analyst, 2016-2018
Completed valuation analyses, developed marketing materials, and managed buyer due diligence to deliver superior liquidation events for 10 family-owned and private-equity backed businesses.

Jingyi Liu
120/6 Dimensions Capital, Boston, MA
Senior Associate, Summer 2019
Sourced, diligenced and closed early-stage biotechnology investment opportunities for a cross-border healthcare venture capital firm.

Stanford Healthcare, Palo Alto, CA
Resident Physician in Internal Medicine, 2019-2020
Provided medical care for 30+ patients per day. Led teams of nurses, social workers, and other healthcare professionals. Supercised clinical education for medical students per day through bedside teaching and presentations.

David A. Lowe
University of Wisconsin-Madison, Madison, WI
B.B.A, Finance, Investment & Banking, 2016
An opportunity to combine medical humanism and entrepreneurship to create innovative medicines that help people live longer, healthier and happier lives.

New Mountain Capital, New York, NY
MBA Intern, Summer 2021
As a member of the private equity group, conducted due diligence and executed an investment in a medical device contract manufacturer. Served as a member of several deal teams conducting new platform due diligence in a variety of industries.

Great Point Partners, Greenwich, CT
Senior Associate, 2020
Associate, 2018-2019
Analyst, 2016-2017
As a member of the healthcare private equity team, evaluated investment opportunities and managed portfolio companies. Led various aspects of deal execution for one platform investment, three due diligence efforts, and one exit process. Served as a board observer for 4 portfolio companies situated in subsectors of the healthcare industry including real world evidence, clinical trial site management, hospital outsourcing, and topical dermatology contract manufacturing.

Shana W. Maloney
University of Wisconsin-Madison, Madison, WI
B.B.A, Finance, Investment & Banking, 2016
An opportunity to build, partner with, and invest in leading healthcare companies.

Humana, Remote
CenterWell & ABA, Intern, Summer 2021
Led cross-functional team focused on converting original Medicare census at CenterWell locations to Medicare Advantage plans. Developed pilot conversion program and created a new role within clinics to be rolled out over coming months ahead of the annual election period.

The Victoria Group, Chicago, IL
Associate, 2018-2020
Evaluated and executed private equity investments across a wide range of healthcare sub-sectors as part of a team of 17 investment professionals managing $600M private equity fund. Completed two platform investments and emerged as details managed and executed add-on M&A for several portfolio companies across the healthcare landscape, including the home health and hospice, addiction treatment and compounding pharmacy sub-sectors.

Goldman Sachs, Chicago, IL
Analyst, 2016-2018
Conducted financial analyses and due diligence on mergers and acquisitions advisory assignments for clients across the industrials and business services sectors. Executed three M&A transactions during tenure.
An opportunity to develop, commercialize, and ensure equitable access to novel life sciences innovations that will improve patient care.

**Pfizer, New York, NY**

Pharmaceutical Marketing
Summer Associate, Summer 2021
Collaborated with cross-functional teams to develop and execute a U.S. provider segmentation strategy for an established oncology product. Identified content creation opportunities based on brand strategy and managed relationship with creative agency to develop new salesforce training and promotional assets. Spearheaded digital enhancements to improve marketing assets and internal processes.

**Health Advances, Boston, MA**

Engagement Manager, 2020
Consultant, 2019
Senior Analyst, 2018-2019
Analyst, 2016-2018
Team leader at life sciences strategy consulting firm overseeing project execution, acting as primary client contact and managing teams across concurrent projects. Completed 45+ projects in diverse therapeutic areas and specialized in client engagements focused on product commercialization and go-to-market strategies. Portfolio planning, lifecycle management, launch planning and due diligence across biopharma, diagnostic and digital health sectors. Project highlights:

1. Assessed market opportunity and developed recommendations on target use cases, product profile and optimal pricing for launch of novel saline auto-injector.
2. Co-led with C-suite leaders to develop commercialization strategy for novel biomarker to test for neurological disorders; $55MM NVP strategy approved by Board.

**McKinsey & Company, Los Angeles, CA**

Business Analyst, 2017-2019
Member of the European Healthcare practice. Delivered 12+ projects focused on buy-side due diligence, corporate and growth strategy, M&A, Go-To-Market and commercial strategy, across healthcare verticals and with international experiences in multiple European countries.

**SoftBank Group International, New York, NY**

Senior Business Analyst, 2019-2020
Project managed asset-scale funding efforts for a portfolio company, which resulted in HC growth of 500+ people in 2 months. Supported development of the SoftBank scaling framework and diagnostic tool, which is used to guide portfolio companies on market growth and investments in people expansion.

**Tesseract Health, Philadelphia, PA**

Clinical Consultant, 2020-Present
An opportunity to combine my love for and experience in clinical medicine, research, and business to leverage technology and innovation to improve healthcare delivery.

**Avrio Technologies, Philadelphia, PA**

Business Development and Clinical Research Analyst, December 2019-Present
Responsible for clinical trial protocol for glioma surgical devices (335M market), clinical consultant on competitor landscape. Led development of data management system for clinical trial and analysis of early human clinical trial data. Analyzed competitor landscape with monthly presentation updates.

**Tessaract Health, Philadelphia, PA**

Clinical Consultant, 2020-Present
Worked on positioning, testing, and successful bid on market strategy for handheld retina imaging device (OCT, fundus, autofluorescence). Planned clinical studies for biomarker assessments and analyzed diagnostic images throughout device iterations. Consulted on and drafted development and validation studies for device.

**UC Innovation Center for Space Health, San Francisco, CA**

Research Assistant, 2020-Present
Applied background in remote ophthalmologic imaging tools to a review and update of diagnostic modalities for Space-Associated Neuro-Ocular Syndrome. Reviewed NASA evidence books to investigate ocular injuries and symptomatic complaints in space, as well as diagnostic and treatment modalities available on spacecraft to alleviate them.

