

# Wharton



MBA Program in  
Health Care Management

2025  
RESUME  
BOOK

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# 2025 Health Care Management



## MBA Graduates

The University of Pennsylvania was founded by Benjamin Franklin in 1740. Although the University carries the name of the Commonwealth, it is not a state university but an independent, private, non-sectarian institution. As one of the country's earliest educational institutions, it has consistently initiated advances in teaching and research and has steadily generated specialized fields of higher education. Penn, as the University is commonly known, was the first American university to form departments of botany, hygiene and public health, surgical research, and research medicine. The University School of Medicine, formed in 1765, was the first in North America, as was the teaching hospital founded in 1874. The world's first psychological clinic was opened at Penn in 1896.

The Wharton School, in the same spirit of innovation and excellence, was the world's first collegiate school of business and management. Founded in 1881 with a gift from Joseph Wharton, the Philadelphia industrialist and philanthropist, the Wharton School undertook the pioneer steps in elevating training for business significantly above its previous level as noncollegiate commercial education. In 1921, the formation of the Graduate Program signaled the advancement of business administration at Wharton to the highest levels of professional education.

Today, the Wharton School has more than 480 faculty members teaching in both the graduate and undergraduate divisions and conducting a continually expanding volume of research. The 1,785 students in the master's degree program may choose from among more than 200 courses and over 19 majors and concentrations, a variety reflecting the fact that the Wharton education complements the career goals of the individual.

This brochure is provided to introduce you to the 2025 Wharton Health Care Management Program graduates.

We encourage you to consider these individuals for employment.

Thank you for your interest in the Wharton MBA Program in Health Care Management. For further information, resumes, and appointments, contact:

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For information on the Wharton Health  
Care Management Alumni Association, visit  
[www.whartonhealthcare.org](http://www.whartonhealthcare.org)

For detailed information on the Health Care  
Management Department educational programs,  
visit <http://mba.wharton.upenn.edu/healthcare>



# Curriculum

## The Wharton Management Core

All students are required to complete the Wharton Management Core. The Wharton School's core curriculum is designed to increase crossfunctional integration, extend global experience, strengthen leadership training, and introduce new courses on key management issues. The core curriculum provides groundwork in basic management disciplines: economics, finance, financial and cost accounting, management science, managing people and organizational design, marketing, operations management, the governmental and legal environment of business, statistics, and strategy.

### International Programs:

**Global Modular Courses:** Short full-credit courses in an intensive workshop format in a country relevant to the topic.

### Global Immersion Program (GIP):

A high-level survey of the economic, cultural, and geo-political drivers behind regions integral to the global economy. Students then experience it in-country.

### The Health Care Major Courses and Electives:

These courses promote an understanding of concepts, institutions, and issues involved in the organization, financing, and delivery of health services and products in the United States and globally. Health care electives are selected consistent with individual career objectives and interests.

#### Required

- Introduction to Health Management
- Health Care Field Application Project

#### Electives

- US Payer and Provider Strategy
- Health Care Reform and the Future of the American Health System
- Health Care Services Delivery: A Managerial Economic Approach
- Management and Strategy in Medical Devices and Technology
- Management of Health Care for the Elderly
- Healthcare Data and Analytics
- Comparative Health Care Systems
- Leading Health Care Organizations
- Management & Economics of Pharmaceutical and Biotechnology Industries
- The Digital Transformation of Healthcare
- Health Care Entrepreneurship
- Private Sector Development in Global Health Development
- Business of Behavioral Health
- Advanced Study Project Seminar: Management of Health Service Businesses
- Funding Biotech

### The Health Care Summer Internship

The internship is a 3-month management experience that provides the health care major an opportunity to work with a senior executive in an organization of particular interest to the student.

### MBA Electives

Opportunities are available for the health care major to pursue a second concentration in fields such as entrepreneurship, marketing, finance, or operations, or to pursue specialized knowledge in areas such as health care financing or within specialized segments of the health care industry including health plans, hospitals, pharmaceutical and biotechnology companies, medical device companies, specialty services organizations, and long term care organizations. Graduate courses are available throughout the University.

