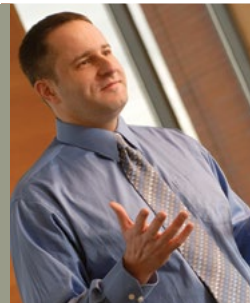
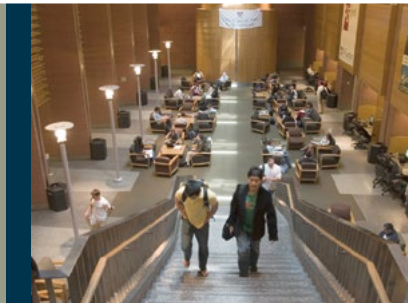


# Wharton



MBA Program in  
Health Care Management

2023  
RESUME  
BOOK

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Thank you for your interest in the Wharton MBA Program in Health Care Management. For further information, resumes, and appointments, contact:

June Kinney, Associate Director,  
MBA Program in Health Care Management  
The Wharton School  
University of Pennsylvania  
3641 Locust Walk  
Philadelphia, PA 19104-6218

215.898.6861  
[rvold@wharton.upenn.edu](mailto:rvold@wharton.upenn.edu)

For information on the Wharton Health  
Care Management Alumni Association, visit  
[www.whartonhealthcare.org](http://www.whartonhealthcare.org)

For detailed information on the Health Care  
Management Department educational programs,  
visit <http://mba.wharton.upenn.edu/healthcare>

# 2023 Health Care Management



## MBA Graduates

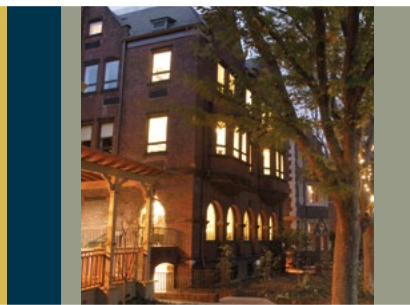
The University of Pennsylvania was founded by Benjamin Franklin in 1740. Although the University carries the name of the Commonwealth, it is not a state university but an independent, private, non-sectarian institution. As one of the country's earliest educational institutions, it has consistently initiated advances in teaching and research and has steadily generated specialized fields of higher education. Penn, as the University is commonly known, was the first American university to form departments of botany, hygiene and public health, surgical research, and research medicine. The University School of Medicine, formed in 1765, was the first in North America, as was the teaching hospital founded in 1874. The world's first psychological clinic was opened at Penn in 1896.

The Wharton School, in the same spirit of innovation and excellence, was the world's first collegiate school of business and management. Founded in 1881 with a gift from Joseph Wharton, the Philadelphia industrialist and philanthropist, the Wharton School undertook the pioneer steps in elevating training for business significantly above its previous level as noncollegiate commercial education. In 1921, the formation of the Graduate Program signaled the advancement of business administration at Wharton to the highest levels of professional education.

Today, the Wharton School has more than 480 faculty members teaching in both the graduate and undergraduate divisions and conducting a continually expanding volume of research. The 1,785 students in the master's degree program may choose from among more than 200 courses and over 19 majors and concentrations, a variety reflecting the fact that the Wharton education complements the career goals of the individual.

This brochure is provided to introduce you to the 2023 Wharton Health Care Management Program graduates.

We encourage you to consider these individuals for employment.



# Program Description

The Graduate Program in Health Care Management is a full-time 2-year MBA curriculum offered by the Health Care Management Department of the Wharton School. The program, the principal educational effort at the Leonard Davis Institute of Health Economics, is designed to provide managerial and technical expertise to students interested in the health care management field. By combining the skills of the Wharton disciplines with sensitivity to the needs of health care providers and recipients, the Wharton MBA health care graduate can effectively manage the delivery of health services and products at all levels.

The Program has produced graduates who have chosen careers in hospitals and other medical institutions, pharmaceutical, biotechnology and medical device companies, digital health care, financial services, entrepreneurial ventures, consulting firms, insurance firms, private health industry, and federal, state, and local government. Many of these MBA graduates now hold positions as chief executive officers, directors, and other key decision makers in health care organizations.

The Leonard Davis Institute of Health Economics (LDI) is an interdisciplinary center for research and education in the organization, financing, and delivery of health care. Through LDI, University of Pennsylvania faculty and staff work together on issues concerning health policy, health insurance, managed care, hospitals, corporations, pharmaceutical companies, and other health-related organizations. Established in 1967, the Institute appropriately bears the name of the late Leonard Davis, one of the foremost innovators in private health insurance in the United States. He was the founder of Colonial Penn Group, Inc., a company that has pioneered in insurance for older Americans. Both Mr. Davis and Mrs. Sophie Davis were generous benefactors to the University of Pennsylvania, contributing basic support for the activities of the Leonard Davis Institute.

# Curriculum

## The Wharton Management Core

All students are required to complete the Wharton Management Core. The Wharton School's core curriculum is designed to increase crossfunctional integration, extend global experience, strengthen leadership training, and introduce new courses on key management issues. The core curriculum provides groundwork in basic management disciplines: economics, finance, financial and cost accounting, management science, managing people and organizational design, marketing, operations management, the governmental and legal environment of business, statistics, and strategy.

### Fixed Core:

- Leadership: Foundations of Teamwork and Leadership
- Marketing: Marketing Management
- Microeconomics: Microeconomics for Managers
- Microeconomics: Advanced Microeconomics for Managers
- Statistics: Regression Analysis for Managers
- Management Communication: Speaking and Writing

### Flexible Core:

#### *Operations, Information, and Decisions Options:*

- Quality and Productivity
- Business Analytics
- Enabling Technologies
- Innovation
- Managerial Decision Making
- Operations Strategy

#### *Marketing Options:*

- Dynamic Marketing Strategy
- Strategic Marketing Simulation

#### *Communications Options:*

- Impromptu Speaking and Elements of Story for Business
- Crisis Communication
- Fundamentals for Prospective Entrepreneurs
- Advanced Persuasive Speaking
- Communications Challenges for Entrepreneurs
- Persuasive Writing for Business Leaders

#### *Accounting Options:*

- Financial Accounting
- Financial and Managerial Accounting

#### *Corporate Finance Options:*

- Corporate Finance
- Introduction to Corporate Finance

#### *Macroeconomics Options:*

- Macroeconomics
- Introduction to Macroeconomics

#### *Management Options:*

- Managing the Established Enterprise
- Managing the Emerging Enterprise

#### *Legal Studies & Business Ethics*

- Responsibility in Global Management
- Responsibility in Business
- Business, Social Responsibility, and the Environment

### International Programs:

Global Modular Courses: Short full-credit courses in an intensive workshop format in a country relevant to the topic.

### Global Immersion Program (GIP):

A high-level survey of the economic, cultural, and geo-political drivers behind regions integral to the global economy. Students then experience it in-country.

### The Health Care Major Courses and Electives:

These courses promote an understanding of concepts, institutions, and issues involved in the organization, financing, and delivery of health services and products in the United States and globally. Health care electives are selected consistent with individual career objectives and interests.

#### *Required*

- Introduction to Health Management
- Health Care Field Application Project

#### *Electives*

- US Payer and Provider Strategy
- Health Care Reform and the Future of the American Health System
- Health Care Services Delivery: A Managerial Economic Approach
- Management and Strategy in Medical Devices and Technology
- Management of Health Care for the Elderly
- Healthcare Data and Analytics
- Comparative Health Care Systems
- Leading Health Care Organizations
- Management & Economics of Pharmaceutical and Biotechnology Industries
- E-Health: Business Models and Impact
- Health Care Entrepreneurship
- Private Sector Development in Global Health Development
- Business of Behavioral Health
- Advanced Study Project Seminar: Management of Health Service Businesses

### The Health Care Summer Internship

The internship is a 3-month management experience that provides the health care major an opportunity to work with a senior executive in an organization of particular interest to the student.

### MBA Electives

Opportunities are available for the health care major to pursue a second concentration in fields such as entrepreneurship, marketing, finance, or operations, or to pursue specialized knowledge in areas such as health care financing or within specialized segments of the health care industry including managed care organizations, hospitals, pharmaceutical and biotechnology companies, medical device companies, specialty services organizations, and long term care organizations. Graduate courses are available throughout the University.







## Rishi K. Bagrodia

rishi.bagrodia.wg23@wharton.upenn.edu  
Harvard University, Boston, MA  
A.B., Cum Laude, Biomedical Engineering,  
Computer Science, 2017

An opportunity to bring innovative biotech or digital health products that have an outsized patient impact to market via successful commercialization strategy.

### Arcellx, Redwood City, CA

*Strategy and Commercial Intern, Summer 2022*

Developed manufacturing and commercialization strategy for lead asset, a novel CAR-T therapy in the multiple myeloma space. Created in-depth NPV model to value lead asset and inform partnership deal terms. Evaluated build versus partner manufacturing strategies and helped develop business case for each option. Constructed tool to prioritize future pipeline targets as input to overall pipeline strategy.

### Bain & Company, Los Angeles, CA

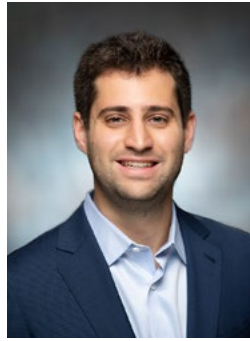
*Consultant, 2020-2021*  
*Associate Consultant, 2017-2020*

Conducted 20+ private equity diligences on assets across healthcare, tech, industrials, and CPG, evaluating market growth and competitive positioning. Developed and expanded Bain intellectual property on healthcare industry, creating perspectives on impact and growth of Amazon, Covid-19, and Value-Based Care.

### Ginkgo Bioworks, Boston, MA

*Strategy & Operations, 2019*

Created and pitched two Joint Venture opportunities with Chief Commercial Officer to strategic partners across India, advancing one to Memorandum of Understanding stage. Managed 6 person cross-company MOU diligence team, evaluating opportunity for technical feasibility and revenue potential.



## Landon G. Baker

lgbaker@wharton.upenn.edu  
Duke University, Durham, NC  
B.S., Magna Cum Laude, Economics, 2016

An opportunity to build and invest in category-defining companies.

### The Raine Group, New York, NY

*Summer Associate, Summer 2022*

Growth equity investing and strategic advisory across the sports, media, entertainment, and technology sectors. As member of sports coverage team, executed league-level advisory assignments, evaluated sports-adjacent investments, built out sports tech strategy and pipeline, and presented investment thesis on fan engagement technologies to 30+ employees.

### Tailwind Capital, New York, NY

*Private Equity Associate, 2018-2021*

Led all aspects of due diligence on potential new healthcare investments, including building financial models to contextualize return profiles, performing detailed financial analyses, interfacing with advisors and financing sources, and presenting IC materials. Oversaw four portfolio companies and supported their respective management teams by participating in board meetings, monitoring performance, developing operational initiatives, assisting with recruiting, and spearheading add-on M&A strategies. Successfully launched and scaled multi-site animal hospital business from scratch alongside management.

### Morgan Stanley, New York, NY

*Investment Banking Analyst, 2016-2018*

Provided strategic and financial advice and executed M&A for regulated utility, merchant generation, and clean energy clients.



## Niki Bakhru

nbakhru.wg23@wharton.upenn.edu  
Dartmouth College, Hanover, NH  
B.A., Government, 2017

An opportunity to create a better care journey for underserved patient populations, improving transparency, equity and access

### Cedar, New York, NY

*Commercial Strategy Intern, Summer 2022*

Developed go-to-market strategy for patient engagement platform and aligned value proposition for payer customers. Analyzed target client needs to inform 2023 product pipeline. Developed new company-wide protocol for pitching, implementing and evaluating success with payer and provider clients.

### Redesign Health, New York, NY

*Pre-MBA New Ventures Intern, Summer 2021*

Developed launch strategy for a new digital health venture with \$500M target valuation. Identified greenfield opportunities and successful business models across healthcare value chains.

### Sanofi Genzyme, Cambridge, MA

*Digital Innovation Manager, 2019-2021*

Piloted new technologies to improve clinical trials and patient experience. Led partnership with Mt. Sinai to incorporate digital biomarkers into evaluation of 1200+ patients. Standardized evaluation process for 600+ start-up proposals. Led Innovation Lab partnership with Google from project ideation to validation.

### Putnam Associates, Boston, MA

*Senior Associate Consultant, 2019*  
*Associate Consultant, 2017-2019*

Developed analyses to guide go-to-market strategy, positioning, policy approach and benchmarking for global drug manufacturers. Oversaw workstreams of 4-6 junior staff at a given time, coordinating with case team leaders to ensure successful execution of analyses and timely project delivery.



## Samuel Bennett, MD

samuelfb@wharton.upenn.edu  
University of Birmingham, UK  
Bachelor of Medicine and Surgery,  
Public Health BSc

An opportunity to impact patient's lives through innovative drug development.

### Eli Lilly & Company, San Diego & Indianapolis, US

*MBA Summer Intern - Accelerated Research and Development Leadership Program, 2022*

Analyzed academic landscape across multiple autoimmune diseases to provide a risk assessment for a new molecule and presented recommendations for future clinical trial designs to senior leaders across the company.

### New Rhein Healthcare Investors Philadelphia, US

*Consultant, 2022*

Performed due diligence, supported an active deal process and provided clinical insights for medical device indications.

### Affinity Altitude, London, UK

*Co-founder, 2019-2021*

Sports physiology start-up using altitude simulation. Led market analysis, designed product and guided business through COVID-19 pandemic.

### National Health Service & British Army, Oxford & London, UK

*Physician, 2017-2021*

Performed general surgical, cardiothoracic and orthopedic operations, as part of highly functioning trauma teams. Created a peer-to-peer national surgical skills course to mentor medical students and junior doctors (external funding secured). Completion of military training at Royal Military Academy Sandhurst and mountain survival and avalanche training exercises in Norway and France.



## Nicole E.R. Bleecker

nicole.bleecker.wg23@wharton.upenn.edu  
Emory University, Atlanta, GA  
B.S., Neuroscience and Behavioral Biology, 2016

An opportunity to operate, optimize and grow high-impact digital health and life sciences companies.

### Hims & Hers, San Francisco, CA (Remote)

*Operations Fellow, Mental Health Products, Summer 2022*

Managed day-to-day operations for a \$3M+ mental health product portfolio and oversaw a ~200% revenue and subscription increase in only 4 months. Collaborated cross-functionally to identify and implement enhancements to the electronic medical records (EMR) system to support patient safety, improve physician efficiency and increase patient satisfaction.

### Ernst & Young (EY), Washington DC, DC

*Life Sciences Senior Consultant, 2020-2021*

Led a 6-member team undertaking clinical research operations transformation for major comprehensive cancer center, resulting in \$4M of saving and 30% reduction of clinical trials processing time. Designed a comprehensive B2B COVID-19 vaccine go-to-market strategy and operational plan for leading retail pharmacy, leading to successful implementation of 10+ large-scale vaccine clinics with Fortune 100 companies.

### Navigant Consulting, Boston, MA

*Life Sciences Senior Consultant, 2018-2020*

*Life Sciences Consultant, 2016-2018*

Prepared comprehensive marketplace assessments, due diligence, data-driven analysis and competitive intelligence to guide investment portfolio strategies of leading life sciences companies. Provided intensive product launch support and advisory services for biopharmaceutical companies, designed, and introduced two innovative patient support strategy programs.



## Chris M. Breen

cmbreen@wharton.upenn.edu  
Bowdoin College, Brunswick, ME  
B.A., Economics, 2015

An opportunity to build early-stage digital health or healthcare services companies.

### Oxeon Venture Studio, New York, NY

*Venture Studio Intern, Summer 2022*

Led first phase of new company launch from sector research through initial business plan. Successfully identified market opportunities and translated findings into potential new company ideas. Built market sizing and pro forma models for proposed company. Presented initial business plan and next steps to Oxeon CEO.

### Capsule, New York, NY

*Product Manager, Doctor Product, 2021*

*Manager, Product Operations, 2020-2021*

Launched Capsule's first doctor-facing product, a digital patient intake tool. Led doctor sourcing and activation in collaboration with commercial and engineering teams. Built appointment reminder tool, trained pharmacy team, and designed metrics funnel.