**Jefferies LLC, New York, NY**

Healthcare Banking Analyst, 2015-2017
Experienced on ~$10B worth of M&A and capital market financings (debt & equity) across the sector. Active in Jefferies’ recruiting initiatives strategy for novel biomarker to test for neurological disorders; $55MM NVP strategy approved by Board.
**An opportunity to integrate my clinical experience, entrepreneurial spirit, and business education to create, build, and lead innovative healthcare businesses that improve outcomes, quality, and access in a cost-effective, patient-centered manner.**

**Stive Health, Denver, CO**
Care Model Delivery Intern, Summer 2022
Co-led initiative to standardize physician contractor onboarding across all markets. Worked in tandem with market leadership, legal, clinical, and operations teams to surface gaps in current process and implement scalable solutions for physician partnership management and physician contractor and NP onboarding. Developed a comprehensive training curriculum for contractor onboarding training, including contracting and regulatory requirements, and reporting structures.

**Baptist Memorial Healthcare, Memphis, TN**
Nurse Practitioner, 2016-2020
Demonstrated leadership, experience, and creative approaches to management of complex patient care and treatment across the lifespan. As part of the system-wide Advanced Practice Council, led fellow advanced practice providers, led patient experience committees. Demonstrated expertise with coding and charging. Spent over 1800 unoccupied hours precepting nurse practitioner and doctoral nursing students from Vanderbilt, Union University, and the University of Tennessee. Facilitated student experiences in quality improvement, cost-effective care, interprofessional collaboration, evidence-based practice, safety, and patient-centered care.

**Nivedita Nagaraj**
University of Pennsylvania Law School, Philadelphia, PA, J.D., 2022
Johns Hopkins Bloomberg School of Public Health, Baltimore, MD
M.S., Health Policy, 2017
University of California, San Diego, La Jolla, CA, B.S., Cum Laude, General Biology, 2015

An opportunity to translate scientific research into transformative therapies at a biotechnology company to treat debilitating conditions and improve patient quality of life.

**Denali Therapeutics, San Francisco, CA**
Corporate Development & BD Intern, Summer 2022
Led the development of Denali’s entry strategy into a major international market for the board of directors by defining the vision, scope, structure, and financing for the new venture. Supported multiple active deals with biotech companies and academic institutions by evaluating comparable deals, outlining engagement strategy, and developing/reviewing term sheets and contracts.

**V啡Ventures, Chicago, IL**
MBA Associate, 2021
Counseled industry and business due diligence on early-stage digital health companies for seed and series A/B investments. Led thought leadership for strategic limited partners and external publications with a focus on COVID-induced technology adoption, D2C vs. B2B business models, and telehealth scalability.

**ClearView Healthcare Partners, Boston, MA**
Associate Principal, 2019-2020
Managed new product pipeline of nutritional ingredient business (Nexira) and worked with OTC business (Bonafide Health). Led Product Development teams across manufacturing, R&D, marketing and legal, while representing stakeholders to develop and launch S+ new products. Evaluated new opportunities through scientific, regulatory, IP, marketing, pricing, and sales alignment, and supported business development negotiations. Ran strategy and execution of global regulatory, clinical, manufacturing, and supporting teams.

**Yue (Nini) Ren**
Harvard University, Cambridge, MA
A.B., Cum Laude, Chemistry and Physics, 2016
University of Pennsylvania, Philadelphia, PA
Master of Computing & Information Technology, 2022

An opportunity to make business decisions within a large biopharma merger.

**Manatt Health, New York, NY**
Analyst, 2014-2015
Scientific Affairs Associate, 2015-2016
Programs Manager, 2017-2018
Senior Research & Development & Innovation, 2018-2020

Managed new product pipeline of nutritional ingredient business (Nexira) and worked with OTC business (Bonafide Health). Led Product Development teams across manufacturing, R&D, marketing and legal, while representing stakeholders to develop and launch S+ new products. Evaluated new opportunities through scientific, regulatory, IP, marketing, pricing, and sales alignment, and supported business development negotiations. Ran strategy and execution of global regulatory, clinical, manufacturing, and supporting teams.

**Engagement Manager, 2019**
Boston, MA

Managed teams to develop strategic recommendations for 25+ clients through scoping of primary and secondary research, forecast models on market, revenue, and P/L, and senior stakeholder engagement. Examples include: led program management and immunology asset divestiture, digital health product expansion, immunology and oncology asset screens, competitive intelligence, and overall strategy and structure for the $1B+ Respiratory franchise, gaining alignment with medical and co-promote partners and executing on filing strategy.

**Melton, MA**

Managed teams to develop strategic recommendations for 25+ clients through scoping of primary and secondary research, forecast models on market, revenue, and P/L, and senior stakeholder engagement. Examples include: led program management and immunology asset divestiture, digital health product expansion, immunology and oncology asset screens, competitive intelligence, and overall strategy and structure for the $1B+ Respiratory franchise, gaining alignment with medical and co-promote partners and executing on filing strategy.

**An opportunity to leverage technology enabled healthcare products and services to improve whole person care and preventative care.**

**Amazon, Seattle, WA**
Senior Product Manager, Summer 2020
Ledolated business case for new product category presented in an independently authored 15-page white paper. Conducted 10+ customer research interviews, analyzed financial data and customer purchasing patterns, reviewed industry research, and interviewed 8 Amazon Photos team members to identify behaviors, motivations, and pain points of Prints customers.

**Deloitte Consulting, Chicago, IL**
Consultant, 2014-2016
Analyst, 2012-2014

Led and supported teams to execute modeling exercises for all market segments across pharmaceutical and state government clients. Selected experiences include: Led 20-member India-based development team through implementation of digital therapeutic mobile application that leverages customer insights and solutions to develop and launch S+ new products. Evaluated new opportunities through scientific, regulatory, IP, marketing, pricing, and sales alignment, and supported business development negotiations. Ran strategy and execution of global regulatory, clinical, manufacturing, and supporting teams.