### Fixed Core:

- Leadership: Foundations of Teamwork and Leadership
- Marketing: Marketing Management
- Microeconomics: Microeconomics for Managers
- Microeconomics: Advanced Microeconomics for Managers
- Statistics: Regression Analysis for Managers
- Management Communication: Speaking and Writing

### Flexible Core:

#### Operations, Information, and Decisions Options:

- Quality and Productivity
- Business Analytics
- Enabling Technologies
- Innovation
- Managerial Decision Making
- Operations Strategy

#### Marketing Options:

- Dynamic Marketing Strategy
- Strategic Marketing Simulation

#### Communications Options:

- Impromptu Speaking and Elements of Story for Business
- Crisis Communication
- Fundamentals for Prospective Entrepreneurs
- Advanced Persuasive Speaking
- Communications Challenges for Entrepreneurs
- Persuasive Writing for Business Leaders

#### Accounting Options:

- Financial Accounting
- Financial and Managerial Accounting

#### Corporate Finance Options:

- Corporate Finance
- Introduction to Corporate Finance

#### Macroeconomics Options:

- Macroeconomics
- Introduction to Macroeconomics

#### Management Options:

- Managing the Established Enterprise
- Managing the Emerging Enterprise

#### Legal Studies & Business Ethics

- Responsibility in Global Management
- Responsibility in Business
- Business, Social Responsibility, and the Environment

## Program Description

The Graduate Program in Health Care Management is a full-time 2-year MBA curriculum offered by the Health Care Management Department of the Wharton School. The program, the principal educational effort at the Leonard Davis Institute of Health Economics, is designed to provide managerial and technical expertise to students interested in the health care management field. By combining the skills of the Wharton disciplines with sensitivity to the needs of health care providers and recipients, the Wharton MBA health care graduate can effectively manage the delivery of health services and products at all levels.

The Program has produced graduates who have chosen careers in hospitals and other medical institutions, pharmaceutical, biotechnology and medical device companies, digital health care, financial services, entrepreneurial ventures, consulting firms, insurance firms, private health industry, and federal, state, and local government. Many of these MBA graduates now hold positions as chief executive officers, directors, and other key decision makers in health care organizations.

The Leonard Davis Institute of Health Economics (LDI) is an interdisciplinary center for research and education in the organization, financing, and delivery of health care. Through LDI, University of Pennsylvania faculty and staff work together on issues concerning health policy, health insurance, managed care, hospitals, corporations, pharmaceutical companies, and other health-related organizations. Established in 1967, the Institute appropriately bears the name of the late Leonard Davis, one of the foremost innovators in private health insurance in the United States. He was the founder of Colonial Penn Group, Inc., a company that has pioneered in insurance for older Americans. Both Mr. Davis and Mrs. Sophie Davis were generous benefactors to the University of Pennsylvania, contributing basic support for the activities of the Leonard Davis Institute.





## Andrew M. Acker, M.D.

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Massachusetts Institute of Technology, Cambridge, MA  
B.S., Mechanical Engineering, 2015  
Perelman School of Medicine at the University of Pennsylvania, Philadelphia, PA  
M.D., 2020

An opportunity to leverage my clinical training and strategic problem-solving skills to enable teams to treat patients both clinically and administratively.

### The Hospital of the University of Pennsylvania, Philadelphia, PA

*Business Development Administrative Fellow, Summer 2024*

Ran interviews focused on creating a unified strategy amongst all entities within the health system. Implemented evidence-guided protocols to improve both patient outcomes and hospital metrics.

### The Hospital of the University of Pennsylvania, Division of Cardiac Surgery, Philadelphia, PA

*Resident in Cardiac Surgery, 2020-Present*

Training at one of the largest cardiac surgery centers in the United States for a career as an academic adult heart surgeon. Engaged in research in heart failure and mechanical circulatory support.

### Maccabi Shoham Basketball Club, Shoham, Israel

*Power Forward, 2015-2016*



## Emily N. Ashworth

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University of Texas, Austin, TX  
B.S., Honors, Mechanical Engineering, B.A., Honors, Plan II Honors, 2019

An opportunity to invest in and build early-stage healthcare technology companies that seek to transform our healthcare system through access improvement and cost reduction.

### Define Ventures, San Francisco, CA

*MBA Intern, Summer 2024*

Supported investment team through sourcing, triage, diligence and term sheet development for digital health companies. Led development of a benchmarking tool which codifies key success and failure modes to prepare portfolio companies for subsequent raises and ongoing operations. Developed several theses to guide future investment areas for the firm across specialty areas and emerging technology.

### McKinsey & Company, New York, NY

*Engagement Manager, 2022-2023*  
*Business Analyst, 2019-2022*

Worked in McKinsey's Healthcare practice, primarily supporting provider entities on growth strategy and value-based care enablement. Supported health system physician group integration and strategy, scenario planning for value-based contracting and internal development of opportunity sizing tools for health systems to shift their population into value-based arrangements.