### Optinose, Yardley, PA

*Associate Director, Market Access Analytics, 2018-2020*

*Manager, Financial Analysis, 2018*

Co-led specialty pharmacy network build traveling nationwide to evaluate new pharmacy partners, sell pharmacy network benefits, and coordinate go-to-market activities. Managed pharmacy performance, led Optinose strategic valuation, and authored budget forecast model.

### Jefferies Investment Bank, New York, NY

*Healthcare Investment Banking,*

*Analyst, 2016-2018*

*Industrials Capital Markets,*

*Analyst 2015-2016*

Performed detailed financial modeling and provided full-time support, feedback, and insight for management teams during equity offerings and M&A transactions.



## Jessie L. Brock

jessie.brock.wg23@wharton.upenn.edu  
University of Notre Dame, Notre Dame, IN  
B.S., Economics, Applied and Computational  
Mathematics and Statistics, 2017

An opportunity to make a meaningful impact on efficiency of health care delivery through technology and innovation.

### Doximity, San Francisco, CA

*Business Development and Strategy Intern, Summer 2022*

Identified outbound strategic partners (industry & companies) for the telehealth product and modeled potential user engagement and financial benefits. Assessed new market and business lines for expansion, including market potential, technical feasibility, competitive landscape, and potential product features.

### ZS, Philadelphia, PA

*Associate Consultant, 2020-2021*  
*Associate, 2018-2020*

Identified new growth opportunities, developed portfolio strategy, and defined lifecycle management strategy for life sciences companies. Facilitated companies in launching new products by developing go-to-market strategies, conducting primary and secondary research, and quantifying revenue opportunities. Executed due diligence on partnership, copromotion, and M&A opportunities via market assessments, forecasting, and valuation.

### IrishAngels, Chicago, IL

*Analyst, 2017-2018*

Sourced and screened investment opportunities in seed and early-stage tech companies and conducted due diligence. Advised companies on value proposition, business strategy, customer acquisition costs, and retention. Devised exit strategy and other value-add projects for portfolio companies.



## Shubham Chatterjee

shubham.chatterjee.wg23@wharton.upenn.edu  
Princeton University, Princeton, NJ  
B.S.E., Summa Cum Laude, Chemical and  
Biological Engineering, 2017  
School of Engineering at the University of  
Pennsylvania, Philadelphia, PA  
M.S.E. Candidate, Bioengineering, 2024

An opportunity to drive patient impact at scale, operating at the intersection of biotech commercialization, entrepreneurship, and life science innovation.

### Data Collective VC, Palo Alto, CA

*Summer Associate, Summer 2022*

Operated with life sciences focus for \$3B AUM VC fund investing in Deep Tech. Sourced 5 start-ups, screened 20+ pitch calls, and conducted diligence on 6 investments. Wrote 4 investment memos, 2 of which led to DCVC investment. Developed an investment thesis on antimicrobial resistance and antibiotic development.

### Generate Biomedicines, Boston, MA

*Pre-MBA intern, Summer 2021*

Conducted independent research project for a \$370M Series B biotech focused on machine learning protein therapeutics. Mapped cell therapy technology landscape across 30+ mechanisms of action. Recommended 5 cell therapy applications of Generate's platform to C-suite team.

### The Boston Consulting Group, Summit, NJ

*Consultant, 2019-2021*

*Associate, 2017-2019*

Concentrated as healthcare consultant, with 15+ projects spanning medtech strategy, public sector (CMS and HHS), healthcare due diligences and pharma operations. Specialized within pharma product launch and commercial operations, supporting 2 cell therapy launches from Phase 1B to near-FDA approval.



## Chris L. Chen

christopher.chen.wg23@wharton.upenn.edu  
UC Berkeley, Berkeley, CA  
B.S., High Honors, Business Administration, 2015

An opportunity to invest in and operate healthcare services business to improve the lives of patients.

### Franklin Templeton, San Mateo, CA

*Equity Analyst Intern, Summer 2017*

Perform fundamental research and provide sole coverage for insurance brokerage and insurtech for long-only investment manager. Develop differentiated views through primary research across insurance value chain and public & private management meetings. Provide industry initiation and investment recommendations to portfolio managers and analysts.

### Kadiant, Oakland, CA

*Director, 2020-2021*

*Manager, 2019-2020*

Deployed \$300 million of committed capital to drive growth for healthcare startup providing therapy for children with autism. Acquired providers, set corporate strategy, and managed resource allocation in clinician recruiting to deliver better care. Led operational turnarounds within the business, restarting clinician recruiting and patient census growth and directed company's COVID recovery.

### Ares Management, Los Angeles, CA

*Associate, 2017-2019*

Evaluated private equity investment opportunities for a \$200 billion asset manager and served as board observer for 3 portfolio companies. Presented thesis to investment committee for expanding investments in financial services sector; built relationships with operating advisors and presented investments to committee.

### Morgan Stanley, New York, NY

*Analyst, 2015-2017*

Advised financial institutions on capital raising, M&A, and strategic alternatives. Executed \$7 billion in M&A and developed expertise in consumer finance vertical.





## Kaitlyn M. Cheney

kaitlyn.cheney.wg23@wharton.upenn.edu  
Georgetown University, Washington, DC  
B.S.B.A., Magna Cum Laude, Beta Gamma Sigma,  
Finance, 2016

An opportunity to build and scale care delivery models for underserved patient populations.

### Atomic VC, San Francisco, CA

*NewCo Creation Intern, Summer 2022*

Led primary and secondary research for new healthcare ventures related to kidney care and senior care. Developed comprehensive demand test for preventative health venture, coordinating with Growth, Clinical, and Product teams. Partnered with founding team at a portfolio company to evaluate a b2c2b go-to-market strategy.

### Springtide Child Development, New York, NY

*Operations Manager, 2021*

Completed company's first customer strategy deep dive, including user interviews and segmentation analysis. Created LTV/CAC model, enhancing customer acquisition approach. Spearheaded revamp of patient onboarding flow, including full roll out of new policies and operational processes.

### TrialSpark, Inc., New York, NY

*Senior Manager, 2020-2021*

*Manager, 2019-2020*

*Strategic Finance Associate 2018-2019*

Managed formation of company's largest partnership with biotech venture fund, supporting fundraising, financial modeling, transaction execution, and project management for in-licensed drug assets. Researched real-world evidence strategies and conducted validation work with pharma, physicians, and data providers.

### Credit Suisse, New York, NY

*Analyst, 2016-2018*

Analyzed high yield and distressed investment opportunities, companies, and market trends across Healthcare, Power, and Industrials sectors.



## Philip C. Fleischman

philip.fleischman.wg23@wharton.upenn.edu  
Harvard University, Cambridge, MA  
B.A., History, 2016

An opportunity to build an early stage healthcare technology company that accelerates the clinical trial process and delivers therapeutics to patients more efficiently.

### HealthVerity, Philadelphia, PA

*Product and Strategy Associate, Summer 2022*

Conducted research to support the business case for productizing the company's internal marketplace product. Led expert interviews with technology and procurement directors at pharmaceutical and biotech companies to inform research. Developed thesis and built market map to support company M&A efforts.

### TA Associates, Menlo Park, CA

*Senior Associate, 2020-2021*

*Associate, 2018-2020*

Originated, sourced, and executed private equity transactions aligned with TA healthcare industry theses. Sourced investments in Edifecs (\$1.4B enterprise value), an electronic data interchange software company supporting payors, and Navia Benefit Solutions (\$200M enterprise value), a consumer-directed healthcare benefits administration company servicing employer groups. Led class of 15 associates in origination metrics with 900+ calls to CEOs of potential investments (150% of class average).

### Credit Suisse M&A Group, New York, NYC

*Analyst, 2016-2018*

Built financial models, conducted valuation analyses, created marketing materials, and managed diligence processes for M&A transactions across industries. Transactions include advising SS&C technologies on their \$5B acquisition of DST Systems and advising Carlyle's \$1B sale of Zodiac Pool Solutions to Rhone. Led training for incoming analysts and summer interns including financial modeling and M&A Group orientation.



## Jill T. Frank

jill.dolowich.wg23@wharton.upenn.edu  
Yale University, New Haven, CT  
B.A., Economics, 2016

An opportunity to help scale innovative models of care that improve patient outcomes and experience

### DaVita Inc, Denver, CO

*Redwoods Summer Associate, Summer 2022*

Collaborated with divisional leadership, social worker and clinical operations teams to reduce time for patients to move onto transplant waitlist. Led workstream with transplant centers to improve coordination with DaVita and increase efficiency of transplant process. Presented strategic alternatives to leadership team including new operational role with ROI, goals, responsibilities and metrics.

### Blue Wolf Capital, New York, NY

*Private Equity Associate, 2018-2021*

Evaluated and executed investment opportunities in healthcare and industrial business for private equity fund with \$2B+ AUM. Completed 4 transactions, including 2 platform investments, 1 bolt-on acquisition and 1 portfolio company sale. Monitored 5 portfolio companies, collaborating with management teams to execute value creation plans, conduct strategic M&A evaluations and review ongoing financial performance.

### Centerview Partners, New York, NY

*Investment Banking Analyst, Generalist, 2016-2018*

Gained extensive experience in valuation, modeling and strategic advisory across multiple industries with a focus on media and technology. Closed transactions include sell-side to sponsor, sell-side to public company and PIPE.



## Lauren M. Gardanier

lauren.gardanier.wg23@wharton.upenn.edu  
Yale University, New Haven, CT  
B.S., Biomedical Engineering, 2015

An opportunity to improve care delivery for patients and providers through healthcare technology.

**Twine Ventures, San Francisco, CA**  
*MBA Associate, 2022*

Supported sourcing, company diligence, and thesis research across Twine's healthcare, climate, and financial empowerment investment verticals. Operationalized tools and processes for sourcing, managing, and reporting deal flow of startups and founders.

**OM1, Boston, MA**

*Senior Product Manager, 2018-2021*

Product manager of OM1's real-world evidence platform. Led company-wide initiative to define strategy for real-world data registries in regulatory submission to the FDA. Built model for 18-month projection of ROI and hiring needs across company based on prioritization of OM1 data platform investments.

**athenahealth, Watertown, MA**

*Manager Product Management, 2018*

*Senior Product Management Associate, 2018*  
*Healthcare Transactions Associate, Product, 2016-2018*

Product manager of athenahealth's Patient Record Sharing product enabling nationwide clinical interoperability through CommonWell and Carequality. Represented athenahealth externally on industry-wide committees collaborating with leaders across healthcare companies to outline use cases, develop specifications, and expand interoperability network.

**Putnam Associates, Boston, MA**

*Associate Consultant, 2015-2016*

Supported strategy projects for life sciences clients, including analysis to understand usage of an oncology product and revenue forecast modeling for client market share in multiple sclerosis market.



## Leland B. Garrahan

lelandg.wg23@wharton.upenn.edu  
University of Virginia, Charlottesville, VA  
B.A., Magna Cum Laude, Biology, Global Development, 2017

An opportunity to invest in promising healthcare and technology companies and accelerate their growth

**Thompson Street Capital Partners, St. Louis, MO**

*Vice President, Summer 2022*

Conducted due diligence, created valuation models, wrote investment committee memos, and developed market theses for \$1.5B fund / \$4.0B AUM private equity firm investing in healthcare, tech, and business services. Led in-person diligence sessions with management and managed 3rd party diligence providers.

**L.E.K. Consulting, Boston, MA**

*Senior Associate Consultant, 2021*

*Associate Consultant, 2019-2020*

Managed commercial due diligence of a national physician network on behalf of a healthcare-focused PE firm and served as primary speaker for all client presentations, culminating in a \$200M+ acquisition. Made go / no-go investment recommendations for the entire portfolio of pipeline drug assets of a distressed multinational pharmaceutical company on behalf of a hedge fund, resulting in at least \$100M in deployed capital.

**Accenture, Arlington, VA**

*Senior Analyst, 2018-2019*

*Analyst, 2017-2018*

Managed teams of six analysts and software developers to implement a wide range of healthcare IT projects.



## Mehul Gaur

mehul.gaur.wg23@wharton.upenn.edu  
University of Michigan, Ann Arbor, MI  
B.B.A., Finance, 2016  
B.A., Economics, 2016

Opportunity to make an impact through investing in high-performing healthcare businesses on the right side of healthcare.

**Devoted Health Plans, Waltham, MA**

*MBA Summer Intern, Summer 2022*

Created analysis to determine the relative impact of increasing benefit value on disenrollment across the company's major markets. Researched various financial and legal structures to limit the cash flow impact of statutory risk-based capital. Analyzed disenrollment by cohort and by sales channel to determine ideal channel on an LTV / CAC basis.

**GIC, New York, NY**

*Associate Vice President, Private Equity, Jun 2020 – Jul 2021*

*Associate, Private Equity, Aug 2018 – May 2020*

In 3-4 person deal teams, analyze potential investments in healthcare, technology, and industrials companies; have made 7 investments ranging from \$50M - \$1.25B. Helped manage 8 of GIC's direct equity investments in healthcare and technology, totaling \$2B+ of invested equity capital. Prepared for and attended quarterly Board of Directors meetings for larger equity investments.

**J.P. Morgan Chase & Co., New York, NY**

*Analyst, 2016-2018*

Collaborated with 5-10 person deal teams and external counterparties to prepare financial models, presentations, and strategic analyses for executive teams of \$1B+ healthcare and energy companies regarding contemplated mergers and acquisitions



## Christopher E. Ghadban

christopher.ghadban.wg23@wharton.upenn.edu  
Tufts University, Medford, MA  
B.S., Chemical Engineering, Biotechnology Engineering, 2014  
M.S., Bioengineering, 2017

An opportunity to advise and advance innovative bio-technologies for human and planetary health.

### **Alix Ventures, San Francisco, CA**

*Chief of Staff / Principal, 2022 – Present*  
*Venture Fellow, 2021-2022*

Oversee \$2.5M pre-seed fund. Source, perform diligence and author investment packages on pre-seed to Series A opportunities, thus far resulting in 3 investments totaling \$3.5M. Built infrastructure supporting Fund I, upcoming Fund II. Devised investment theses on topics including precision immunology, mRNA therapeutics. Manage BIOS platform: define strategy, oversee team, create content (including top 3 lifesci podcast).

### **Ghadban Consulting, Boston, MA**

*Founder & Managing Partner, 2013 – Present*  
Founded consultancy to advise over 20 companies. Recent clients:

*Third Rock Ventures:* helped develop next-generation vaccine startup, resulting investment \$5M. *Corvium:* advised 8-figure divestment, collaborated with executives to define company pivot from diagnostics to predictive analytics, doubled market capture in 2 months, raised \$15M Series C.

### **AstraZeneca, Waltham, MA**

*Senior Strategy & Innovation Associate, 2020-2021*

First hire supporting creation of global R&D entrepreneurship unit. 3 functions: (1) *Search & Evaluation* + (2) *Business Development:* establish collaborative research engagements (academics, startups). (3) *Innovation Strategy,* internal and external (global startup mentoring program, internal bio-innovation competition, revamp Open Innovation portal).



## Thomas J. Gill

tygill@wharton.upenn.edu  
Harvard University, Cambridge, MA  
B.A., Cum Laude, Neurobiology, 2017

An opportunity to combine my expertise in healthcare with my passion for quantitative finance to make meaningful contributions to the biotech industry.

### **Lighthouse Capital Management, San Francisco, CA**

*Equity Research Analyst, Summer 2022*

Conducted fundamental research on potential investments for long-short hedge fund, with a specific focus on healthcare. Developed a novel financial web application to optimize equity research and provide market analytics customized to firm's investment philosophy. Performed regression analysis to determine portfolio exposure to various risk factors and identify drivers of portfolio returns.

### **Steward Medical Group, Boston, MA**

*Project Manager, Practice Optimization and Development, 2017-2022*

Created an innovative Transitional Care Management platform to improve patient outcomes and help secure \$40M in Medicare Shared Savings Program reimbursements. Built Physician Onboarding dashboard to track newly hired providers and guarantee proper allocation of \$10,000 marketing budgets. Completed pitch to hospital presidents to ensure adoption of system. Optimized company's response to COVID-19 pandemic by creating national dashboard to track positivity rates and automate reporting to 8 different Departments of Public Health. Led construction of cross-department M&A playbook to standardize company's practice acquisition process across 11 states.