**Yue (Nini) Ren**
Harvard University, Cambridge, MA
A.B., Cum Laude, Chemistry and Physics, 2016
University of Pennsylvania, Philadelphia, PA
Master of Computing & Information Technology, 2022

An opportunity to leverage technology enabled healthcare products and services to improve whole person care and preventative care.
An opportunity to create systemic change in healthcare and increase access to and equity in care by supporting and growing innovative care organizations

Relevant Social Ventures, New York, NY
Advanced Manufacturing Fellow, Summer-Fall 2021
Led diligence, relationship management, and execution of RSV’s first investment. Established relationships with external cell and gene therapy manufacturers to develop a modular manufacturing feasibility study for sickle cell gene therapies.

Children’s Hospital of Philadelphia, Philadelphia, PA
Program Manager, 2019-2020
Strategic Advisor, 2018-2019
Program Manager, 2019-2020

Experience:

Summer 2021
Achieve Partners, New York City, NY
Business Analyst, 2016-2018
McKinsey & Company, Los Angeles, CA
Business Analyst, 2016-2018

An opportunity to work for a mission-driven organization in a strategic role that improves patient health and simplifies the consumer experience.

UNo Health, New York, NY
Business Development, Summer 2021
Managed end-to-end sales process working directly with CEO/Founder; sourced and pitched prospects, set new pricing strategy and negotiated contracts; sold $4M annual revenue to 3 Medicare Advantage customers.

MassHealth, Boston, MA
Senior Manager, 2019-2020

Responsible for strategic recommendations to Medicaid Director to support state’s $17B health budget and 1.8M Medicaid members. Project managed 20-member state nursing facility pandemic response team and structured $400M in new infection control and testing incentives, contributing to 90% decline in daily cases and deaths. Co-created MassHealth’s telehealth policy, newly allowing members to access physical health services remotely. Led 8-person procedural committee to redesign $100M transportation program, achieving $60M in annual cost savings and improving quality of service for 50,000 consumers.

EY-Parthenon, Boston, MA
Consultant, 2015-2018


An opportunity to work within a mission-driven organization investing in innovative healthcare, technology, and/or education solutions.

Achieve Partners, New York City, NY
Summer Associate, Summer 2021

Served on live deal team to conduct due diligence and support the transaction close for Salesforce consulting & implementation company. Evaluated two healthcare staffing companies and conducted financial analysis to propose initial valuations and transaction structures for leveraged buyouts. Provided operational support to portfolio companies.

Common App, Washington, DC
Project Manager, Access & Equity Team, 2019-2020
Collaborated with senior leadership to develop strategy to help eligible students access scholarship dollars. Presented insights on US private scholarship market to high profile funders and leaders, such as Kneese Foundation program officer, two former US Secretaries of Education, and Gates Foundation program officers.

McKinsey & Company, Los Angeles, CA
Senior Consultant, 2015-2018

Advised global pharmaceutical company on improvements to regulatory affairs technology and execution, resulting in 10% reduction in regulatory spend. Developed strategy for a Fortune 100 retail bank to increase employee productivity by 20%. Conducted spend analysis for major US insurer, resulting in 15% reduction in procurement costs.

An opportunity to solve complex healthcare problems across sectors and improve patient experience through digital solutions.

Boston Consulting Group, Philadelphia, PA
Summer Consultant, Summer 2021
Led scheduling & planning module for an international vitamin manufacturer; built a dashboard that tracked KPIs and helped identify manufacturing opportunities. Storyboarded a multifaceted optimization approach and conducted best practice research to modernize a national clinical call center.

NYU Langone Health, New York, NY
Senior Financial Analyst, 2016-2020

Launched the Efficiency and Quality Index in partnership with the CDO and interfaced with 200+ physicians across 19 clinical departments, resulting in institution-wide clinical and systematic changes related to quality measurement. Spearheaded the Department Incentives Program, a value program with $12.6M savings over 6 months. Streamlined osteomyelitis treatments across hospitals, leading to $800,000 in annual cost savings. Led patient class optimization, resulting in $6M in increased revenue.

Human Consulting Group, New York, NY
Revenue Cycle Analyst, 2014-2016

Led work in client communications and processes for 50+ organizations to support launch of technology company’s healthcare data marketplace; (2) Developed new operating model at biopharmaceutical company and identified $10M in efficiencies from prvogram; (3) Conducted market research and workshops to define Dolciotti’s internal AI strategy and secure $40M internal investment.

An opportunity to scale innovative healthcare companies that improve the patient experience and access to care.

Thirty Madison, New York, NY
MBA Summer Associate, Summer 2021

Reviewed partnerships opportunities in primary care and applied learnings to develop and lead pitch to 3 target organizations. Created playbook defining firm’s approach to sourcing and executing pharma partnerships. Evaluated 100+ conditional and mapped required capabilities to identify shortlist of 8 conditions for future expansion.

Redesign Health, New York
Pre-MBA Intern, 2020

Spearheaded research and 8 expert interviews to build new venture proposal in decentralized clinical trials and cybersecurity. Developed immersive program for remote patient monitoring venture to invest in generating fundings for the company. Designed and applied framework to identify strategic priority partners among 150+ organizations.

Deloitte Consulting, New York, NY
Consultant, 2019-2020

Advised healthcare and technology clients on strategic and operational initiatives. Select experiences: (1) Led business development efforts with international high profile funders and leaders, resulting in $8.2M in additional revenue for 5 counties, identifying operational, financial, and political barriers to entry and solutions to overcome them. Leveraged competitor growth strategies and acquisition targets for CEO and Retail President, assessed potential supply chain impacts, and created risk mitigation plans. Designed first enterprise-wide forum for senior leaders to discuss and respond to competitive foresight strategies.

Triage Consulting Group, San Francisco, CA
Summer Consultant, 2018-2020

Consultant, 2016-2019
Led teams of up to 5 consultants in performing comprehensive payment analysis to identify $18.9M and recover $8.2M in underpaid revenue for 5 U.S. health systems. Analyzed and presented revenue trends, data-driven insights, contracting strategies and recommended additional operating improvements to minimize future cash loss to hospital CFOs and senior management clients. Created protocols to support internal communications and processes for resolving claims expediently revenue recovery by 6 months and resulting in $1M of additional revenue annually. Managed special project to assess net benefit of initiating payer negotiations for non-contracted claims leading to 2% increase in annual revenue per impacted payer.
An opportunity to build solutions that lower healthcare costs and align patient incentives.