## Abhishek Bhargava

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Dartmouth College, Hanover, NH  
A.B., Cum Laude, Government, 2018

Aiming to continue investing in growth-oriented healthcare businesses.

### World Wildlife Fund, Washington, DC

*MBA Summer Associate, Summer 2024*

Evaluated avenues to proactively shift crop production to mitigate the go-forward effects of climate change on current supply chains and small farms in the United States.

### GTCR, New York, NY

*Senior Associate, 2020-2023*

Evaluated investments in the healthcare sector for the firm's \$11.5B flagship buyout fund.

### Lazard, New York, NY

*Analyst, 2018-2020*

Worked in M&A advisory as part of Lazard's Industrials group, with a focus on clients in the Specialty Chemicals sector.



## Steven J. Bidwell

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University of Louisville, Louisville, KY  
B.S., Summa Cum Laude, Anatomy and Human Performance, 2017

An opportunity to lead and operate within high-impact healthcare organizations dedicated to improving patient access and outcomes.

### DaVita Kidney Care, Denver, CO

*Redwoods Associate, Summer 2024*

Created comprehensive clinical guidelines and diagnostic tools for potential Skilled Nursing Facility (SNF) partners; implemented into site-selection processes. Discovered a clinical capability combination that results in 42.7% greater performance than average for weekly patient treatments.

### United States Army, Tacoma, WA

*Medical Officer, 2022-2023*

Advise the General responsible for Pacific region military intelligence on biological warfare contingencies, injury patterns, and disease prevention. Responsible for analyzing and interpreting medical intelligence, influencing the Department of Defense (DoD) response to international health emergencies.

### United States Army, Tacoma, WA/ Kabul, Afghanistan

*Executive Officer - Forward Surgical Team, 2019-2022*

Led a 25-person team of surgeons and physicians providing damage control surgery and resuscitation in austere environments. Operations planner for all surgical assets in Afghanistan supporting Ranger Regiment and the Department of State. Coordinated emergency operations and evacuations of 175+ combat related traumas. Oversaw triage and evacuation of 70+ Soldiers during two large-scale casualty incidents; earning accolades for casualty care and leadership under fire during each incident.



## Sam A. Bogrov

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Vanderbilt University, Nashville, TN  
B.S., Economics, Human and Organizational Development, 2014  
Claremont McKenna College, Claremont, CA  
M.A., Finance, 2015

An opportunity to invest in and grow innovative care models and technologies that improve patient outcomes and provider satisfaction.

### Tau Ventures, Palo Alto, CA

*Health Care AI Investor, 2024*

Source and lead diligence on seed — series C investments. Closed 3 deals across home health, pharmaceutical services and ambulatory surgery.

### Pediatric Associates, Washington, DC

*Principal, 2021-2023*

Head of finance and non-clinical M&A integration for 4 of the 8 states in which the company operated. Built from the ground up finance teams, growth strategies, and financial and accounting processes.

### Investindustrial, New York, NY

*Associate, 2020-2021*

Developed industry theses and assessed corresponding investment opportunities. Supported portfolio companies' operational and strategic initiatives. Closed 1 structured equity investment and 1 corporate carve-out.

### Platinum Equity, Greenwich, CT

*Associate, 2017-2019*

Evaluated LBO investments across a variety of industries. Closed 4 platform acquisitions, 2 add-ons and 1 portfolio company exit via a SPAC.

### Oppenheimer & Co., New York, NY

*Investment Banking Analyst, 2015-2017*



## Akshay Bothra

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University of Virginia, Charlottesville, VA  
B.S., Distinction, Commerce, 2019

An opportunity to leverage innovative technology to deliver more accessible and higher-quality care.

### Adobe, San Francisco, CA

*Corporate Strategy MBA Intern, Summer 2024*

Developed international strategy for Adobe Experience Cloud to take advantage of \$400M incremental opportunity in target countries. Partnered with product leaders to drive focus on innovative generative AI-forward products for early adopters. Worked with country teams to generate tailored action plans incorporating go-to-market, product and customer support levers.

### Bain and Co., New York, NY

*Consultant, 2022-2023*

*(Senior) Associate Consultant, 2019-2022*  
Relevant projects include: Developed strategic plan for large medtech player preparing to spin-off from parent organization, resulting in 20%+ share price increase post-spin. Launched new AI-based document management product from scratch — ran ideation workshop, created business case and designed MVP before securing internal funding of \$2-3M to bring product to market.