## Dana A. Green

dana.green.wg23@wharton.upenn.edu  
University of Southern California, Los Angeles, CA  
B.S., cum laude, Civil Engineering, 2014  
Stanford University, Palo Alto, CA  
M.S., Management Science and Engineering, 2018

An opportunity to build and scale mission-driven healthcare companies.

### **Frame Fertility, San Francisco, CA**

*MBA Intern - Chief of Staff and Business Development, 2022-present*

Developed a long-term partnership and geographic expansion strategy. Built a 7-year financial model for Seed+ fundraising. Created pitch decks for investors, insurers and employers. Managed the launch of partnerships with a national employer benefits marketplace and a virtual-first gynecology practice.

### **L.E.K. Consulting, San Francisco, CA**

*Consultant, Healthcare Services, 2021 Associate, 2018-2021*

Worked on 25+ engagements in M&A advisory and growth strategy for private equity, healthcare service, and pharmaceutical companies. Leading teams of 3-5 associates, I supervised analyses, built financial models and formed strategic insights and recommendations. Acted as the client liaison and ensured my team was on track for deliverables.

### **Altman Solon, San Francisco, CA**

*Analyst, 2017*

Developed a product bundling strategy for a Fortune 100 telecom client by using advanced analytics on transaction data (400M+ rows) to determine optimal bundles. Built a financial model to evaluate the implications of lowering out of pocket expenses for installment plans, generating \$2M in revenue.



## Kelsey B. Hayes

kelsey.hayes.wg23@wharton.upenn.edu  
University of Michigan, Ann Arbor, MI  
B.B.A., Honors, Business Administration, 2017  
Harvard Kennedy School, Cambridge, MA  
M.P.A. Candidate, 2024

An opportunity to improve the health of vulnerable populations via designing creative policies and maximizing government effectiveness.

### MassHealth, Boston, MA

*Strategy Intern, Summer 2022*

Designed re-procurement strategy and value-based incentive structure for contract that serves ~2M beneficiaries. Developed IT and policy roadmaps and scope for cross-agency initiative to launch common application for social benefits, informing transition for new Governor administration.

### The Zetema Project, San Francisco, CA

*Graduate Fellow, 2022*

Collaborated with established healthcare policymakers and c-suite executives to develop policy briefs and lead debates on topics such as price transparency, behavioral health reform, and consolidation.

### The Boston Consulting Group, Chicago, IL

*Consultant, 2020-2021*

*Associate, 2017-2019*

Strategy consultant for healthcare (payer/provider) and public sector organizations. Select experiences: COVID response for non-U.S. federal health ministry, cost diagnostic for large public health system, health plan design via large-scale consumer research, policy research and financial modeling for Illinois pension crisis.

### Clarify Health Solutions, New York, NY

*BCG Externship, Delivery Manager, 2019-2020*

Designed and delivered payer- and provider-focused SaaS products. Overhauled QA processes, modeled value-based care policies in database of 15B+ claims, and built first multi-quarter product roadmap.



## Jasmyn N. Howell

jasmyn.howell.wg23@wharton.upenn.edu  
Spelman College, Atlanta, GA  
B.A., Magna Cum Laude, Economics, 2016

An opportunity to lead within a mission driven organization investing in innovative healthcare, safe housing, education, and technology solutions.

### Google, Mountain View, CA

*Global Business Strategy, Summer 2022*

Served as the project owner for Industry Metrics, a single of source of truth for the size and trend of the global ad market, by working closely with Central Finance and Regional Go To Market teams. Led the creation of the final insights deliverable leveraged by Global Business Strategy leadership to make data - driven decisions for annual business planning and other operationally strategic projects.

### Deloitte Consulting, Atlanta, GA

*Consultant, 2019-2021*

*Analyst, 2017-2019*

Analyzed member claims data and educated clients on leading analytics platforms to improve member risk stratification and reduce emergency department visits by ~30%. Designed analytical dashboards and worked cross functionally with IT and Operations Team to manage issue triage and bring hospital back to revenue baselines (\$30M/day revenues) within two weeks of go-live. Analyzed enrollment data to design a multi-channel marketing campaign to promote national awareness and enrollment of diabetes prevention programs. Resulted in a ~20% increase in participant enrollment within two months of campaign launch



## Jasmine L. Jones

jasmine.jones.wg23@wharton.upenn.edu  
Northwestern University, Evanston, IL  
B.S., Communications Studies, Integrated Marketing Communications Certificate, 2014

An opportunity to make a meaningful impact on the commercialization of innovative therapies for a biopharmaceutical company.

### Genentech, Inc./Roche Group, South San Francisco, CA

*Summer Associate, Summer 2022*

Led development of leave-behind print piece for Lung-Pan Tumor Therapeutic Area Managers (TAMs) and customer engagement leadership to increase awareness of the unbranded MyCareRoadmap.com tool among NSCLC patients. Developed tactical recommendations for how best to disseminate critical biomarker testing information to underrepresented communities.

### Weber Shandwick, Chicago, IL and New York, NY

*Healthcare Client Experience Manager, 2016-2021*

Supported two U.S. FDA approvals for Exelixis cancer therapy Cabometyx, contributing \$943M in net product revenue. Coordinated Genentech Constellation of Care, a digital experience showcasing the future impact of personalized healthcare. Supported Celgene's Revlimid FDA and European Medicines Agency 2017 approvals.

### Booz Allen Hamilton, Washington, D.C.

*Senior Consultant, 2014-2016*

Managed cross-functional team in advancing training communication tactics for the FDA Center for Drug Evaluation and Research's new drug evaluation and collaboration system. Worked on communications tactics for the Department of Veterans Affairs, the National Institute of Child and Health and Human Development and the Centers for Disease Control and Prevention.





## Albert Katz

albert.katz.wg23@wharton.upenn.edu  
The University of Miami, Miami, Florida  
B.S.B.A. Finance, Legal Studies, Computer Science, 2012

An opportunity to change healthcare.

### Flagler Health, NYC, NY

*Start-up, Summer 2021*

*Knowledge Analyst, 2013-2015*

Launched a start-up that helped physicians recommend treatments to their musculoskeletal patients. In one summer, we managed to put a team together and built an algorithm to recommend 4 procedures. We ran a beta trial at Rush Medical center and were able to receive over ~90% precision in our recommendations. Helping patients get off opioids and get to the terminal procedure quicker

### Spine & Wellness Centers of America, Miami, FL

*CFO/COO, 2017-2021*

Operated a small healthcare services clinic that grew into the largest privately owned clinic in Florida with over 120+ employees and a 6x multiple in growth in 3.5 years. Negotiated with banks to increase lending lines. Built three statement acquisition and integration models. Headed acquisitions on two separate clinics. Optimized accounting process to allow for daily financial oversight. Drafted and implemented company's first benefits package. Researched, implemented, and managed new company business lines. Hired and trained all new administrative staff.

### CrowninShield

*Economic Consultant, 2017*

Aided in case management and timely production of expert reports for federal class action securities fraud litigation. Developed statistical and financial models to support market efficiency, price impact, and loss causation analyses. Estimated aggregate damages for case evaluation and settlement negotiations. Produced statistical models to support original research on options efficiency, asset price manipulation, and share turnover.



## Jaclyn N. Kawwas

jnkawwas@wharton.upenn.edu  
University of Michigan, Ann Arbor, MI  
B.S.E., Magna Cum Laude, Biomedical Engineering, 2017

An opportunity to prevent and treat disease through innovative medical and health technology.

### Thirty Madison, New York, New York

*Expansion Team MBA Intern, Summer 2022*

Led launch and business creation development for a new Thirty Madison business comprising of competitive analyses, patients/providers interviews, concept hypothesis testing, market sizing, and business viability modeling. Managed cross-functional stakeholders to understand internal technology capabilities and identify potential MVP capabilities including mockups and brand creation.

### Viz.ai, Philadelphia, PA Remote

*Growth Strategy and Business Development MBA Intern, Fall 2021 - Winter 2022*

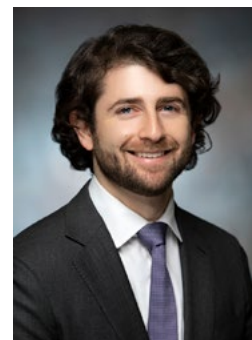
Conducted competitive landscape for medical device in the diagnostic imaging space. Supported partnerships and M&A opportunities with other health technology companies to support new product pipeline efforts.

### Medtronic, San Francisco, CA

*Research and Development Engineer II 2018-2021*

*Research and Development Engineer I 2017-2018*

Designed and developed cardiovascular devices specifically for coronary intervention and renal denervation. Created and executed an Innovation Program for two 200+ person cardiovascular business units to drive innovation, collaboration, and intellectual property generation, protecting \$3.7B of product revenue. Heavily involved in intellectual property generation which led to 14 personal patent applications, 2 of which granted thus far.



## Noah Klag

noah.klag.wg23@wharton.upenn.edu  
Williams College, Williamstown, MA  
B.A., Magna Cum Laude, Economics, Psychology 2016

An opportunity to build products that empower consumers to own, monitor and manage their health.

### Mint House, New York, NY

*Strategy & Asset Management Intern, Summer 2022*

Constructed a unit economics model utilized by the executive team and board to assess property performance, compare KPIs across competitors, and guide future strategic initiatives to improve the company's operating model. Conducted market research on loyalty and reward programs.

### Pfizer, New York, NY

*Senior Associate, 2020-2021*

*Senior Analyst, 2019-2020*

*Analyst, 2018-2019*

Collaborated with senior executives to build Pfizer's Therapeutic Area strategies. Created COVID-19 Executive Dashboard – a data analytics platform accessed by executive leadership to inform key decisions related to vaccine manufacturing, distribution, and public sentiment. Constructed strategic framework for Emerging Markets group to prioritize diseases and geographies; group increased 2022 revenue forecast by ~\$2B.

### J.P. Morgan, New York, NY

*Investment Banking Analyst, 2016-2017*

Created standalone operating and pro forma models to inform client valuation discussions. Sell-side advisor to Sherwin-Williams on sale of Valspar's Wood Coatings business to Axalta for \$420M. Buy-side advisor on cross-border acquisition in fertilizer industry. Managed a strategic alternatives process looking at potential capital allocation scenarios and divestment options; identified ~\$75M in run rate cost savings.



## Rahul Lakhanpal

rahul.lakhanpal.wg23@wharton.upenn.edu  
Georgetown University, Washington DC  
B.S., Human Sciences, 2016

An opportunity to invest in, partner with, and build market-leading healthcare companies.

### Ascend Partners, New York, NY

*Private Equity MBA Intern, Summer 2022*

Conducted due diligence in a potential buy-out within the specialty electronic medical record space. Assisted in all aspects of the investment process including thesis development, business and financial due diligence, financial modeling, and third-party advisors' supervision. Completed closing documents and LP memorandums for Ascend's investment in Elation Health, a value-based care focused clinical EHR.

### SpectraMedix, Princeton, NJ

*Chief of Staff, CEO, 2020-2022*

Worked directly with the CEO of a software company that enables payers and providers to succeed in value-based care through a contract modeler and analytics suite. Spearheaded finance and partnerships as well as assisted with the Company's strategic vision. Evaluated pricing models, organic growth strategies, and examined potential partnerships in adjacent value-based platforms. Led a financing process and was the sole point of contact for investors.

### Revelation Partners, San Francisco, CA

*Investment Associate, 2018-2020*

Evaluated investment opportunities and managed portfolio companies within the digital health, medical devices, healthcare services and life science tools sectors. Sole associate on five-member investment team managing ~\$600M. Transactions included primary, secondary, and specialized situation opportunities. Acquired GE Ventures, a portfolio of 15 digital health company investments, for \$200M and managed ongoing relationships with portfolio companies.

### RBC Capital Markets, New York, NY

*Healthcare Investment Banking Analyst, 2016-2018*

Executed M&A and capital markets transactions for healthcare services, medical devices, and pharmaceutical clients.



## Jenna Landen

jlanden@wharton.upenn.edu  
College of William & Mary, Williamsburg, VA  
B.S., Summa Cum Laude, Chemistry, 2017

An opportunity to contribute to the strategy of a health services startup improving quality of care, especially for women.

### Oula Health, Brooklyn, NY

*Strategy Consultant, New Service Lines, Summer 2022*

Worked directly with the co-founders to complete a variety of strategic projects to support the growth and goals of the startup including modeling out the costs and operations impact of potential new service lines and their revenue opportunities and analyzing the impact of their patient risk-out criteria in addition to completing chief of staff responsibilities.

### West Monroe Partners, New York, NY

*Senior Consultant, Healthcare and Life Sciences, 2020-2021*

*Experienced Consultant 2018-2020*

Led strategic projects for clients across the healthcare ecosystem to improve their technology and operations. Project highlights include performing several tech diligences of health services companies for private equity clients, designing an omni-channel marketing program for a major health plan, and managing the lab and quality portions of a drug delivery business being carved out from a fortune 100 company.

### IBM, New York, NY

*Consultant, Healthcare and Life Sciences, 2017-2018*

Contributed to various digital health initiatives and client-facing projects including developing an AI chatbot for a major health plan, and creating a strategic roadmap for a large health system to streamline their credentialing system.



## Wilson Ma

wilson.ma.wg23@wharton.upenn.edu  
Washington University in St. Louis, St. Louis, MO  
B.S.B.A, Finance, 2017

An opportunity to invest in, partner with and build leading healthcare companies.

### Redesign Health, New York, NY

*X Ventures Intern, Summer 2022*

Led industry and operational due diligence for company creation in animal health industry. Partnered with the founding team of a portfolio company to develop partnership strategy and growth road map.

### Cressey & Company, Chicago, IL

*Private Equity Associate, 2019-2021*

Evaluated investment opportunities and managed portfolio companies across multiple healthcare sub-sectors. Led refinancing and minority recapitalization transaction of the largest medically tailored meals provider in the nation. Developed whitepapers and led sourcing initiatives across hospice, home health, home and community-based services, eye care, and healthcare technology sectors.

### Citi, Chicago, IL

*Investment Banking Analyst, 2017-2019*

Member of the global industrials and mergers and acquisitions group. Advised companies on M&A transactions and equity and debt financings. Two closed M&A transactions of public companies representing over \$2B of transaction value.



## Zaid W. Malhees

zmalhees@wharton.upenn.edu  
Brigham Young University, Provo, UT  
B.S., Honors, Genetics & Biotechnology, 2016

An opportunity to create innovative care solutions for the world's most vulnerable populations

### **The Boston Consulting Group, Los Angeles, CA**

*Summer Consultant, Summer 2022*

Dedicated to BCG's healthcare practice. Developed consumer acquisition strategy and agile implementation methodology for US medical group. Designed cost cutting and new market entry strategy for global pharmaceuticals company. Interviewed policy, health tech, and pharmaceuticals leadership and created best practice recommendations.

### **Optum, Denver, CO**

*Associate Director, 2019-2021*

*Regional Manager, 2019-2019*

Partnered with C-suite of newly acquired medical groups to design and implement value-based care transformation strategies. Led team of program managers and analysts to manage portfolio of strategic clinical operations improvement initiatives generating \$60M+ in annual revenue for medical groups serving 190K+ Medicare Advantage patients. Developed and implemented clinical education programs in collaboration with national medical directors focused on underdiagnosed chronic conditions.

### **DaVita, Denver, CO**

*Market Relations Manager, 2018-2019*

*Strategy & Transformation Sr. Analyst, 2018-2018*

*Strategy & Transformation Analyst, 2016-2018*

Member of in-house population health consulting team dedicated to building value-based care capabilities for DaVita's partners. Projects included designing risk stratification algorithm for in-home healthcare program leveraging clinical and demographic data and building patient population dashboards to track ER utilization.