Rubicon Founders, Nashville, TN
Summer Investment Professional, Summer 2021
Supported the incubation and launch of a national integrated payor and provider platform. Worked on state licensure agreements and process for plan-side operations. Diligenced buyout opportunity of leading management services organization and provider of primary care services.

Mercy, Kenilworth, NJ
Early Product Development, Summer 2021
Partnered with multiple IT, robotics and automation teams to create the foundations of a next-generation launch situation room for preclinical through Phase Ia assets.

Columbia, SC
Founder, 2019-2020
Ela, Inc., San Francisco, CA
Early Product Development, Summer 2021
Summer Investment Professional, Summer 2021
Summer Senior Associate, Summer 2021
Partnered with top cancer centers and specialists on projects worth $2M; interviewed client genomics experts and gathered data; analyzed results to devise roadmap and led cross-functional teams to deliver 9 major product releases.

Seven Bridges, Cambridge, MA
Project Manager, 2018-2019
Managed onboarding, training, and operation of accounts worth $5M, including company’s largest client; Maintained communications and implemented strategic solutions to procure customer satisfaction.

Partners Healthcare, Cambridge, MA
Biotech Project Leader, 2013-2017
Managed team of 4 Bioinformaticians to create and operationalize Partners Healthcare’s ambulatory sample and data repository.

An opportunity to invest in, partner with and support innovative entrepreneurship and companies in the healthcare space.

The Airway Company, Philadelphia, PA
Co-Founder, CTO, COO, 2018-2021
Co-founded, managed and grew a medical device company that serves the tracheotomy patient and clinician populations. Gained strong operating and entrepreneurial experience by overseeing all critical business functions. Developed deep understanding of the healthcare and medical device sector.

Tunicm, New York, NY
Private Equity Associate, 2016-2018
Conducted public and private company buy-side due diligence in a variety of industries, including healthcare. Drafted investment memos and built operating models on clients and financial return analyses. Drafted NDAs, indications of Interest, Letters of Intent, and other key business documents. Managed portfolio and evaluated add-on investments.

CitiGroup, New York, NY
Investment Banking Analyst, M&A Group, 2014-2016
Gained live transactional experience on buy-side and M&A, hostile takeovers, corporate carve-outs, and leveraged buyouts in a variety of industries, including healthcare, with both public and private companies. Modeled valuation analyses including discounted cash flows, leveraged buyout, sum-of-the-parts, precedent transactions, comparable companies, available liquidation and pro forma accretion-dilution.

An opportunity to expand affordable access to healthcare across all socioeconomic backgrounds both domestically and across sub-Saharan Africa.

Boston Consulting Group, Boston, MA
Summer Consultant, Summer 2021
Advised clients within Social Impact and Sustainability practice including working directly with a large client to develop a global primary health care strategy focused on generating greatest long-term impact within lower and middle-income countries. Developed value pool analyses and impact model to determine strategic areas of focus and investment.

Remedy Partners, Darien, CT
Consultant (Remote), 2017-2018
Sourced and interviewed top cancer centers and specialists on projects worth $2M; interviewed client genomics experts and gathered data; analyzed results to devise roadmap and led cross-functional teams to deliver 9 major product releases.

Seven Bridges, Cambridge, MA
Project Manager, 2018-2019
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Seven Bridges, Cambridge, MA
Project Manager, 2018-2019
Managed onboarding, training, and operation of accounts worth $5M, including company’s largest client; Maintained communications and implemented strategic solutions to procure customer satisfaction.

Partners Healthcare, Cambridge, MA
Biotech Project Leader, 2013-2017
Managed team of 4 Bioinformaticians to create and operationalize Partners Healthcare’s ambulatory sample and data repository.
An opportunity to build and scale businesses that make healthcare more affordable, accessible, and cost-effective.

Redesign Health, New York, NY
New Ventures Intern, Summer 2021
Led in-depth research and innovation processes for potential investments in maternal health and digital therapeutics. Partnered with the founding team of a portfolio company to identify strategic acquisition targets after Series A fundraising.

Flatiron Health, New York, NY
Special Projects, Operations, part-time 2020-2021
Senior Manager, Operational Excellence, 2020
Manager, 2019-2020
Associate, 2018-2019
Scaled internal strategy and operations team. Owned the annual strategic planning program for Flatiron’s provider’s software business of >200 cancer clinics and conducted quarterly reviews and strategic projects with leadership to enable progress toward annual goals.

Putnam Associates, Boston, MA
Consultant, 2018
Senior Associate 2017-2018
Associate, 2015-2017
Led teams to execute commercial and corporate strategy projects for leading pharmaceutical companies. Project work focused on payer contracting, health system access, and biosimilar go-to-market strategy.

An opportunity to build digital products / advanced analytics to make healthcare more affordable, accessible, and equitable.

McKinsey & Company, Chicago, IL
Summer Associate, Summer 2021
Led a multinational utility’s IT team of 250+ people through a technology strategy and operating model transformation, with estimated impact of $15M / year.

Oak Street Health, Chicago, IL
Chief of Staff, 2019-2020
Senior Associate, Strategic Initiatives, 2019-2020
Led design, implementation, and impact measurement of 5x pilot initiatives across 50+ centers to improve patient engagement, appointment yield and in-person clinical visits during the COVID-19 pandemic. Built a complex, monthly P&L model to assess feasibility of entering a new high-cost market, and made strategic recommendations to minimize losses in the first 2.5 years.

McKinsey & Company, Chicago, IL
Senior Business Analyst, 2017-2019
Directed analyses, recommendations, and product development for clients across industries, focusing on digital and analytics. Select engagements: leading an engineering team to develop analytics to predict outcomes and potential interventions for a government agency’s constituents, identifying $50M of impact through the implementation of analytics use cases at a utility, and enabling 7,000+ employees at a retailer to run ad-hoc data analyses on their own by developing a data and analytics self-service strategy.

An opportunity to drive change across healthcare through strategic growth and development.

E.K. Consulting, Boston, MA
Summer Consultant, Summer 2021
Engaged with life sciences client on portfolio strategy, performing market research and formulating recommendations on key expansion area.