## Shalin Mandowara

shalin.mandowara.wg23@wharton.upenn.edu  
Indian Institute of Technology, Kanpur, India  
B.Tech, Biological Sciences and Bioengineering, 2015  
Minor degree, Industrial and Management Engineering, 2015

An opportunity to create products focusing on improving healthcare outcomes through innovative and cutting-edge technologies

### **Zendesk, Philadelphia, PA**

*Product Strategy Intern, Summer 2022*

Identified factors driving the adoption of Messaging channels (WhatsApp, WeChat, etc.) across the US and Latin America by analyzing engagement across features and customer surveys. Interviewed high-value enterprise customers to identify pain points and crafted feature requirements estimated to increase Messaging daily users by 10%.

### **McKinsey & Company, US and India**

*Associate, 2019-2021*

*Senior Analyst, 2018-2019*

*Analyst, 2017-2018*

Served multiple health insurance payors by performing market analysis, claims data analytics, and competitor benchmarking to reduce medical cost spending and improve access to care. Collaborated with CMOs across payor organizations to develop analytical tools targeted at improving medical policies and reducing waste and abuse in healthcare claims systems.

### **Porter, Bengaluru, India**

*Product and Growth Manager, 2015-2017*

Drove a 4% improvement in gross margin by designing and operationalizing an in-house Dispute Resolution System across 5 cities. Set up a Quality Audit team to reduce average call handling time by 50% and improve NPS by 20 points.



## Daniel Mansuri

daniel.mansuri.wg23@wharton.upenn.edu  
Bates College, Lewiston, Maine  
B.S., honors in Economics, 2015  
Johns Hopkins Bloomberg School of Public Health, Baltimore, MD  
MPH, 2021

An opportunity to use a patient-forward mindset combined with innovative business models and scientific approaches to problems to improve the quality of life for patients.

### **RA Ventures, Boston, MA**

*MBA intern, Summer 2022*

Worked with RA Ventures, the company creation arm of RA Capital, to lay the foundation for multiple newcos across different therapeutic and technological areas. Specifically led the charge on budgets, organizational charts, company vision, and helped with internal and external dealmaking.

### **Sanofi Ventures, Cambridge, MA**

*Associate Director of Investment,*

*2018-2021*

Led all aspects of the dealmaking process like sourcing, diligence, negotiations, and I.C. presentations for my investments. Represented Sanofi Ventures as a BoD member for multiple companies and helped guide management. Finally, spearheaded creation of new company using Sanofi assets; company has raised \$150M of financing so far.

### **Bioverativ, Waltham, MA**

*Business Development Lead, 2016-2018*

Successfully sourced, worked cross-functionally to diligence, negotiated, and managed alliances for BD deals across the company. This included leading chairing the ten-person search and evaluation committee. Finally led all internal diligence, executive team and BoD presentations for acquisition of True North Therapeutics, deal valued at \$825M.



## Matthew S. Markham

matthew.markham.wg23@wharton.upenn.edu  
Brown University, Providence, RI  
Magna Cum Laude, Economics, A.B.,  
Magna Cum Laude, Biology 2015  
I.W. Burnham, II Endowed Fellow

An opportunity to combine my investing skills with health care and technology industry knowledge to identify undervalued opportunities.

### 25madison, New York, NY

Summer Associate, Summer 2022

Worked for a growth and venture studio in New York City to diligence and close a \$1M investment into a Medicaid MVNO startup, the first deal completed by an intern in the firm's history. Built an investment outcomes analysis model, which was incorporated into the final investment committee memo.

### Audax Private Equity Portfolio Company, New York, NY

Head of FP&A, 2020-2022

Worked with the company's CEO and CFO to manage financial analyses and acquisitions, including the firm's \$736M sale to GB Group, a \$4B market capitalization public company in the U.K. Solely managed the sell-side data room, which included creating a bespoke, ~33,000 row excel model.

### Genstar Capital, San Francisco, CA

Generalist Associate, 2017-2019

Evaluated and facilitated investing of \$4B fund through majority-buyout and add-on transactions, leading to more than \$900M deployed across 1 control acquisition and 5 add-on transactions. Led \$1.7B buyout of Cetera, second-largest U.S. commercial broker dealer, and managed financing negotiations to refine equity sizing to \$700M.



## Amer Masalha, M.D.

amer.masalha.wg23@wharton.upenn.edu  
The Technion, Haifa, Israel  
B.Sc., Biomedical Engineering, 2011  
Sackler School of Medicine at Tel Aviv University, Tel Aviv, Israel. M.D., 2017

An opportunity to develop as a leader at the intersection of medicine, technology and business while improving patient care worldwide

### Regeneron Pharmaceuticals, Tarrytown, NY

Business Operations and Strategic

Planning Intern, Summer 2022

Conducted in-depth evaluation for feasibility of a highly confidential initiative. Research included medical literature review, competitive landscape analysis and stakeholder interviews. Initiated talks for a potential collaboration with a foreign HMO providing services for 1M clients. Presented findings and recommendations to a panel of senior leaders including SVP Business development & Corporate Strategy and Executive Director R&D operations

### Diagnostic Robotics, Tel Aviv, Israel

Head of Medical Sciences, 2019-2021

Project Manager, 2019

Established and led a medical team of 7 who partnered with data scientists and machine learning (ML) engineers to conduct big-data analysis based on datasets of millions of patient historical medical records to develop clinical-grade ML predictive models

### Terem – Urgent Care Centers, Tel Aviv, Israel

Primary Care Physician, 2018-2019

Completed additional training in 5 clinical programs covering orthopedics, gynecology, ENT, pediatrics, cardiology. Facilitated onboarding process for newly recruited physicians including guidance on the center's protocols for clinical care and manual procedures



## Kunal R. Mehta

kunal.mehta.wg23@wharton.upenn.edu  
Harvard College, Cambridge, MA  
A.B., Magna Cum Laude, Applied Mathematics and Computer Science

An opportunity to make an impact on growth-stage healthcare and technology companies through a private markets investing role.

### Humana, Louisville, KY

Corporate Strategy and Development MBA Intern, Summer 2022

Worked on several transactions and long-term strategic projects for nation's second largest Medicare Advantage insurer. Worked with financial advisors and operations leaders on the potential acquisition of a large provider group. Helped negotiate purchase agreement and transition services agreement for the acquisition of a Medicaid plan. Developed financial analysis to support incremental minority investment into a startup healthcare services company.

### Warburg Pincus, New York, NY

Associate, 2018-2021

Analyst, 2017-2018

Sourced and evaluated over 150+ potential investments with a focus on software and healthcare technology. Closed transactions included (1) merger of DocuTAP and Practice Velocity to create Experity, a provider of electronic medical records software to the urgent care industry, (2) investment in Qualifacts and subsequent acquisitions of Credible and InSync Healthcare Solutions to create large provider of electronic medical records software to outpatient behavioral health agencies, (3) Series C investment in Aetion, a provider of real world evidence software and services to pharma companies and (4) Series D investment in Phil, a provider of next-generation specialty pharmacy solutions for manufacturers.

### Goldman Sachs, New York, NY

Analyst, 2016-2017

Member of the Global Industrials Group, worked on M&A, debt and equity financing, and activism defense. Closed transactions included (1) sale of HD Supply Waterworks to Clayton, Dubilier & Rice and (2) sale of GE Industrial Solutions to ABB.





## David Mui

david.mui.wg23@wharton.upenn.edu  
New York University, New York, NY  
B.A., *summa cum laude*, Psychology, 2016  
Perelman School of Medicine at the University of Pennsylvania, Philadelphia, PA  
M.D. Candidate, 2023

An opportunity to combine my clinical skills with business knowledge to innovate in healthcare delivery and drug discovery.

### **McKinsey and Company, Summit, NJ** *Summer Associate, Summer 2022*

Served fortune 500 pharmaceutical client in building out a first-in-class clinical R & D platform that leverages data analytics and visualization for better clinical trial management, timelines and drug development. Spearheaded clinical trial ideation and design to map out active portfolio trials. Led >10 client meetings and managed a team of 3 designers to drive about change management implementation and trial platform build.

### **Octagon Capital Advisors, New York, NY** *Healthcare Investment Fellow, 2022*

Conducted therapeutic area mapping, scientific due diligence and financial analysis of >40 public and private companies within the pulmonary arterial hypertension space to identify new therapeutics for investment. Independently led investor meetings with C-suite executive of >20 companies considered for investment and spoke with >15 knowledge leaders. Presented synthesized recommendation to portfolio manager and led to subsequent investments.

### **New York City Department of Education, New York, NY** *Teacher, 2016-2017*

Served as 6<sup>th</sup> grade math teacher for a high-needs, Title I school in Brooklyn, New York, leading 5 classes with a total of 165 students. Introduced redesign of 6<sup>th</sup> grade math curriculum, using evidence-based approaches including interdisciplinary interdependences, growth mindset and grit and presented curricular findings to Chancellor of New York.



## Gregory P. Muir

gregory.muir.wg23@wharton.upenn.edu  
The Wharton School at the University of Pennsylvania, Philadelphia, PA  
B.S. in Economics, Finance & Accounting, 2016

An opportunity to positively impact healthcare through involvement in innovative companies that are improving healthcare quality, access, and cost.

### **Patina Health, Inc, Bala Cynwyd, PA** *Director of Finance, 2021-2022*

Involved from initial concept discussions with CEO and performed market analysis of key players and targeting of initial geographies, built in depth financial model for fundraising process and for operating decision-making. Initial team member working across finance, accounting and operations functions.

### **1315 Capital, Philadelphia, PA** *Senior Associate, 2018-2021*

Involved through full investment process including sourcing, deal execution across the healthcare industry including HC services, medtech and specialty therapeutic companies. Ongoing portfolio management responsibilities through board-level involvement in strategy and business development processes to drive business plan and accelerate growth

### **Stifel, New York City, NY** *Analyst, 2016-2018*

Developed advanced financial modeling skills from experience on multiple M&A and private placement engagements for small to mid-cap public companies and private companies across all healthcare subsectors



## Peter M. Mullen

peter.mullen.wg23@wharton.upenn.edu  
Duke University, Durham, NC  
B.S., Neuroscience, 2016

An opportunity to build and scale innovative products that make it easier for patients to live healthy.

### **Redesign Health, Remote** *Product Manager, Summer 2022*

Led discovery process for new product enabling start-up founders to launch more rapidly. Conducted internal interviews and developed requirements document to outline of vision and core features. Coordinated with data science and engineering teams to wireframe product, test concept with stakeholders, and create 6-month roadmap for implementation.

### **Assembly Health, Chicago, IL** *Associate Director, Product & Analytics, 2020-2021*

Provider of tech-enabled products and services focused on the Long-Term Care setting. Designed, developed, and launched reporting product for physicians to understand operational and financial performance; adopted and utilized by over 100 partner physicians. Also served as first employee on data analytics team. Created automated reporting tool for executive team and expanded data warehouse by integrating additional data feeds

### **IQVIA, Cambridge, MA** *Consultant, 2019-2020* *Associate Consultant, 2017-2019* *Analyst, 2016-2017*

U.S. Market Access Strategy Consulting group focused on providing data-driven and actionable insights to pharma and biotech clients. Led teams in design and execution of strategic analyses on market access and patient behavior



## Kutay F. Muslu

kutay.muslu.wg23@wharton.upenn.edu  
Johns Hopkins University, Baltimore, MD  
B.S., Biomedical Engineering, Economics, 2014

An opportunity to invest in and partner with leading healthcare companies.

### Silver Point Capital, Greenwich, CT

*Summer Analyst, Summer 2021*  
Evaluated public distressed investment opportunities across various industries.

### Vector Capital, San Francisco, CA

*Private Equity Senior Associate, 2020-2021*  
*Private Equity Associate, 2019-2020*  
Evaluated and executed buyout, distressed and public investment opportunities in technology sectors with a focus on application software. Completed four investments including a platform buyout, public stake, minority investment and special situations credit investment. Served as Board Member and Observer for two portfolio companies.

### Revolution Growth, Washington, DC

*Investment Associate, 2017-2018*  
Identified and evaluated growth equity investment opportunities across software and internet verticals. Developed the firm's investment thesis in e-commerce enablement, resulting in a submitted term sheet. Completed two growth equity investments in the financial technology and consumer packaging sectors.

### The Boston Consulting Group, New York, NY

*Consultant, 2016-2017*  
*Associate, 2014-2016 (Washington, DC)*  
Advised companies on strategic and operational topics across BCG's healthcare, private equity and technology practices.



## Kevin Q. Nguyen

kevin.nguyen.wg23@wharton.upenn.edu  
University of Southern California, Los Angeles, CA  
B.A., Biological Sciences, Economics

An opportunity to build innovative biotechnology companies that deliver life-changing therapies to patients.

### Gilead Sciences, Foster City, CA

*Corporate Development, 2022*  
Built analyses and discussion materials to inform M&A, partnership and royalty transaction decisions. Assisted with prioritization and evaluation of opportunities across oncology, inflammation and virology. Partnered with senior leadership to develop presentations for the Board of Directors.

### SAM Ventures, San Francisco, CA

*Investment Team, 2019-2021*  
Supported the evaluation and execution of investments in early-stage life science companies. Engaged with portfolio companies to drive business development, financing and other strategic processes. Led management and analysis efforts for public stock portfolio.

### Evercore, Menlo Park, CA

*Analyst, Life Science, 2016, 2017-2019*  
Member of the Global Life Science Group. Managed a range of life science transactions, including M&A, equity financings and other strategic projects.



## Kienan O'Brien

kienan.obrien.wg23@wharton.upenn.edu  
Boston College, Chestnut Hill, MA  
B.S., Management, Political Science (Honors Program), 2016

An opportunity to create the innovations that will transform how health care is designed for and delivered to patients.

### Redesign Health, New York, NY

*Principal Intern, New Ventures, Summer 2022*  
Led in-depth research and the creation of company pitch for a de novo business in the referral management space with the potential for a future investment of \$6M+. In addition, I spearheaded a competitor analysis for a recently funded portfolio company and identified fintech offerings to attract pilot partnerships for initial its launch.

### Children's Hospital of Philadelphia (CHOP), Philadelphia, PA

*Senior Strategic Advisor, 2019-2021*  
Advised hospital funded clinical and translational research programs to accelerate their mission goals through strategic and operational leadership. At CHOP, I oversaw programs with committed investment of \$20M in accelerator funds. Large programmatic initiatives I was responsible for leading included commercialization efforts for a novel medical device and clinical transformations.

### Accenture, Boston, MA

*Management Consultant, 2016-2019*  
Supported several large retail clients in their efforts to identify cost saving opportunities for stores and to execute against novel digital business initiatives. Led initiatives promoting Accenture's healthcare thought leadership leading to a co-published white paper as well as several startup partnerships.



## Samir Patel

spatel71@wharton.upenn.edu  
Harvard College, Cambridge, Massachusetts  
B.S., Engineering Sciences, 2012  
Stanford University, Palo Alto, California  
M.S., Mechanical Engineering, 2016

Build companies predicated on novel and promising therapeutic research to benefit patients.

### Stage One Immunotherapeutics LLC

*Co-founder & CEO, May 2022 – Present*

Created NewCo based on research premised on in-vivo reprogramming of myeloid cells from the Perelman School of Medicine. Developed business plan, clinical development plan, competitive intelligence, and market models across solid tumor landscape. Assembled Scientific Advisory Board composed of eminent KOLs in medicinal chemistry, structure-based discovery, and clinical trials. Drove efforts across multiple stakeholders to license intellectual property.

### Roiwant Sciences Inc.

*Strategy Fellow, September 2021 – May 2022*

Worked with senior leaders from biology, medicinal chemistry, and strategy on target selection for new programs. Conducted systematic screening of over 500 novel targets leveraging big data methodology and biological NLP. Examined pathway biology for a specific family of proteins ranging from protein-protein interactions through chemical structure analysis.

### Cerebella Inc.

*Co-founder, October 2018 – January 2022*

Developed NLP-driven market intelligence platform for the life sciences industry spanning 90,000 public and private companies. Executed pilots with 3 investment banks, 2 pharmaceutical companies, and 3 research institutions. Interviewed over 100 stakeholders to drive development and iterate on concept to launch



## Kate R. Pattison

kate.pattison.wg23@wharton.upenn.edu  
Yale University, New Haven, CT  
B.A., Economics, 2015

An opportunity to create more personalized, customer-centric, and holistic approaches to health and wellness.