Higi, Chicago, IL
Chief of Staff, 2019-2020
Key responsibility areas included business development, sales operations and business operations. Scoped, negotiated and contracted deals, leading internal deal teams and managing relationships with clients throughout the deal process. Restructured end-to-end sales process and tools to standardize efforts across sales verticals, identifying and eliminating pain points. Managed cross-functional communications and key initiatives, resulting in greater collaboration and efficiencies across teams.

Cancer Treatment Centers of America, Boca Raton, FL and Chicago, IL
Senior Business Manager, 2017-2019
Managed multi-site operations, leading a team of ~250 people. Developed and implemented new referral pathways for partner clinics within a national network, managing and prioritizing deliverables from 4 business entities. Generated cost savings by designing a dynamic pharmacy purchasing model, predicting pharmacuetical price increases and spearing funds by opportunity rollout across 6 sites. Developed initial enterprise cost and utilization model for 40 clinical departments across 5 hospital sites, structuring the baseline analysis for additional enterprise analytics models.

An opportunity to leverage my clinical background to invest in and build transformative healthcare companies.

OCA Ventures, Remote
Associate, Fall 2021
Sourced and evaluated early stage digital health and medical device companies for seed and series A investments out of a $100M fund.

J.P. Morgan, New York, NY
Summer Associate, Summer 2021
Advised on M&A, IPO and SPAC deals across biopharma, medical devices and healthcare services. Liaised directly with client management teams to craft presentations. Built and presented valuation models including discounted cash flow and leveraged buyout models for medical device companies.

University College London NHS Trust, London, UK
Surgical Trainee, 2018-2020
Operated and assisted in over 150 General Surgery, Vascular Surgery and Renal Transplant operations. Transferred to the ER for the last 6 months to support the Covid 19 response. Led national quality and service redesign work leading to peer-reviewed publications.

An opportunity to design, develop, and deploy innovative technologies that improve the delivery of healthcare.

Neuroflow, Philadelphia, PA
Product Management Associate, September 2021-Present
Leading the strategy and development of Neuroflow’s machine learning algorithm to drive personalization in the behavioral health platform; designing A/B tests to measure impacts of personalization of content on user engagement.

Facebook, Menlo Park, CA
Product Analytics, Data Science Intern, Summer 2021
Analyzed data to inform the transition strategy for third-party payment methods after the planned launch of Facebook’s digital wallet subsidiary.

Evensana Management Consulting, New York, NY
Senior Consultant, 2020-2021
Consultant 2018-2020
Partnered with life science and digital health clients on strategic and operational consulting engagements. Example projects include: (1) Launch plan for ESO pharmaceutical company’s first gene therapy, (2) Commercial strategy for early-stage medical device company with 100 employee team, (3) Program management for $2.5B pharmaceutical company implementing a global content management system.

GlaxoSmithKline, Philadelphia, PA
Multi-Channel Marketing Associate, 2017-2018
Completed “Future Leaders” rotational development program focused on the development and execution of GSK’s Digital Transformation technology strategy. Exitd the program into a marketing role in GSK’s Vaccines Business Unit.

An opportunity to improve the healthcare system by working to launch and scale innovative, holistic approaches to care.

Oxon Partners, New York, NY
Venture Studio Intern, Summer 2021
Conducted market research to identify areas of opportunity and generate possible new companies as well as support business launches.

Bright Health, New York, NY
Manager, Network Strategy 2017-2020
Built and oversaw a team of Network Strategy associates and analysts charged with designing the strategy and execution of new market network construction on a nationwide scale through capacity planning, workload distribution and team/individual performance improvement.

Aetna, New York, NY
Planning and Research Analyst, Enterprise Strategy 2015-2017
Conducted quantitative and qualitative market research and analysis to identify healthcare market trends, gather competitive intelligence and support the development, coordination and communication of business unit and company-wide strategy.

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An opportunity to create sustainable and equitable access to health through clinical practice and thoughtful, evidence-based leadership of a mission-driven health care organization.

Clinton Health Access Initiative, Remote Analyst, Summer 2021
Supported landings and mapping exercises on community case management, in partnership with the Bill and Melinda Gates Foundation. Evaluated programmatic strategies to advance gender equity in the context of community health worker programs.

The Center for Surgical Health, Philadelphia, PA
Associate Director for the Classroom, 2020-Present
Served as personal patient navigator for uninsured Philadelphians in need of surgical care. Designed, implemented, and directed a semester-long elective with 10-1.5 hour sessions that engaged 18 lecturers and 104 participants in surgical equity. Assessed the effectiveness of this curriculum for 25 health workforce trainees; selected as 1 of 2 finalists (out of over 90 abstracts) in the Education, Innovation, or Outcomes category at the American College of Surgeons’ Annual Meeting 2021 Medical Student Program.

University City Hospitality Coalition, Philadelphia, PA
Quality Improvement Coordinator, 2017-2018
Mobilized electronic medical record adoption to improve case coordination for homeless and underserved patients at a student clinic in West Philadelphia. Overview operations during 3 hour clinic shifts and coordinated care with 4 outside clinics.

An opportunity to be a personal patient navigator for uninsured Philadelphians in need of surgical care. Designed, implemented, and directed a semester-long elective with 10-1.5 hour sessions that engaged 18 lecturers and 104 participants in surgical equity. Assessed the effectiveness of this curriculum for 25 health workforce trainees; selected as 1 of 2 finalists (out of over 90 abstracts) in the Education, Innovation, or Outcomes category at the American College of Surgeons’ Annual Meeting 2021 Medical Student Program.

Cindy S. Zhao
zhao.cs.19@gdwharton.upenn.edu
Harvard University, Cambridge, MA
A.B., Statistics, 2017
Perelman School of Medicine at the University of Pennsylvania, Philadelphia, PA
M.D. Candidate, 2022
A.B., Statistics, 2017
An opportunity to improve care delivery and patient experience through the intersection of strategy, analytics, and operations.

Humana, Boston, MA (virtual)
Strategy Advancement Intern, Summer 2021
Managed a strategic partnership between a care delivery organization and home health agency by designing a pilot program and facilitating meetings with key senior leadership. Advanced operational efficiencies for a new virtual-first care delivery organization by driving the selection and analysis of key performance indicators. Facilitated development of advanced analytic models to identify high-risk members for proactive care management.

Deloitte Consulting, Washington, DC Consultant, 2016-2018
Led and supported strategic and analytical projects for federal agencies including the Centers for Medicare and Medicaid Services (CMS) and U.S. Postal Service (USPS). Sample projects include: Implemented a national primary care, value-based care model by leading stakeholder interviews and designing a quality measure alignment process. Conducted statistical analyses on Medicare Advantage risk-adjusted payments to identify over $108 in improper payments. Optimized customer experience investment decisions for a shipping business by pioneering an advanced analytic model linking customer experience to financial and operational data. Beyond client work, co-founded an internal strategic opportunities .

Cindy B. Zheng
Cindy.Zheng@wharton.upenn.edu
Yale University, New Haven, CT
B.A., Economics 2016

Business Analyst, 2016-2018
Consultant, 2018-2020
Deloitte Consulting, Washington, DC
Summer 2021
Strategy Advancement Intern,
intersection of strategy, analytics, and patient experience through the
An opportunity to improve care delivery and patient experience through the intersection of strategy, analytics, and operations.

Eight Roads Ventures, Shanghai, China
MBA Intern, Summer 2021
Supported sourcing and diligence efforts for early-stage companies across health services, medical device and digital health. Engaged in end-to-end deal process and created investment memo for both new and follow-on investments, including thesis generation, valuation and deal structure recommendation.

Philips Healthcare, Shanghai, China
Corporate Strategy Manager, 2020
Led market assessments, developed growth initiatives and supported financial planning for products ranging from traditional medical equipment to SAAS-based services. Provided recommendations on market entry for interventional cardiovascular devices to sector leader, representing projected annual revenue of over $100M.

Deloitte Consulting, Chicago, IL
Senior Consultant, 2019-2020
Consultant, 2017-2019
Analyzed 2015-2017
Advised healthcare payers and providers on digital strategies and technology transformations. Supported the go-to-market strategy, design and delivery of a customer-facing application for a large pharmaceutical client.

Jodie Zong
Jodie.Zong@wharton.upenn.edu
Northwestern University, Evanston, IL
B.S., Computer Science, 2015
Kellogg Certificate for Undergraduates

An opportunity to invest in and actively support the expansion of healthcare companies that improve patient outcomes through innovative technology and novel therapies.

Eight Roads Ventures, Shanghai, China
MBA Intern, Summer 2021
Supported sourcing and diligence efforts for early-stage companies across health services, medical device and digital health. Engaged in end-to-end deal process and created investment memo for both new and follow-on investments, including thesis generation, valuation and deal structure recommendation.

Philips Healthcare, Shanghai, China
Corporate Strategy Manager, 2020
Led market assessments, developed growth initiatives and supported financial planning for products ranging from traditional medical equipment to SAAS-based services. Provided recommendations on market entry for interventional cardiovascular devices to sector leader, representing projected annual revenue of over $100M.

Deloitte Consulting, Chicago, IL
Senior Consultant, 2019-2020
Consultant, 2017-2019
Analyzed 2015-2017
Advised healthcare payers and providers on digital strategies and technology transformations. Supported the go-to-market strategy, design and delivery of a customer-facing application for a large pharmaceutical client.

The following organizations provided internships for Health Care Management Students in Summer, 2021.

6 DIMENSIONS/20 CAPITAL
Boston, MA
ACHIEVE PARTNERS
New York, NY
AIRWAYCO
Philadelphia, PA
AMAZON
Seattle, WA
AVI VENTURES
Palo Alto, CA
AVSU/ TesseraT Healthcare
San Francisco, CA
BABYSCRIPTS
Washington, D.C.
BCG
Philadelphia, PA
BCG
Summit, NJ
BCG
Boston, MA
BRIGHTLINE HEALTH
Philadelphia, PA
CEREBRUM
San Francisco, CA
CITRINE MEDICINE
Boston, MA
CLINTON HEALTH ACCESS INITIATIVE
Boston, MA
COLOR GENOMICS
San Francisco, CA
CONSESSIO
Los Angeles, CA
CREDIT SUISSE
New York, NY
CRESSEY & COMPANY
Chicago, IL
DAVITA
Denver, CO
DENALI THERAPEUTICS
San Francisco, CA
DIOUSSO
Pittsburgh, PA
EIGHT ROADS VENTURES
Shanghai, China
EVERCORE
New York, NY
FACEBOOK
New York, NY
GENENTIC
San Francisco, CA
GOOGLE
Remote
HARLEM CAPITAL
New York, NY
HOLOGIC, INC.
Boston HQ, MA
HUMANA
Louisville, KY
HUMANA
Boston, MA
JP MORGAN
New York, NY
JP MORGAN/CARUS
New York, NY
LEK
Boston, MA
LEXEDO THERAPEUTICS
New York, NY
MAVEN CLINIC
New York, NY
MCKINSEY
New York, NY
MCKINSEY
Washington, D.C.
MCKINSEY
Chicago, IL
MCKINSEY
Philadelphia PA
MERCK
Philadelphia PA
MORGAN STANLEY
San Francisco, CA
MITS HEALTH PARTNERS
New York, NY
NEW MOUNTAIN CAPITAL
New York, NY
NORTHBOUND VENTURES
Boston, MA
OLIO HEALTH
Indianapolis, IN
OSHI HEALTH
New York, NY
OXEON VENTURE STUDIO
New York, NY
PARTNERS GROUP
Zap, Seizian
PELOTON EQUITY
New York, NY
PERIMRA
London, England/
New York, NY
PFIZER
New York, NY
RED 5 HEALTH
New York, NY
RIBBON HEALTH
New York, NY
ROVANT FOUNDATION
Washington, D.C./
New York, NY
SHEPHERD HEALTH (STARTUP)
Nashville, TN
SIDE CAR HEALTH
San Francisco, CA
STRIKE HEALTH
Remote
TENCENT INVESTMENT
Beijing, China
THIRTY MADISON
New York City, NY
UCLA HEALTH
Los Angeles, CA
UNO HEALTH
New York, NY
VERTEX PHARMACEUTICALS
Boston, MA
YA PAUSE (STARTUP)
Philadelphia, PA