### The Boston Consulting Group, San Francisco, CA

*Summer Consultant, Summer 2022*

Advised private-equity-owned consumer business on demand-centric growth strategies. Conducted a data-driven, needs-based customer segmentation, informing selection of target consumer and positioning needed to exit profitably.

### Nordstrom, Seattle, WA

*Corporate Strategy, 2020-2021*

Supported executive team on strategic initiatives. Defined future customer experience and created 5-year growth plan under the CFO, including the path to launch innovative retail models (marketplace, resale, rental). Devised business case and pilot for first "marketplace platform model" to sell 3rd party brand-owned items enabling 400% assortment growth in 3 years, diversification from wholesale (~35%), and new customer experiences and services.

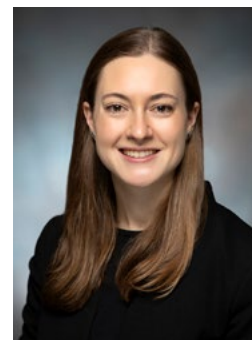
### The Ripples Group (Management Consulting Off-Shoot from Bain & Company), Boston, MA

*Manager, 2019-2020*

*Senior Consultant, 2017-2019*

*Consultant, 2015-2017*

Advised clients across health care, public sector, and consumer industries, closed new project deals, presented deliverables, and led engagements. Launched mobile healthcare program statewide, created strategic and operational plan for provider organization, formulated first-ever market sizing and customer segmentation model for world's largest tractor manufacturer, crafted U.S. growth strategy for European food brand to enter major grocery retailers.



## Clare E. Peaslee

clare.peaslee.wg23@wharton.upenn.edu  
Colby College, Waterville, ME  
B.A., Magna Cum Laude with Distinction and Honors in Major, Phi Beta Kappa, Economics, 2014

An opportunity to make healthcare more preventative, effective, and accessible by advising growth stage healthcare companies as they mature and undertake financial transactions.

### Morgan Stanley, San Francisco, CA

*Summer Associate, Health Care Investment Banking, Summer 2022*

Advised health tech, biopharmaceutical, digital therapeutics and diagnostics clients on public financing and M&A and take-private transactions. Conducted market analysis and valuation modeling; developed client decision frameworks, defense strategies, and materials.

### Unum Group, Portland, ME

*Assistant Vice President, Behavioral Health, 2020-2021*

Acted as general manager for the creation of a novel workplace mental health solution that sold \$1.5M in annual revenue and acquired 6,500 employee users in the first quarter after launch. Led design, UX and IT product development of the SaaS platform. Negotiated and controlled commercial partnerships and IT integrations.

### Unum Group, Portland, ME

*Director, Business Planning & Financial Analysis, 2018-2020*

Led financial planning for a \$2B group life insurance business, including risk and revenue modeling. Monitored results, analyzed divergences from plan, and made business action recommendations that were implemented to achieve earnings targets. Created and oversaw financial governance process for \$43M internal investment portfolio. Controlled \$1M annual innovation fund.



## Sarah B. Powers

sarah.powers.wg23@wharton.upenn.edu  
Claremont McKenna College, Claremont, CA  
B.A. Economics-Accounting and Psychology,  
2013

An opportunity to design and build high growth ventures that deliver improved care quality and outcomes.

### Nemu, Philadelphia, PA

*Founder, 2021-present*

Launched startup enabling families to quickly catalog, price, and equitably distribute assets amongst beneficiaries. Awarded cash prizes from Startup Challenge, VIP-X accelerator, VIP Innovation Fund and TiE Pitch Competition.

### Bicycle Health, Boston, MA

*Head of Operations, 2019-2021*

First hire of digital health start up delivering online Opioid Use Disorder Treatment in 19 states. Scaled clinical, revenue and people (HR) operations in rapidly changing regulatory environment. Achieved top line growth of 500% in 8 months.

### MassHealth, Boston, MA

*Director of Special Projects, 2017-2019*

Responsible for quarterly tracking and reporting of \$200M budget for the CFO. Implemented algorithms, audits and new contracts to recover \$100M in fraud, waste, and abuse.

### DaVita, Inc, Federal Way, WA

*Redwoods Leadership Development Program, International, 2013-2017*

Completed DaVita's flagship Redwoods Analyst Leadership training program. Seconded to Asia Pacific for 1.5 years where I led market-wide roll-out of accounts payable system and a new revenue operations team. Reduced time to receive payment (DSO) by 2 months.



## Gulmira T. Propper

gulmira.propper.wg23@wharton.upenn.edu  
Brown University, Providence, RI  
B.A., Economics, Health and Human Biology,  
2017

An opportunity to develop and commercialize novel life sciences innovations that will meaningfully impact patient care.

### Pfizer, New York, NY

*Pharmaceutical Marketing Summer Associate, Summer 2022*

Developed marketing materials for the rollout of real-world data utilizing 35+ hours of market research conducted cross-functionally with internal and external stakeholders. Evaluated remaining real-world data under consideration to recommend prioritization and roll-out cadence. Assessed optimization opportunities of a digital sales force tool through collaboration with commercial leaders to deliver recommendations for modifications and enhancements.

### PerkinElmer, Waltham, MA

*Associate, 2018-2019*

*Senior Associate, 2019-2021*

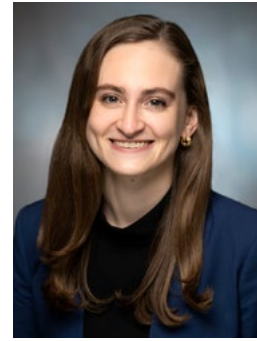
*Manager, 2021-2021*

Evaluated and maintained acquisition pipeline and performed target deep-dives in close collaboration with executive leaders to prioritize transactions for consideration by Board of Directors. Facilitated due diligence processes encompassing cross-functional leaders and subject matter experts. Led strategic reviews, market analyses, and evaluation of organic growth opportunities across multiple business units.

### CMA Strategy Consulting, Boston, MA

*Analyst, 2017-2018*

Collaborated on analysis and design of data-driven solutions to guide clients' strategic, operational and M&A decisions. Designed and developed Excel-based models to communicate insights on internal data and market-specific industry trends. Collected and utilized competitive research and industry knowledge to deliver recommendation for acquisitions.



## Caitlyn S. Rand

caitlyn.rand.wg23@wharton.upenn.edu  
University of Pennsylvania, Philadelphia, PA  
B.A., Summa Cum Laude, Health and Societies,  
2017

An opportunity to grow and support healthcare enterprises that enable and empower patients to take control of their own health and wellness.

### CVS Health, Woonsocket, RI

*Pharmacy Growth & Innovation Intern, Summer 2022*

Constructed sales strategy for net new opportunity for CVS retail pharmacy business with over \$200M potential for growth. Conducted interviews with over 20 internal and external stakeholders to inform go-to-market approach and led series of brainstorming workshops with 15 division colleagues assessing opportunities and challenges.

### EY-Parthenon, New York, NY

*Consultant, 2020-2021*

*Senior Associate, 2019-2020*

*Associate, 2017-2019*

Completed over 30 growth strategy and commercial due diligence projects in Healthcare & Life Sciences, in addition to 10 engagements across Education, Technology, and Industrials. Built digital disease management market map across 4 major disease areas to inform geographic expansion of international digital health company into US market. Directed evaluation of 5 end-market growth opportunities for healthcare technology and services company, leading to \$200M strategic acquisition. Led assessment of customer segmentation, targeting, and positioning for behavioral health services provider new development concept.





## Turner K. Rapp

rappturn@wharton.upenn.edu  
Colgate University, Hamilton, NY  
B.A., Cum Laude, Economics, 2016

An opportunity to assess, identify, and execute value-additive investments or transactions in the digital health ecosystem.

### JP Morgan, Boston, MA

MBA Investment Banking Summer Associate, 2022

Developed diligence materials for potential deals, including precedent transactions, trading comparables, analyses at various prices, industry trends, company overviews, broker outlook syntheses, etc. Brainstormed and created pitch-slide repository for 2021 IPO materials. Received full-time return offer following completion of the Summer Associate program.

### Xandr, New York, NY

Corporate Strategy & Development, 2019-2021

Researched and wrote synopses of significant competitor activity (e.g. M&A, product releases, partnerships, quarterly earnings releases), covering relevant company background, technical product background, and implications for Xandr strategy, resulting in 40+ analyses per year for C-suite and other senior leaders. Managed annual strategic planning process for select product teams.

### Deloitte Consulting, New York, NY

Consultant, 2018-2019

Business Analyst, 2016-2018

Completed 12 projects across 4 industries for Fortune 500 clients, receiving highest performance rating reserved for top 10% of peer group in final year at the firm and 7 client service excellence bonuses through tenure. Built a strategy and operating model for a \$50B+ health insurance company's new digital health business unit.



## Matthew J Romano

matthew.romano.wg23@wharton.upenn.edu  
University of Notre Dame, South Bend, IN  
B.S., Mechanical Engineering 2014

An opportunity to leverage my health-care skills to improve care delivery and care management, particularly in value-based care settings.

### SV Health Investors, Boston, MA

Growth Equity Summer Associate, Summer 2022

Evaluated potential investment opportunities (e.g., market size, modeling, competition, business model, management team) and developed investment theses. Conducted diligence on 45+ companies leading to 5 investment committee recommendations and bid submissions for chronic care management, value-based care, clinical trial, and MedTech companies.

### Kaufman Hall, Chicago, IL

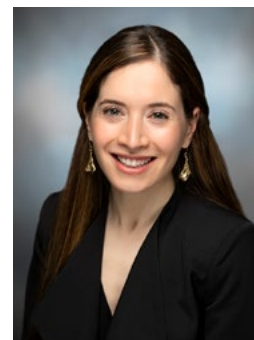
Vice President, 2017-2021

Oversaw cross-functional teams for provider projects nationwide. Led outpatient commercial pricing strategy for health systems (\$3B to \$12B) focused on affordability. Created market-based demand modeling during COVID-19 pandemic and managed delivery to clients to support cost savings. Spearheaded consumer research studies to identify features for implementation across health systems. Managed project teams of up to 15 people with up to 4 direct reports.

### Huron Consulting Group, Chicago, IL

Associate, 2014-2017

Worked with hospital clinical staff to drive process improvement and change management initiatives. Standardized heart failure care in a \$3B health system by facilitating Kaizen workshops to design and realize process/technology changes. Designed and implemented interdisciplinary rounds, operational dashboards, and data-driven processes to resolve inefficiencies.



## Monique A. Sager

monique.sager.wg23@wharton.upenn.edu  
University of Pennsylvania, Philadelphia, PA  
B.A. Magna Cum Laude, Science, Technology & Society, 2015  
Perelman School of Medicine at the University of Pennsylvania, Philadelphia, PA  
M.D. Candidate, 2023

An opportunity to combine my background in digital health with my passion for psychiatry, utilizing technology to benefit vulnerable populations.

### Children's Hospital of Philadelphia, Philadelphia, PA

Sub-Internship, Summer 2022

Acted in the role of resident physician on two different services: Child and Adolescent Psychiatry and Adolescent Medicine. Independently formulated treatment plans for high acuity psychiatric and medical patients and gave end of rotation department presentation on pediatric digital mental health landscape.

### Center for Digital Health, Penn Medicine Center for Healthcare Innovation, Philadelphia, PA

Digital Health Scholar, Summer 2019

Assisted in piloting the "Care Chats" program, a mobile chatbot for patients recovering from plastic surgery by creating clinical pathways to enable automatization of the chatbot. Resulted in improved new patient visit capacity with two months reduced wait time to post-operative visits.

### Flatiron Health, New York, NY

Account Manager, 2016-2017

Managed portfolio of 50 oncology practices across U.S., providing strategic relationship management for Flatiron Health and coordinating all communications to clients. Developed and led internal initiatives to drive clinical enhancements in company's oncology-specific medical record software.



## Emma C. Schmidt

emma.schmidt.wg23@wharton.upenn.edu  
Yale University, New Haven, CT  
B.A., Classics, 2015

An opportunity to improve public health by increasing access to care through public-private partnerships and by lowering barriers to key health inputs, such as healthy food.

### **Independent Study of Sicilian Agricultural Practices, Sicily, Italy**

Summer 2022

Interviewed Sicilian agricultural producers and winemakers to document spectrum of agricultural practices across operations of all sizes. Participated in biodynamic farming course to understand opportunities for regenerative agricultural practices. Built market landscape of key agricultural producers and their export operations.

### **Boston Consulting Group, Boston, MA**

Project Leader, 2021-2021

Consultant, 2019-2021

Associate, 2017-2019

Led large efforts for clients in the Public Sector, MedTech, and Pharmaceutical sectors. Defined strategy and implementation for Public Sector client's early COVID-19 response. Identified potential approaches for COVID-19 testing for Public Sector client. Designed approach for global Pharmaceutical client to shift to Agile ways of working to improve flexibility and speed of decision-making. Built and implemented standard supply chain processes for global MedTech client.

### **Hillary for America, Philadelphia, PA**

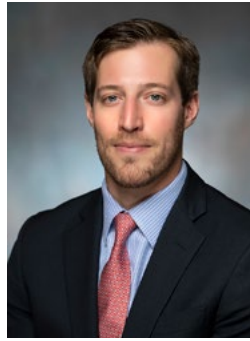
Fall Fellow, 2016-2016

Coordinated and recruited volunteers. Developed voter outreach strategy. Orchestrated large-scale events.

### **The Paideia Institute, Rome, Italy**

Rome Fellow, 2015-2016

Initiated strategic expansion and outreach to increase customer base. Redesigned curriculum to improve learning experience.



## Michael F. Schmidt

michael.schmidt.wg23@wharton.upenn.edu  
University of Notre Dame, Notre Dame, IN  
B.B.A., Finance, 2015

An opportunity to partner with and help build healthcare services and healthcare technology companies that are expanding access to high-quality, value-based care for all Americans.

### **Health Catalyst Capital Management, New York, NY**

Summer Associate, Summer 2022

Evaluated investment opportunities in growth-stage healthcare IT, SaaS, AI and technology-enabled services companies. Led thesis development for utilization management/ prior authorization space, authoring investment memo and curating list of ~30 actionable targets.

### **The Vistria Group, Chicago, IL**

Associate, Healthcare Investment Team, 2018-2021

Evaluated and executed control/ buyout investment opportunities in the healthcare services sector for a private equity firm managing \$8B+. Completed 5 platform investments across multiple sub-segments of provider and pharma services landscapes, deploying ~\$800M of equity capital. Led portfolio monitoring and supported value creation initiatives – such as executing add-on M&A, facilitating access to debt financing and assisting with human capital initiatives – for 7 portfolio companies. Led theme development and market mapping for multiple new areas of interest.

### **MTS Health Partners, New York, NY**

Analyst, 2015-2018

Advised healthcare services companies and financial sponsors on M&A and financing transactions. Completed 8 M&A transactions, including Apollo's ~\$6B take-private of LifePoint Health, representing \$10B+ of cumulative deal value.



## Krishna P. Shah

krishna.shah.wg23@wharton.upenn.edu  
Cornell University, Ithaca, NY  
B.S., Human Development, 2017

An opportunity to apply my operating and investing skill sets to early-stage digital health, transforming how patients receive care and seek services.

### **7wireVentures, Chicago, IL**

Digital Health VC Investment Associate, Summer 2022

Led financial diligence on consumer-focused digital health company, underwriting \$30M Series B investment. Conducted deal screens for 20+ opportunities across women's health, behavioral health, and more. Provided portfolio company support via go-to-market assessment and product roadmap design. Developed and published thought leadership.

### **Brown Brothers Harriman Capital Partners, New York, NY**

Private Equity Portfolio Operator, 2019—2021

Advised 6 portfolio companies across behavioral, animal, and specialty health care services on revenue diversification, growth strategy, and EBITDA optimization. Worked with CEOs and senior executives to implement operational improvements and efficiencies across markets. Created upwards of \$200M+ and \$75M+ in additional revenue and EBITDA expansion across portfolio, generating above-average returns for fund.

### **Accenture Consulting, New York, NY**

Senior Analyst, 2018—2019

Analyst, 2017—2018

Spearheaded commercialization and launch strategies for two pharmaceutical products for an International Biopharmaceutical Company, generating \$2B+ in sales. Designed business intelligence dashboard providing real-time insights in sales, marketing, and patient onboarding. Worked with Senior Clients across 3 continents to deliver post-close integration strategy.