Program in Health Care Management
The Wharton School; Director, MBA Program in Health Care Management

REBECCA VOLD
Administrative Coordinator,
MBA Program in Health Care Management

Administration

ERIKA H. JAMES, PH.D.
Vice Dean and Director, The Wharton Graduate Division

GOOGLE
GENENTECH
FACEBOOK
EVERCORE
EIGHT ROADS VENTURES
DUOLINGO
DENALI THERAPEUTICS
DAVITA
CRESSEY & COMPANY
CITRINE MEDICINE
CEREBRAE
BCG
BABYSCRIPTS
ACCESS INITIATIVE

GUY DAVID, PH.D.

JUNE M. KINNEY, M.A.
Associate Director, MBA Program in Health Care Management

REBECCA VOLD
Administrative Coordinator,
MBA Program in Health Care Management

JANICE SINGLETON
Administrative Coordinator,
MBA Program in Health Care Management
2021 Health Care Program Mentors

Mentors are leaders and senior managers in the health care field who have agreed to provide career and professional development advice and guidance to Health Care management students.

**2021 Health Care Program Mentors**

**Christiane Benvenuto Andrade, MD**
Dermatologist

**Luke Betterman**
Bain & Company

**Mike Bingham**
Premier Homes and Schools Roseville, MN

**Karen Brodersmark**
Roche, Manila, Philippines

**Scott Casale**
Nym New York, NY

**Edward Chan**
1315 Capital Philadelphia, PA

**Christopher P. Chen, MD**
Washington State Health Authority, WA

**George Chen, MD**
D3 Bio Shanghai, China

**Kelly Cheng**
Lyra San Francisco, CA

**Amy Chiu**
Clarity Health Solutions San Francisco, CA

**Brian Choy, MD**
George Washington University Washington, D.C.

**Brett Chung**
RMDM

**Solomon Cole**
AB Private Credit Investors Charlotte, NC

**Nicholas Bartz**
Nicholas Bartz Washington, DC

**Simon Bassey, MD**
Ghost Tree Capital New York, NY

**Juan Carlos Batlle, MD**
Baptist Health South Florida Miami, FL

**Ali Bhatnagar, MD**
New Enterprise Associates Washington, D.C.

**Grace Bell**
Grand Rounds Health Los Angeles, CA

**Christine Benvenuto Andrade, MD**
Dermatologist

**Luke Betterman**
Bain & Company Chicago, IL

**Mike Bingham**
Premier Homes and Schools Roseville, MN

**Karen Brodersmark**
Roche, Manila, Philippines

**Scott Casale**
Nym New York, NY

**Edward Chan**
1315 Capital Philadelphia, PA

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Washington State Health Authority, WA

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**Ali Bhatnagar, MD**
New Enterprise Associates Washington, D.C.

**Grace Bell**
Grand Rounds Health Los Angeles, CA

**Corbin Bingham**
Koch Ante

**Benjamin Doranz, PhD**
Integral Molecular Inc. Philadelphia, PA

**Casey Douglas**
Kedalion Therapeutics Menlo Park, CA

**John Epler**
Lee Equity New York, NY

**Melanie Fan**
Amgen Capital Partners Wellesey, MA

**Ming Fang**
Redmile Group San Francisco, CA

**Phil Heifetz**
Innate Immune Solutions Southport, LA

**Brenton Fargnoli, MD**
AlleyCorp New York, NY

**Allison Fure**
Tailwind Capital New York, NY

**Aaron Fisher**
Broaduca Capital Partners Bethesda, MD

**Amy Fitzpatrick**
Massachusetts General Hospital Boston, MA

**Brian Flanagan**
Forest Labs, Forest Capital Minnedosa, MB

**Daniel Goffman**
Davita Kidney Care Minneapolis, MN

**David Goldman**
Varity HealthCare Partners Los Angeles, CA

**David Lee**
Weill Cornell Medical College New York, NY

**Elizabeth Udendam, MD**
Davita Therapeutics Providence, RI

**Oren K. Isaacoff, MD**
Evidity Health New York, NY

**Adam Lesser, MD**
Evidity Health Capital New York, NY

**Elizabeth Anderson**
Wellen Capital Boston, MA

**Patrick Hunt**
Natic Therapeutics Boston, MA

**Rajiv Khosla**
Bain & Company San Francisco, CA

**Brian Lawford**
RA Capital Boston, MA

**Loren Lou**
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**Nathan Linkin**
GI Partners San Francisco, CA

**Gabe Luft**
Amulet Capital Partners Greensboro, NC

**Josh Magid**
Everest New York, NY

**Carolyn Magilly**
Aetion New York, CT

**Lisa Kapp**
Cressey & Company Chicago, IL

**Vikram Kapur**
Bain & Company Singapore, SG

**Colin Keeler**
ATA & Life Sciences Munich, Germany

**Karl Keilner**
MidCap Agys Inc New York, NY

**Mike Kiewski**
MedCore Solano Beach, CA

**Tina Kind**
DTS Group Orlando, FL

**Dylan D. Knox**
Velosio Inc Nashville, TN

**Sri Kotte**
Natera San Francisco, CA

**David Lamachha**
NashMed Capital Roslyn, VA

**Vivian Hsu**
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Amulet Capital Partners Greensboro, NC

**Josh Magid**
Everest New York, NY

**Carolyn Magilly**
Aetion New York, CT
Faculty

The Program Faculty are drawn from the Wharton School, the School of Medicine, the School of Arts and Sciences at the University of Pennsylvania. Executives from leading health care organizations teach courses and serve as guest lecturers in the Program as well. Additional support is provided by the Fellows and Associates of the Leonard Davis Institute of Health Economics.