## Danilo M. Simoes

danilo.moreira.simoes.wg23@wharton.upenn.edu  
University of Sao Paulo, Sao Paulo, Brazil  
B.Eng., Production Engineering, 2017  
Arts et Metiers Institute of Technology, Paris, France  
M.Eng., Engineering Technology, 2017

An opportunity to drive change and investment in life sciences and medical technology companies around the world.

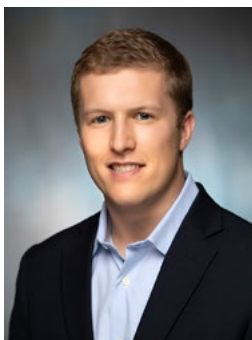
**Gilead Sciences, Foster City, CA**  
*Global Strategic Marketing Intern, Summer 2022*

Identified, prioritized, and shared Hepatitis C commercial initiatives across countries to increase screening and linkage to care local rates in connection to the annual global product strategy plan rollout.

**L.E.K. Consulting, Sao Paulo, Brazil**  
*Consultant, 2020-2021*

*Associate Consultant, 2018-2019*  
*Associate, 2018*

Acted as strategy consultant in 20 projects in growth strategy, new product and service development, and M&A strategic due diligence, advising pharmaceutical companies, healthcare providers, private equity funds, among others. Served as team lead, managing primary and secondary research campaigns, market and financial forecasting models, and senior stakeholder engagement. Examples of engagements include rare disease global launch program, new breast cancer therapeutic revenue forecast and market access plan, academic health system rollout strategy, and kidney dialysis provider market entry strategy.



## David Spiritos

david.spirit0s.wg23@wharton.upenn.edu  
Northwestern University, Evanston, IL  
B.A., Magna Cum Laude, Economics, Mathematics, 2017

An opportunity to invest in, partner with, and build leading healthcare services and technology companies.

**Stellar Health, New York, NY**  
*Growth Intern, Summer 2022*

Developed ROI model to quantify impact of revenue increases and cost savings for prospective customers and renewals. Analyzed competitive landscape and identified key differentiators to inform positioning and selling process. Revamped marketing engine, creating two marketing campaigns to drive inbound leads and establishing formal KPI tracking.

**Northlane Capital Partners, Bethesda, MD**  
*Private Equity Associate, 2019-2021*

Evaluated more than 250 potential investments as part of 12-person investment team investing across multiple healthcare and business services sub-sectors. Completed platform acquisition of The Difference Card, a healthcare benefits cost containment solution for small- and medium-sized businesses. Managed 4 portfolio companies, including leading M&A activity for add-on opportunities, completing 3 dividend recapitalizations and preparing for 1 sale process. Helped identify investment opportunities and led market research within key healthcare subsectors, including healthcare benefits and lab consumables.

**Baird, Chicago, IL**  
*Investment Banking Analyst, 2017-2019*  
Advised consumer companies on M&A transactions, equity and debt financings and strategic alternatives.



## Cate Stanton

catherine.stanton.wg23@wharton.upenn.edu  
Middlebury College, Middlebury, VT  
B.A., Cum Laude, Geography, 2016

An opportunity to build and scale healthcare delivery models and technology that address health and social needs for vulnerable populations.

**DUOS, Philadelphia, PA**  
*Summer Associate, 2022*

Led 3 research workstreams to better understand caregiver challenges, needs, and goals. Synthesized data into 10 key takeaways on caregiver market, and presented go-to-market and positioning recommendations to leadership team. Built and automated member activation forecasting model to improve accuracy of staffing plans and identify most effective activation methods.

**Mount Sinai, New York, NY**  
*Senior Associate, 2021-2021*  
*Associate, 2019-2021*

Launched business line helping companies in legal, finance, and entertainment industries navigate Covid-19 pandemic and managed 3 largest customer accounts worth >\$1M in revenue. Oversaw research and content creation for 200+ client deliverables. Transitioned clinic to virtual care during Covid-19 pandemic and exceeded patient visits goal by 12% in first month of service.

**Protenus, Baltimore, MD**  
*Chief of Staff, 2018-2019*  
*Business Associate, 2016-2018*

Early hire focused on growth and scaling. Promoted to Chief of Staff to collaborate with CEO on key business initiatives including Series C fundraise, OKR planning, annual user conference, sales and marketing team management and analytics, and launch of drug diversion monitoring product. Composed responses to 21 RFPs from major health systems, generating over \$2M in revenue.



## Mia G. Steck

mia.steck.wg23@wharton.upenn.edu  
Dartmouth College, Hanover, NH  
B.A., Economics and Earth Science, 2017

Expand access to high-quality care to historically underserved communities, with a focus on serious mental illness.

### **Vanna Health, San Francisco, CA**

*General Manager, 2022-Present*

Led pilot launch in our first market, owning the relationship with our ACO partner and all coordination across clinical, product, analytics, and community teams. Built local community partner network, owning all steps from preliminary research to outreach and relationship development with priority partners. Contributed to additional launch priorities including clinical team hiring, operating protocol creation, product design, and pitch development

### **Firsthand, New York, NY**

*Partnership Development Intern, 2022*

Coordinated with peer specialists, EMS agencies, and Firsthand leadership to develop co-response and partnership models for 911 calls for behavioral health patients, with the end goal of improved patient experience, better trust, and ED diversion (when appropriate).

### **Park Slope Volunteer Ambulance Corp.**

*Crew Chief and EMT, 2019-Present*

Experienced member managing critical prehospital patient care and transport, leading 2-3 person crews on 911 calls throughout the COVID-19 pandemic, totaling 1,000+ hours of service. Served a large, diverse community facing significant barriers to care, including access to stable housing and language barriers. Led orientation and field training of 30+ new members, including protocol, bedside manner, patient communication, and scene management



## Michael F. Temple

michael.temple.wg23@wharton.upenn.edu  
Duke University, Durham, NC  
B.S., High Distinction, Magna Cum Laude, Economics, 2016

An opportunity to invest in and scale technology-enabled healthcare companies.

### **Redesign Health, New York, NY**

*X Ventures, Summer 2022*

Hired 2 Industry Advisors and led 50+ expert interviews to develop a comprehensive business plan for a tech-enabled healthcare company (sector and company details confidential).

### **Pamlico Capital, Charlotte, NC**

*Private Equity Associate, 2018-2021*

Completed 3 platform investments, 4 add-on acquisitions, and 1 realization, totaling >\$650mm of enterprise value. Helped identify investment opportunities by spearheading theme-driven market research, attending industry conferences, and networking with 20+ prospective Industry Advisors. Conducted business and industry diligence for 150+ investment opportunities, facilitated 30+ management meetings, prepared 5 investment committee memoranda, and negotiated 6 financings. Participated in 50+ board meetings, performed add-on acquisition diligence, supported organic growth initiatives, and reported to Limited Partners across 4 portfolio companies.

### **SVB Leerink, Charlotte, NC**

*Healthcare Investment Banking Analyst, 2016-2018*

Conducted financial and valuation analyses, developed investment memoranda, managed buyer outreach, facilitated due diligence, and performed industry research as the M&A advisor to clients across 13 engagements and 5 healthcare subsectors (healthcare technology, physician services, lab services, payer services, and pharmaceutical sectors).



## Camille E. Trangsrud

camille.trangsrud.wg23@wharton.upenn.edu  
Northwestern University, Evanston, IL  
B.A., Magna Cum Laude, History & Political Science 2014

An opportunity to bring out meaningful change in healthcare delivery by providing firms with access to capital and financial expertise.

### **Goldman Sachs, New York, NY**

*Summer Associate, Summer 2021*

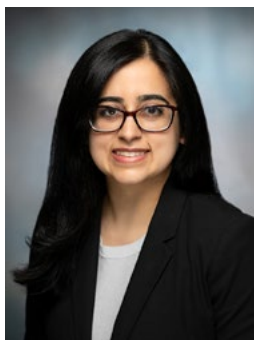
As Summer Associate in the Healthcare coverage group, supported deal teams across services, diagnostics, consumer health, and pharmaceuticals sub-verticals. Acted as member of the lead financial advisory team to a \$5B services company in the spin-off of its home health and hospice segment, valued at \$1B. Acted as member of the lead financial advisory team for a \$16B diagnostics company in the upcoming spin off of its clinical development segment. Acted as member of lead financial advisory team to a \$440B consumer products company in the upcoming spin off of its consumer health segment.

### **Deloitte Consulting, Chicago, IL**

*Human Capital Analyst to Manager, 2014-2021*

Led business transformations for healthcare and life sciences clients across HR, Finance, and Supply Chain. Facilitated design workshops for top executives and city officials to support COVID-19 recovery strategies for the city of Chicago. Directed HR customer experience and process improvement initiatives across a wide range of clients. Led large client teams in shared services implementations and knowledge strategy transformations. Spearheaded national expansion of immersive learning program dedicated to junior consulting staff continuing education.





## Jayati Verma

[jayati.verma.wg23@wharton.upenn.edu](mailto:jayati.verma.wg23@wharton.upenn.edu)  
Columbia University, New York, NY  
B.A., Applied Mathematics, Concentration in  
Biology, 2017

An opportunity to improve health outcomes through product and service strategies that bridge care gaps around access, delivery, and unmet needs.

**Genentech, South San Francisco, CA**  
*Commercial Summer Associate, Summer 2022*

Created US launch plan for neuroimmunology product line extension to enable early preparation. Socialized plan with marketing, global, medical, analytics and brand leadership. Developed recommendations on early actions to strengthen competitive differentiation, which were adopted into launch plan.

**PwC Strategy&, New York, NY**  
*Senior Associate, 2020-2021*  
*Associate, 2017-2019*

Consulted health systems on growth, patient experience, and product / service strategy. Select projects include: Led 3 workstreams for a top 5 US health system enterprise strategy and aligned 10+ client stakeholders, including CIO and CSO, on the strategy. Managed 3-person UI/UX design team to create product prototypes and developed product business case (\$140M potential revenue) for a regional health system. Led COVID-19 model development to project bed deficits for a national health system. Drove end-to-end implementation preparation for a regional health system organization restructure.



## Emily Wang

[emily.wang.wg23@wharton.upenn.edu](mailto:emily.wang.wg23@wharton.upenn.edu)  
Harvard College, Cambridge, MA  
B.A., Cum Laude, Economics, 2017

An opportunity to develop innovative solutions that improve the affordability and accessibility of health care.

**CVS Health, Remote Work**  
*HealthHUB Product Development Intern, Summer 2022*

Delivered the business case for HealthHUB's B2B Gaps in Care program, quantifying the internal annual EBIT impact to CVS Enterprise and program ROI for health plans. Conducted internal discussions across all CVS lines of business to gather inputs and assumptions. Presented findings to senior HealthHUB and Enterprise leaders so that business case can be leveraged in health plan contract negotiations.

**Simon-Kucher & Partners, New York, NY**  
*Senior Consultant, 2020-2021*  
*Consultant 1-4, 2017-2019*  
*Associate Consultant, Summer 2016*

Executed 30+ projects (led 5+ as project manager) and developed project proposal pitches that led to the commission of 25+ projects (~\$8M). Managed senior-level client relations, including serving as a key contact for one of the top 5 pharma companies by revenue (>\$45B). Facilitated strategy workshops and presented access strategies primarily for the oncology franchise. Specialized knowledge as Canada health care expert.



## Shang Wang

[shang.wang.wg23@wharton.upenn.edu](mailto:shang.wang.wg23@wharton.upenn.edu)  
Harvard University, Cambridge, MA  
B.A. Government, Secondary in Economics, 2015

An opportunity to build, invest in, and lead cutting-edge digital health companies that will transform the way healthcare is delivered and consumed.

**Define Ventures, San Francisco, CA**  
*MBA Intern, Summer 2022*

Sourced and supported diligence of companies across the digital health ecosystem. Developed investment theses that was presented to senior management and crafted investment memos for successful deals.

**RubiconMD, New York, NY**  
*Chief of Staff, 2019-2021*  
*Manager, Strategic Projects, 2018-2019*  
Advised co-founders (CEO and President) on company strategy, created and set company priorities and led cross-functional internal and external initiatives. Drove closure of Series C round of financing, securing \$18M in incremental funding for the company. Managed relations with Board of Investors, negotiated and signed contracts with strategic partners, and revamped internal processes such as recruiting and performance management.

**Bain and Company, Boston, MA**  
*Senior Associate Consultant, 2017-2018*  
*Associate Consultant, 2015-2017*  
Advised clients from healthcare services, insurance, and tech industries on key strategic and operational issues. Conducted commercial due diligences to inform private equity investment decisions through a rotation in Bain's private equity group.



## Alex Warshauer, M.D.

alexander.warshauer.wg23@wharton.upenn.edu  
Boston College, Chestnut Hill, MA  
B.S., Summa Cum Laude, Biochemistry, 2014  
Perelman School of Medicine, University of Pennsylvania, Philadelphia, PA. M.D., 2018

An opportunity to build stronger clinical teams and impact patients both in and out of the operating room.

### **University of Pennsylvania Health System, Philadelphia, PA**

*Resident Physician in General Surgery, 2018 – present*

Oversee, educate, and mentor clinical teams of four to eight persons, including junior physicians, medical students, and nurse practitioners to provide patient care. Serve as the Chair of the Resident Executive Council to advocate for surgical residents to Surgery Department leadership and the hospital Graduate Medical Education office.

### **University of Pennsylvania Health System, Philadelphia, PA**

*Researcher in Trauma Surgery, 2017-2018*  
Investigated the impacts of penetrating trauma on long-term quality of life for patients involved with gun violence and presented this research at multiple trauma conferences.

### **Boston College Emergency Medical Services, Chestnut Hill, MA**

*President, Director of Education, 2010-2014*  
Managed 15 officers to operate a state licensed ambulance service and provide 8000 hours of coverage annually. Collaborated with the Dean of Students, Police Chief, and other university officials to devise large event coverage plans. Established a Disaster Response Team to react to incidents on campus, including the Boston Marathon bombing.



## Alex Wess

alexander.wess.wg23@wharton.upenn.edu  
Washington University in St. Louis, St. Louis, MO  
B.A., Psychology, 2015

An opportunity to build mission-driven digital health companies as an early team member.

### **Redesign Health, New York, NY**

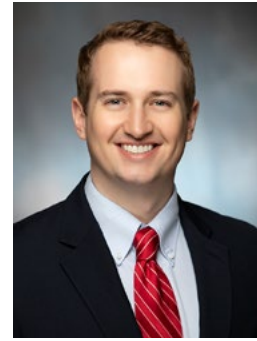
*New Ventures Intern, Summer 2022*

Led in-depth research and innovation processes for a potential investment in care delivery for residents of senior living communities. Partnered with the founding team of an operating company, Fort Health, to build sales playbook and infrastructure.

### **Aledade, Inc., Bethesda, MD**

*Clinical Innovation Coordinator, 2019-2021*  
*Implementation Specialist, 2017-2019*  
*Operations Fellow 2016-2017*

Drove company success in multiple roles during growth from 60 to 500+ employees and 35,000 to 1.2M patients under management in accountable care models. Led new intervention research and implementation focused on specialty care and referral costs, accounting for \$6B across company's Medicare, Medicaid and commercial populations. Managed diverse, cross-functional teams to onboard new practices into Aledade's network, working alongside independent primary care physicians and staff to implement value-based care workflows. As executive assistant to the CEO, executed day-to-day human resources and business operations functions, organized Board of Directors' activities and provided organizational and editorial assistance to the Brookings Institutions' *Summit on Healthcare Markets*.



## Travus J. White, M.D.

travus.white.wg23@wharton.upenn.edu  
University of Florida, Gainesville, FL  
B.S., Cum Laude, Psychology, 2010  
University of Florida College of Medicine, Gainesville, FL. M.D., 2015

An opportunity to design the policies, structures and strategies that transform how providers and health care systems deliver care.

### **McKinsey & Company, Philadelphia, PA**

*Summer Associate, Summer 2022*

Worked with a large medical device company on improving their customer journey through segmentation. Created a data-driven approach to segment 7,000 surgeons into archetypes to drive customized marketing, education, and research engagement.

### **The Children's Hospital of Philadelphia, Philadelphia, PA**

*Pediatric Cardiology Fellow, 2019-2022*

Completed a fellowship in pediatric cardiology with a focus on outpatient pediatric cardiology. Research focused on the impact of telemedicine during the COVID-19 pandemic and a retrospective review of surgical conduit outcomes. Led a quality improvement project focusing on patient transfer between cardiac units and served on the Graduate Medical Education Committee and its Executive sub-committee.

### **Children's Hospital Los Angeles, Los Angeles, CA**

*Pediatrics Resident, 2016-2019*

Completed the Education Track, culminating in the creation of a trainee curriculum focused on the impact of patients' and families' spiritual beliefs on their care and decision-making. Led a quality improvement initiative regarding discharge timeliness and served on the Graduate Medical Education committee.



## Eric D. Winter

eric.winter.wg23@wharton.upenn.edu  
Muhlenberg College, Allentown, PA  
B.S., *magna cum laude*, Neuroscience,  
Religion Studies, 2016  
Perelman School of Medicine at the University  
of Pennsylvania, Philadelphia, PA  
M.D. Candidate, 2023

An opportunity to leverage my understanding of clinical medicine and healthcare delivery structures to improve patient access, experience, and outcomes.

### **Boston Consulting Group, Philadelphia, PA** *Summer Consultant, Summer 2022*

Worked with a large biopharmaceutical company to build out predictive algorithm designed to identify patients at risk of chronic disease progression. Used published literature and clinical guidelines to map out patient journey and medical management for specific disease indications, and collaborated with machine learning experts to translate this information into a proactive risk prediction model.

### **Wellsheet, Philadelphia, PA**

*Research Consultant, 2021-2023*

Evaluated the association between Wellsheet use and clinical outcome measures across all hospitals at a large academic health system. Interfaced with Wellsheet executive leadership and senior-level hospital administrators to identify project objectives. Employed statistical methods to analyze data and drafted manuscript for publication in a peer-reviewed medical journal.

### **Jordan Health, Rochester, NY**

*Population Health Informatics Specialist, 2016-2018*

Served on the Practice Transformation Team, a group dedicated to preparing Jordan Health for a \$6.4B Medicaid payment reform initiative. Helped secure ~1.5M annual project funding for our organization. Engaged with practice leadership to design new patient-facing positions to reduce scheduling errors and improve care coordination. Authored job descriptions and initiated pilot programs at three flagship clinics.



## Taylor A. Worthy

taylor.worthy.wg23@wharton.upenn.edu  
Brown University, Providence, RI  
B.A., Public Health & Business, 2017

An opportunity to drive systemic change through strategic and innovative solutions that improve health equity and overall patient experience.

### **Strategy&, New York, NY**

*Summer Senior Associate, Summer 2022*

Conducted transformation planning and design for a leading integrated health plan. Developed critical decision strategies for effective and timely deployment of a new member platform across multiple regions.

### **Optum, Boston, MA**

*Senior Analyst, 2020-2021*

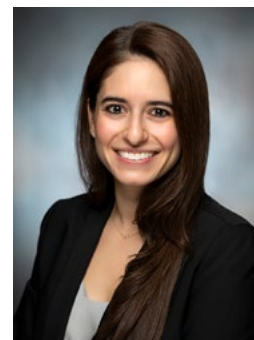
*Analyst, 2018-2020*

Analyzed provider operational data to contribute to new business deal pursuits and communicated value propositions to key C-suite stakeholders. Managed end-to-end due-diligence efforts by gathering insights across client departments to inform strategic outsourcing partnerships worth ~\$1.2B in combined total contract value. Coordinated between sales and marketing functions by aligning priorities to create impactful content for transformational partnership executives at client leadership briefing days, influencing partnership progression.

### **UnitedHealthcare, Boston, MA**

*Business Analyst, 2017-2018*

Completed a future leader rotational program focused on driving operational initiatives in UHC's Medicare and Medicaid businesses. Evaluated trends for claim denial root causes by pulling and synthesizing data, which informed a new team-wide Provider Outreach Program that decreased overall denial rates by 4% over a 3-month period. Developed strategic design process tools to enhance member experience design methodology, by leveraging market research reports from consulting firms, patient journey maps and internal data.



## Jessica Izhakoff Yellin

jessica.izhakoff.wg23@wharton.upenn.edu  
Harvard University, Cambridge, MA  
A.B., Cum Laude, Biology, Statistics Minor, 2015

An opportunity to help solve complex patient care challenges through innovative medical devices and technologies.

### **Becton Dickinson, Franklin Lakes, NJ**

*Strategy and Business Development Intern, Summer 2022*

Evaluated potential market opportunities and potential acquisition candidates in a large, but nascent, category of medical devices adjacent to the Company's market-leading portfolio of Medication Delivery Solutions (MDS).

### **Health Advances, Newton, MA**

*Director, 2021*

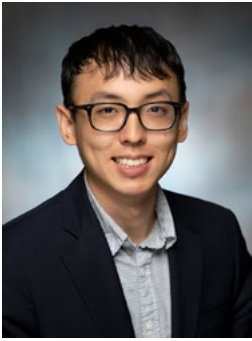
*Engagement Manager, 2019-2021*

*Consultant, 2018-2019*

*Senior Analyst, 2016-2018*

*Analyst, 2015-2016*

Advised leading and emerging medical device, biopharma, and diagnostic companies across numerous therapeutic areas. Project work included commercial strategy, commercial due diligence, market access strategy, market and competitive assessments, asset prioritizations, and data-driven forecasts and publications.



## Alex Yoo

[dong.wook.yoo.wg23@wharton.upenn.edu](mailto:dong.wook.yoo.wg23@wharton.upenn.edu)  
University of Pennsylvania, Philadelphia, PA  
B.A., Magna Cum Laude, Biology, 2015  
The Wharton School of the University of Pennsylvania, Philadelphia, PA  
B.S. in Economics, Magna Cum Laude, Environmental Policy and Risk Management, 2015

An opportunity to help bring breakthrough therapies to patient populations with large unmet needs through a commercial strategy or business development role in a biopharmaceutical company.

### **Pfizer, New York, NY**

*Pharmaceutical Marketing Summer Associate, Summer 2022*

Partnered with cross-functional colleagues and external vendors to develop and implement omnichannel marketing tactics to better target healthcare professionals with branded assets across multiple platforms (Twitter, websites, conferences).

### **Vynamic, Philadelphia, PA**

*Senior Manager, 2020-2021  
Manager, 2019-2020*

Advised biopharmaceutical clients on product launch strategy, operational excellence, and DE&I strategy. Project highlights include developing diversity, equity, and inclusion initiatives for US Oncology division of a large pharmaceutical company, analyzing impact of COVID-19 on other respiratory diagnostics and surveillance systems, and addressing key drivers of product quality complaints through manufacturing and distribution changes.

### **Putnam Associates, Boston, MA**

*Consultant, 2018-2019  
Senior Associate Consultant, 2017-2018  
Associate Consultant, 2015-2017*

Managed project teams, provided analytical support, and developed strategic recommendations for biopharmaceutical companies across multiple therapeutic areas including oncology, rare diseases, vaccines, and CNS disorders. Project work included product launch strategy, pricing and reimbursement strategy, patient opportunity mapping, commercial opportunity assessment, and value-proposition development.



## Alex T. Zhang

[alex.zhang.wg23@wharton.upenn.edu](mailto:alex.zhang.wg23@wharton.upenn.edu)  
New York University, New York, NY  
B.S., Magna Cum Laude, Finance and Statistics, 2016  
University of Pennsylvania Law School, Philadelphia, PA  
J.D. Candidate, 2023

An opportunity to invest in and catalyze growth for leading healthcare companies to improve care design and patient outcomes.

### **Apollo Global Management, New York, NY**

*Credit MBA Summer Associate, Summer 2022*

Evaluated healthcare services and opportunistic investments as part of Apollo's \$360B credit team. Operated as sole investing professional on capital structure arbitrage pitch, handling diligence, financial modeling and investment committee presentation.

### **Athyrium Capital Management, New York, NY**

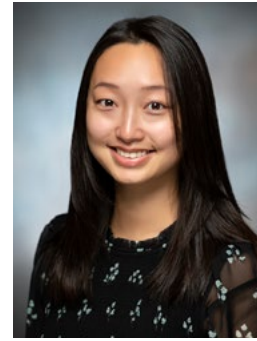
*Private Equity & Situational Investing Associate, 2017-2020*

Evaluated and executed healthcare debt and equity investments for funds with \$4B of committed capital. Structured, negotiated, and executed 10 deals which deployed \$460M, funding CDMOs, hospices, MCOs, provider groups, and life science companies. Directly supervised 4 associates on projects to optimize associate training process.

### **Rothschild, New York, NY**

*Restructuring Analyst, 2016-2017*

Produced presentations, valuations, and debt document turnaround strategies that led to corporate reorganization strategies for clients. Prepared board presentations and financial models as advisor to rue21 on its Chapter 11 bankruptcy and comprehensive restructuring of \$821M of debt, working with C-suite to manage liquidity to allow the company to emerge from bankruptcy.



## Jasmine Zhang

[jianan.zhang.wg23@wharton.upenn.edu](mailto:jianan.zhang.wg23@wharton.upenn.edu)  
University of Waterloo, Waterloo, Canada  
B.Math, With Distinction – Dean's Honors List, Financial Analysis and Risk Management, 2016

An opportunity to make an impact in the commercialization of innovative medicines to bring novel treatments to patients.

### **Genentech, South San Francisco, CA**

*Commercial Marketing Intern, Summer 2022*

Developed launch plan for new product configuration for the company's first drug / device combination product to improve safety for patients and workflow efficiency for physicians.

### **Oliver Wyman, New York, NY**

*Engagement Manager, 2021  
Associate, 2019-2020  
Senior Consultant, 2018  
Consultant, 2016-2017*

Acted as team lead, managing teams of consultants, serving as primary client contact and directing project execution across multiple strategy and implementation engagements. Completed 15 projects for clients across healthcare, financial services, airline, and consumer goods industries in the U.S. and Middle East, primarily working with payers in the Medicare space.





## Julie Zhu

yixiang.zhu.wg23@wharton.upenn.edu  
Harvard University, Cambridge, MA  
B.A., Cum Laude, Economics, 2016

**An opportunity to invest in and build leading healthcare services and technology companies.**

### **Anomaly Capital Management, New York, NY**

*Equity Analyst, Summer 2022*

Analyzed public equities for \$2B long/short hedge fund. Successfully pitched meaningful position in agriculture company with compelling primary research. Identified and evaluated food delivery idea.

### **Diagram Ventures, Montreal, Canada**

*Senior Associate, 2020-2021*

Created formal Investment Committee process and closed 3 seed, 4 bridge, and 2 Series A rounds; directly coached PortCo founders on fundraising. Served as board observer for Dialogue, Canada's leading telemedicine platform.

### **Morgan Stanley Capital Partners, New York, NY**

*Private Equity Associate, 2018-2020*

Evaluated buyout opportunities in healthcare, industrials and education industries. Lead associate on investment in tech-enabled healthcare member communications company (~\$15M in EBITDA at time of acquisition), and worked with management to grow business ~40% via vertical integration of a supplier, executing tangible cost savings, and pricing improvements. Evaluated buyouts of hybrid education business, brick-and-mortar tutoring business, and branded pet care business.

### **Bank of America Merrill Lynch, New York, NY**

*Investment Banking Analyst, 2016-2018*

Advised ~\$138M IPO of Rhythm Pharmaceuticals, a rare disease biotech. Engaged in diversity recruiting and conducted training, helping achieve near gender parity on the healthcare team.

# 2022 Internship Sponsors

**The following organizations provided internships for Health Care Management Students in Summer, 2022.**

**25MADISON**  
New York, NY

**7WIREVENTURES**  
New York, NY & Chicago, IL

**ALIX VENTURES**  
San Francisco, CA

**ANOMALY**  
New York, NY

**APOLLO**  
New York, NY

**ARCELLX**  
San Mateo, CA

**ASCEND PARTNERS**  
New York, NY

**ATOMIC VC**  
San Francisco, CA

**BCG**  
Philadelphia, PA

**BCG**  
San Francisco, CA

**BCG**  
Los Angeles, CA

**BECTON DICKINSON**  
Franklin Lakes, NJ

**CEDAR HEALTH**  
New York, NY

**CVS HEALTH**  
Woonsocket, RI

**DAVITA**  
Denver, CO

**DCVC**  
Palo Alto, CA

**DEFINE VENTURES**  
San Francisco, CA

**DEVOTED HEALTH**  
Eagan, MN

**DOXIMITY**  
San Francisco, CA

**DUOS**  
Remote

**ELI LILLY**  
San Francisco, CA &  
Indianapolis, IN

**FLAGLER HEALTH**  
Miami, FL

**FRAME FERTILITY**  
Remote

**FRANKLIN TEMPLETON**  
San Mateo, CA

**GENENTECH**  
San Francisco, CA

**GILEAD SCIENCES**  
Foster City, CA

**GOLDMAN SACHS**  
New York, NY

**GOOGLE**  
Mountain View, CA

**HEALTH CATALYST CAPITAL**  
New York, NY

**HEALTHVERITY**  
Philadelphia, PA

**HIMS & HERS**  
San Francisco, CA

**HUMANA**  
Louisville, KY

**JP MORGAN**  
Boston, MA

**MASSHEALTH**  
Boston, MA

**MCKINSEY & COMPANY**  
Jersey City, NJ

**MCKINSEY & COMPANY**  
Philadelphia, PA

**MINT HOUSE**  
New York, NY

**MORGAN STANLEY**  
San Francisco, CA

**OULA**  
New York, NY

**OXEON VENTURE STUDIO**  
New York, NY

**PATINA HEALTH**  
Philadelphia, PA

**PFIZER**  
New York, NY

**PLANETA**  
Sicily, Italy

**PWC**  
New York, NY

**RA CAPITAL**  
Boston, MA

**RAINE GROUP**  
New York, NY

**REDESIGN HEALTH**  
New York, NY

**REGENERON**  
Tarrytown, NY

**PENN MEDICINE**  
Philadelphia, PA

**SILVER POINT CAPITAL**  
Greenwich, CT

**STELLAR HEALTH**  
New York, NY

**STEWART HEALTH CARE**  
Boston, MA

**SV HEALTH INVESTORS**  
Boston, MA

**THIRTY MADISON**  
New York, NY

**THOMPSON STREET CAPITAL PARTNERS**  
St. Louis, MO

**TWINE VENTURES**  
San Francisco, CA

**VANNA HEALTH**  
San Francisco, CA

**ZENDESK**  
San Francisco, CA

# Administration

**ERIKA H. JAMES, PH.D.**

Dean, The Wharton School

**NICOLAJ SIGGELKOW, PH.D.**

Vice Dean and Director, The Wharton Graduate Division

**GUY DAVID, PH.D.**

Chair, Health Care Management Department,  
The Wharton School; Director,  
MBA Program in Health Care Management

**JUNE M. KINNEY, M.A.**

Associate Director, MBA Program in Health Care Management

**REBECCA VOLD**

Administrative Coordinator,  
MBA Program in Health Care Management

**JANICE SINGLETON**

Administrative Coordinator,  
MBA Program in Health Care Management



# 2022 Health Care Program Mentors

**Mentors are leaders and senior managers in the health care field who have agreed to provide career and professional development advice and guidance to Health Care management students**