Diane Alexander, Ph.D.
Assistant Professor, Health Care Management, The Wharton School

Abby E. Albert, Ph.D.
Assistant Professor, Health Care Management, The Wharton School

Eugenio Anessi, Ph.D.
Senior Fellow, Health Care Management, The Wharton School

John A. Baker, J.D.
William Maul Measey Professor of Law and Health Sciences, University of Pennsylvania Law School; Professor of Health Care Management, The Wharton School

Lawton R. Burns, Ph.D., M.B.A.
James Joo-In Kim Professor of Health Care Management, The Wharton School; Faculty Co-Director, Roy and Diane Vagelos Program in Life Sciences & Management

Molly Cardon, Ph.D.
Research Assistant Professor, Center for Mental Health, Department of Psychiatry, Perelman School of Medicine, Assistant Professor of Health Care Management, The Wharton School

Patricia M. Danzon, Ph.D.
Celia L. Moh Professor Emeritus of Health Care Management, The Wharton School

Guy David, Ph.D.
Chair, Health Care Management Department, and Director, Health Care Management Program, The Wharton School; Alan B. Miller Professor, Health Care Management, The Wharton School

Benjamin Dornah, Ph.D., M.B.A.
President and CEO, Integrated Molecular

Ezekiel Emanuel, M.D., Ph.D.
Diane v. S. Levy and Robert M. Levy University Professor and Vice Provost for Global Initiatives; Professor, Health Care Management, The Wharton School

Hannying Fang, Ph.D.
Professor of Economics, University of Pennsylvania, Professor, Health Care Management, The Wharton School

Bradley M. Flegel
Senior VP & Chief Strategy Officer, Walgreens; Lecturer, Health Care Management, The Wharton School

Thomas N. Gilmore, M.A., M.B.A.
Vice President, The Center for Applied Research Inc., Senior Fellow, Health Care Management, The Wharton School

John P. Glaser, Ph.D.
Senior Vice President, Client Administration, Corin Corporation; Lecturer, Health Care Management, The Wharton School

Henry A. Glueck, Ph.D.
Professor of Medicine, Perelman School of Medicine at the University of Pennsylvania; Professor, Health Care Management, The Wharton School

David Grande, M.D.
Associate Professor of Medicine, Perelman School of Medicine; Associate Professor of Health Care Management, The Wharton School

Atul Gupta, Ph.D.
Assistant Professor, Health Care Management, The Wharton School

Scott E. Harrington, Ph.D.
Alan B. Miller Professor Emeritus of Health Care Management and Business Economics and Public Policy, The Wharton School

John C. Hersh, Ph.D.
Aheuser-Butch Professor Emeritus of Management Science; and Health Care Management, The Wharton School

John Kimberley, M.D.
Henry Bower Professor Emeritus, Health Care Management, The Wharton School

Jure M. Kinney, M.A.
Associate Director, Graduate Program in Health Care Management; Lecturer, Health Care Management, The Wharton School

Gary J. Kuntzman, M.D.
Vice President, Life Sciences, Safeguard Scientifics; Lecturer, Health Care Management, The Wharton School

Joan Lau, Ph.D.
Adjunct Professor of Health Care Management in the Associated Faculty of the Wharton School

Risa Lavizzo-Mourey, M.B.A., M.B.A.
Robert Wood Johnson Foundation; Professor of Health Care Management, The Wharton School

Jeffrey P. Libson, J.D.
Partner, Cooley; Lecturer, Health Care Management, The Wharton School

Harvard Management, Ph.D.
Independent Consultant; Senior Fellow, Health Care Management, The Wharton School

Amol Navathe, M.D., Ph.D.
Assistant Professor of Medical Ethics and Health Policy, Perelman School of Medicine, Assistant Professor of Health Care Management, The Wharton School

Ingrid Nembhard, Ph.D.
M.S.
Felman President’s Distinguished Associate Professor, Health Care Management, The Wharton School

Steven A. Nichtig, M.D.
Adjunct Professor and Senior Fellow, Health Care Management, The Wharton School

Alexandre D. Olsen
Assistant Professor, Health Care Management, The Wharton School

Mitch S. Patel, M.D., M.B.A.
Ralph Muller Presidential Associate Professor of Medicine, Perelman School of Medicine at the University of Pennsylvania School of Medicine; Associate Professor of Health Care Management, The Wharton School

Mark V. Pauly, Ph.D.
John M. Bendheim, W40 and Thomas L. Bendheim, W49/90 Professor Emeritus of Health Care Management

William P. Perskalla, Ph.D.
Professor Emeritus

Douglas A. Present, M.B.A.
Investor and Advisor; Lecturer, Health Care Management, The Wharton School

Arnold J. Rosoff, J.D.
Professor Emeritus, Legal Studies and Business Ethics; and Health Care Management, The Wharton School

Lecturer and Senior Fellow, Health Care Management, The Wharton School

Jeffrey H. Slavin, M.D., Ph.D.
Lecturer, Entrepreneurial Programs, The Wharton School

Jeffrey A. Solomon, M.D., M.B.A.
Founding Partner, Infini1ty Medical LLC

Kevin G. Volpi, M.D., Ph.D.
Director, Center for Health Incentives and Behavioral Economics, Leonard Davis Institute Institute; Professor of Medicine, Perelman School of Medicine at the University of Pennsylvania; Professor, Health Care Management, The Wharton School

Rachel M. Werner, M.D., Ph.D.
Professor of Medicine, Perelman School of Medicine at the University of Pennsylvania; Professor and Senior Fellow, Operations and Information Management, Health Care Management, The Wharton School

John J. Whitman, M.B.A.
Executive Director, The TIECs Institute; Lecturer, Health Care Management, The Wharton School

Sankey V. Williams, M.D.
Professor Emeritus of General Internal Medicine; and Health Care Management, The Wharton School

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Questions or complaints regarding this policy should be directed to: Executive Director, Office of Affirmative Action and Equal Opportunity Programs Sansom Place East 3600 Chestnut Street, Suite 228 Philadelphia, PA 19104-6106 215.898.6953 (Voice) 215.898.7602 (TTY) 2021, The Trustees of the University of Pennsylvania. All rights reserved.