**ALEX APTEKMAN**  
360 Behavioral Health  
Los Angeles, CA

**MICHAEL KLEIN**  
SAM Ventures  
San Francisco, CA

**STACY ABRISHAMI**  
Accenture, LLP  
Chicago, IL

**ROBERT C. MCDONALD, MD**  
Aledo Consulting, Inc  
Indianapolis, IN

**BRENTON FARGNOLI, MD**  
AlleyCorp  
New York, NY

**PAUL TIRJAN**  
AllSpire Health Partners  
West Conshohocken, PA

**LISA A. LACASSE**  
American Cancer Society Cancer  
Action Network  
Washington, DC

**THOMAS C. ZIPP**  
Antares Pharma, Inc  
Malvern, PA

**RAMI ELGHANDOUR**  
Arcellx  
Redwood City, CA

**MARK CHIN**  
Arix Bioscience  
London, UK

**COLIN KEELER**  
atai Life Sciences  
New York, NY

**B. A. SILLAH, MD**  
Avesta76 Therapeutics  
Philadelphia, PA

**TOM MAGNUSON**  
Bain and Company  
New York, NY

**CHIA H. WU, MD**  
Baylor College of Medicine  
Houston, TX

**MARIE HA**  
BD  
Boulder, CO

**VIVIAN HSU**  
Bill & Melinda Gates Foundation  
Mercer Island, WA

**VASANTH SUBRAMANIAN**  
Boston Consulting Group  
New York, NY

**ANDY SCOTT**  
Bright Health  
New York, NY

**FERNANDO TORRES**  
CarePathRx  
Atlanta, GA

**VIDUR MAHAJAN, MD**  
Centre for Advances Research in  
Imaging, Neurosciences &  
Genomics  
New Delhi, India

**VIK BAKHRU, MD**  
Circulo Health  
Los Angeles, CA

**SALLY POBLETE**  
Circulo Health  
New York, NY

**CHASE JONES**  
Cityblock Health  
Raleigh, NC

**YANG HU**  
Clinton Health Access Initiative  
Phnom Penh, Cambodia

**PAMELA RODMAN**  
Columbia University  
New York, NY

**RAVI N. SHAH, MD**  
Columbia University Dept of  
Psychiatry  
New York, NY

**JAMIE RICHTER**  
Compliance Architects  
Saint Davids, PA

**RICHARD WHELTON**  
Congruence Medical Solutions  
Tenafly, NJ

**SAPNA JETHWA**  
Consonance Capital Partners  
New York, NY

**HARRIS DRANTCH**  
Coppermine Capital  
Boulder, CO

**ARIANA CHEHRAZI**  
Cricket Health  
Palo Alto, CA

**DAN GEOFFRION**  
DaVita  
Minneapolis, MN

**GIULIA PETERLONGO**  
DaVita  
Denver, CO

**MARC MONTSERRAT**  
Deepcell, Inc  
Menlo Park, CA

**REED VAN GORDEN**  
Deerpath Capital  
Chicago, IL

**ALEXANDER SCHUTH, MD**  
Denali Therapeutics  
South San Francisco, CA

**TINA KIND**  
DTS Group  
Orlando, FL

**KENNETH CUSTER, PH.D.**  
Eli Lilly  
Zionsville, IN

**BRANDON EINSTEIN, MD**  
Enhanced Healthcare Partners  
Salt Lake City, UT

**CECILIA SUN**  
Entrada Therapeutics  
Boston, MA

**JOSH MAGID**  
Evercore  
New York, NY

**ADAM LESSLER, MD**  
Evidity Health Capital  
New York, NY

**JUSTIN LORING**  
Flatiron Health  
New York, NY

**WESLEY NURSS**  
Formerly with Marshall Wace  
New York, NY

**VIKAS GOYAL**  
formerly with Pandion  
Therapeutics  
Cambridge, MA

**VISALI RAMANATHAN**  
Genentech  
San Francisco, CA

**ANDREW BARNELL**  
Geneoscopy  
St Louis, MO

**JON MICHAEL REESE**  
General Atlantic  
New York, NY

**MARIAM MALIK**  
Nema Health  
Oakland, CA

**SAMIR MALIK**  
First Hand Health  
New York, NY

**BRIAN CHOI, MD**  
George Washington University  
Medical Faculty Associates  
Washington, DC

**MO YANG**  
GI Partners  
San Francisco, CA

**NATHAN LIPKIN**  
GI Partners  
San Francisco, CA

**DIVYA COHEN, MD**  
Google  
Mountain View, CA

**BRET TENENHAUS**  
Great Point Partners  
Greenwich, CT

**DANIEL SIMON**  
Guardant Health  
Redwood City, CA

**JEFF GOODMAN**  
H.I.G. Capital  
Boston, MA

**JOHN HARROFF**  
H.I.G. Capital  
New York, NY

**BEN KATZ**  
Happy Head, Inc  
Los Angeles, CA



<b>LISA PERLMUTTER</b> Health Hospitality Partners Pittsburgh, PA	<b>JOHN SCHWARZ</b> Main Line Health Bryn Mawr, PA	<b>KARA BROTEMARKLE</b> Roche Pharmaceuticals Stockholm, Sweden	<b>NAVID GHARAVI</b> Varsity Healthcare Partners Los Angeles, CA
<b>SAURABH BHANSALI</b> Health Velocity Capital San Francisco, CA	<b>MIKE KIJEWski</b> MedCrypt Encinitas, CA	<b>DAVID WILKINSON</b> Russell Street Ventures Nashville, TN	<b>PITOU DEVGON, MD</b> Velano Vascular (acquired by BD) Philadelphia, PA
<b>JOHN URQUHART</b> HealthCare Royalty Partners Boston, MA	<b>DANIEL BRANCO MD, PH.D</b> Medicina San Diego, CA	<b>NANCY WANG</b> Sidecar Health San Francisco, CA	<b>ALEX ROSEN, MD</b> Venrock New York, NY
<b>MIHIR GANDHI</b> Hims & Hers Belmont, CA	<b>TONY BALDA</b> Medicomp, Inc Melbourne, FL	<b>ERIC BELL</b> SpringRock Ventures Seattle, WA	<b>HARRY BARBER, MD</b> Venrock New York, NY
<b>ATASHA JORDAN, MD</b> Hospital of University of Pennsylvania Philadelphia, PA	<b>SIDDHARTH DAMANIA</b> Medtronic, Renal Care Solutions Nashville, TN	<b>CHRISTINE CASEY</b> SPS Health Denver, CO	<b>RICHARD LEE, MD</b> Weill Cornell Medical College New York, NY
<b>PAVELJIT SINGH BINDRA, MD</b> Imperial Health Plan of California, Inc Pasadena, CA	<b>HEATHER ASPRAS</b> Merck North Wales, PA	<b>NEIL BANSAL</b> SPS Health New York, NY	<b>(JOHN) PATRICK DOUGHERTY</b> WindMIL Therapeutics Philadelphia, PA
<b>PHIL HEIFETZ</b> Innovative Supply Solutions Southampton, PA	<b>JOE ANDERSON</b> Nautic Partners Providence, RI	<b>BEN ROOKS</b> ST Advisors Sonoma, CA	<b>DEREK YUAN, MD</b> Zai Lab Shanghai
<b>MATT NIX</b> InstaMed, a JP Morgan Company Philadelphia, PA	<b>J. C. LOPEZ, MD</b> New Enterprise Associates San Francisco, CA	<b>SHUBHRA JAIN</b> Syrona Ventures Philadelphia, PA	<b>TIM ABBOT</b> Zenyth Partners Great Neck, NY
<b>BENJAMIN DORANZ, PH.D</b> Integral Molecular Philadelphia, PA	<b>ALI BEHBAHANI, MD</b> New Enterprise Associates Chevy Chase, MD	<b>RISHI REDDY</b> Tarsadia Investments Newport Beach, CA	
<b>MAYA TSUKERNIK</b> Janssen Pharmaceuticals Titusville, NJ	<b>MEAGAN BARKETT</b> NorthStar Anesthesia Washington, DC	<b>GREGG MCCONNELL</b> TCR2 Therapeutics Cambridge, MA	
<b>DANIEL VAN DEN BERGH</b> Kaiser Permanente Ventures Oakland, CA	<b>NASLIN RASHEED</b> Novartis APAC & MEA Singapore	<b>BRETT COHEN</b> The Mentor Network Boston, MA	
<b>BRIAN HOLZER, MD</b> Kindred Healthcare Louisville, KY	<b>YI-AN KO</b> Optum Washington, DC	<b>MATT SCHULZ</b> The Vistria Group Chicago, IL	
<b>BHUVAN SRINIVASAN</b> KKR Mumbai, India	<b>SAM HOLLIDAY</b> Oshi Health New York, NY	<b>CARY PFEFFER, MD</b> Third Rock Ventures Boston, MA	
<b>DAN KENNEDY</b> Kyruus Boston, MA	<b>MICHAEL GATTNAR,</b> Pavis Capital Mill Valley, CA	<b>LORENCE KIM, MD</b> Third Rock Ventures New York, NY	
<b>GIL KAMINSKI</b> Laguna Health Philadelphia, PA/Tel Aviv, Israel	<b>LESLIE KOBY</b> Pfizer New York, NY	<b>BOB HUANG</b> Tikehau Capital Singapore	
<b>BEN HERMAN</b> LightBay Capital Los Angeles, CA	<b>CHRIS FIKRY, MD</b> PPD Wilmington, NC	<b>JOTHAM KLEIN</b> Tilia Holdings Chicago, IL	
<b>GEOFF MEYERSON PARTNERS</b> Locust Walk Boston, MA	<b>MING FANG</b> Redmile Group San Francisco, CA	<b>LINDSAY HERMAN</b> UCLA Health Los Angeles, CA	

# Faculty

**The Program Faculty are drawn from the Wharton School, the School of Medicine, the School of Nursing, and the School of Arts and Sciences at the University of Pennsylvania. Executives from leading health care organizations teach courses and serve as guest lecturers in the Program as well. Additional support is provided by the Fellows and Associates of the Leonard Davis Institute of Health Economics**

**DIANE ALEXANDER, PH.D.**

Assistant Professor, Health Care Management, The Wharton School

**ABBY E. ALPERT, PH.D.**

Assistant Professor, Health Care Management, The Wharton School

**EUGENIO ANESSI, PH.D.**

Professor, Public Management, Bocconi University Graduate School of Management, Milan, Italy; Senior Fellow, Health Care Management, The Wharton School

**DAVID A. ASCH, M.D., M.B.A.**

Executive Director, Penn Medicine Center for Health Care Innovation; Professor of Medicine, Perelman School of Medicine at the University of Pennsylvania; Professor, Health Care Management, The Wharton School

**THOMAS E. BAKER, J.D.**

William Maul Measey Professor of Law and Health Sciences, University of Pennsylvania Law School; Professor of Health Care Management, The Wharton School

**LAWTON R. BURNS, PH.D., M.B.A.**

James Joo-Jin Kim Professor of Health Care Management, The Wharton School; Faculty Co-Director, Roy and Diana Vagelos Program In Life Sciences & Management

**MOLLY CANDON, PH.D.**

Research Assistant Professor, Center for Mental Health, Department of Psychiatry, Perelman School of Medicine, Assistant Professor of Health Care Management, The Wharton School

**PATRICIA M. DANZON, PH.D.**

Celia Z. Moh Professor Emeritus of Health Care Management, The Wharton School

**GUY DAVID, PH.D.**

Chair, Health Care Management Department, and Director, Health Care Management Program, The Wharton School; Alan B. Miller Professor, Health Care Management, The Wharton School

**BENJAMIN DORANZ, PH.D., M.B.A.**

President and CEO, Integral Molecular Senior Fellow, Health Care Management, The Wharton School

**EZEKIEL J. EMANUEL, M.D., PH.D.**

Diane v. S. Levy and Robert M. Levy University Professor and Vice Provost for Global Initiatives; Professor, Health Care Management, The Wharton School

**HANMING FANG, PH.D.**

Professor of Economics, University of Pennsylvania, Professor, Health Care Management, The Wharton School

**BRADLEY M. FLUEGEL**

Senior VP & Chief Strategy Officer, Walgreens; Lecturer, Health Care Management, The Wharton School

**HENRY A. GLICK, PH.D.**

Professor of Medicine, Perelman School of Medicine at the University of Pennsylvania; Professor, Health Care Management, The Wharton School

**DAVID GRANDE, M.D.**

Associate Professor of Medicine, Perelman School of Medicine, Associate Professor of Health Care Management, The Wharton School

**ATUL GUPTA, PH.D.**

Assistant Professor, Health Care Management, The Wharton School

**SCOTT E. HARRINGTON, PH.D.**

Alan B. Miller Professor Emeritus of Health Care Management and Business Economics and Public Policy, The Wharton School

**JOHN C. HERSHEY, PH.D.**

Anheuser-Busch Professor Emeritus of Management Science; and Health Care Management, The Wharton School

**JOHN KIMBERLY, PH.D.,**

Henry Bower Professor Emeritus, Health Care Management, The Wharton School

**JUNE M. KINNEY, M.A.**

Associate Director, Graduate Program in Health Care Management; Lecturer, Health Care Management, The Wharton School

**GARY J. KURTZMAN, M.D.**

Vice President, Life Sciences, Safeguard Scientifics; Lecturer, Health Care Management, The Wharton School

**JOAN LAU, PH.D.**

Adjunct Professor of Health Care Management in the Associated Faculty of the Wharton School

**RISA LAVIZZO-MOUREY, M.D., M.B.A.**

Robert Wood Johnson Foundation Population Health and Health Equity Professor Emeritus

**CLAUDIO LUCARELLI, PH.D.**

Associate Professor, Health Care Management, The Wharton School

**JEFFREY P. LIBSON, J.D.**

Partner, Cooley; Lecturer, Health Care Management, The Wharton School

**HARI MAHADEVAN, PH.D.**

Independent Consultant; Senior Fellow, Health Care Management, The Wharton School

**AMOL NAVATHE, M.D., PH.D.**

Assistant Professor of Medical Ethics and Health Policy, Perelman School of Medicine, Assistant Professor of Health Care Management, The Wharton School

**INGRID NEMBHARD, PH.D., M.S.**

Fishman Family President's Distinguished Associate Professor, Health Care Management, The Wharton School

**STEVEN A. NICHTBERGER, M.D.**

Adjunct Professor and Senior Fellow, Health Care Management, The Wharton School

**ALEXANDER OLSSEN**

Assistant Professor, Health Care Management, The Wharton School

**MITESH S. PATEL, M.D., M.B.A.**

Ralph Muller Presidential Associate Professor of Medicine, Perelman School of Medicine at the University of Pennsylvania School of Medicine; Associate Professor of Health Care Management, The Wharton School

**MARK V. PAULY, PH.D.**

John M. Bendheim, W'40 and Thomas L. Bendheim, WG'90 Professor Emeritus of Health Care Management

**WILLIAM P. PIERSKALLA, PH.D.**

Professor Emeritus

**DOUGLAS A. PRESENT, M.B.A.**

Investor and Advisor; Lecturer, Health Care Management, The Wharton School

**ARNOLD J. ROSOFF, J.D.**

Professor Emeritus, Legal Studies and Business Ethics; and Health Care Management, The Wharton School

**STEPHEN M. SAMMUT, M.B.A., D.B.A.**

Lecturer and Senior Fellow, Health Care Management, Lecturer, Entrepreneurial Programs, The Wharton School

**JEFFREY H. SILBER, M.D., PH.D.**

Director, Center for Outcomes Research, The Children's Hospital of Philadelphia; Professor of Pediatrics and Anesthesiology & Critical Care, Perelman School of Medicine at the University of Pennsylvania; Professor, Health Care Management, The Wharton School

**JEFFREY A. SOLOMON, M.D., M.B.A.**

Acting Vice President of Clinical Affairs, XACT Robotics, Lecturer Health Care Management, The Wharton School

**KEVIN G.M. VOLPP, M.D., PH.D.**

Director, Center for Health Incentives and Behavioral Economics, Leonard Davis Institute; Professor of Medicine, Perelman School of Medicine at the University of Pennsylvania; Professor, Health Care Management, The Wharton School

**RACHEL M. WERNER, M.D., PH.D.**

Professor of Medicine, Perelman School of Medicine at the University of Pennsylvania School of Medicine; Professor and Senior Fellow, Operations and Information Management, Health Care Management, The Wharton School

**JOHN J. WHITMAN, M.B.A.**

Executive Director, The TRECS Institute; Lecturer, Health Care Management, The Wharton School



**JUNE KINNEY**

Associate Director, MBA Program in Health Care Management  
The Wharton School



**GUY DAVID, PH.D.**

Chair, Health Care Management Department, and Director, Health Care Management Program, The Wharton School; Gilbert and Shelley Harrison Associate Professor, Health Care Management, The Wharton School

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The Wharton School  
University of Pennsylvania

MBA Program in Health Care Management  
3641 Locust Walk  
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