### Carrum Health, San Francisco, CA

*Strategy and Operations Extern, 2022*

Spearheaded fundraising efforts in conjunction with CEO for value-based care startup by building investor deck, updating financial projections and conducting extensive research to prep CEO for investor meetings; eventually raised Series B round. Revamped sales model and initial pitch materials based on customer feedback and new Carrum product offerings.





## Bailey A. Burt

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University of North Carolina, Chapel Hill, NC  
B.S., Distinction, Business Administration, Minor,  
Chemistry, 2018

An opportunity to invest in, partner with, and grow healthcare and life sciences businesses.

**WJ Partners, Spartanburg, SC**  
*Private Equity MBA Intern, Summer 2024*  
Assessed leveraged buyout opportunities and assisted with due diligence of existing acquisition targets for generalist private equity firm. Developed market whitespace analysis to support growth of a portfolio company's high-margin product line.

**NovaQuest Capital Management, Raleigh, NC**  
*Senior Associate, 2022-2023*  
*Associate, 2020-2022*  
Evaluated investment opportunities across the biopharmaceutical industry, including development / royalty financing, leveraged buyout, and credit investments. Collaborated with management teams to support drug development efforts. Select closed transactions include investments supporting development of Cerevel Therapeutics' tavapadon for Parkinson's Disease, Grünenthal's resiniferatoxin for knee osteoarthritis, and Phathom Pharmaceuticals' vonoprazan for acid reflux. Assisted with sourcing efforts and developed, maintained, and analyzed database of investment opportunities to provide insights to investment team.

**Fidus Partners, Charlotte, NC**  
*Investment Banking Analyst, 2019-2020*  
Advised clients across various industries on mergers and acquisitions. Built financial models, developed marketing materials, and coordinated diligence on behalf of clients in sell-side transactions, including the sale of EnPro Industries' STEMCO Air Springs business to Turnspire Capital Partners.



## Christian E. L. Caliboso

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Harvard University, Cambridge, MA  
B.A., Magna Cum Laude, Molecular and Cellular Biology, 2020

An opportunity to make a meaningful impact on the commercialization of innovative products for a biopharmaceutical company.

**Inductive Bio, New York City, NY**  
*Business Development Associate, Summer 2024*  
Streamlined a demand generation process by mobilizing expert advisors and coordinating waves of warm introductions through professional networks, increasing introductory meetings from 2-3 per month to 15-20 per month. Built a global database of 5,000+ biotech companies, integrating key metrics (e.g., funds raised, therapeutic areas, modality focus) to enhance customer targeting. Also organized a company-hosted panel for the Fall 2024 American Chemical Society Conference and facilitated introductions with senior biotech stakeholders advancing AI/ML in drug discovery.

**The Boston Consulting Group, San Francisco, CA**  
*Consultant, 2022-2023*  
*Associate, 2021-2022*  
Supported commercial due diligence for healthcare private equity projects, contributing to a 5X growth in the segment over two years. Designed and presented market analysis models to assess the growth potential of target companies in various sectors, including hospital equipment, elective surgeries, and pharmaceutical R&D. Identified ~\$1.5B in value creation opportunities for a pharmaceutical R&D target, which influenced a deal bid of ~\$1.0B. Supported large-scale operations optimization projects, including a cost synergies analysis for a Fortune 500 real estate acquisition and geo-analytics on 6,000+ hospitals to refine sales strategies for a pharmaceutical operations company.



## Chip Chambers

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University of Georgia, Athens, GA  
A.B. and B.S., Economics, Biology, 2019  
Perelman School of Medicine at the University of Pennsylvania, Philadelphia, PA  
M.D. Candidate, 2025

An opportunity to serve those left behind by our healthcare system as a rural family medicine physician advancing value-based primary care models.

**Hopscotch Primary Care, Chicago, IL**  
*Population Health Intern, Summer 2024*  
Worked under the Chief Medical Officer of a Series B startup delivering advanced primary care to rural populations. Built an in-house clinical documentation suspect engine. Developed new disease management programs for heart failure and COPD including risk stratification and care plans tailored to a rural population.

**Penn Medicine Center for Healthcare Innovation, Philadelphia, PA**  
*Center for Healthcare Improvement and Patient Safety Intern, Summer 2021*  
Worked on a multidisciplinary design team to innovate ways to provide neurology inpatients better sleep. Worked on a clinical team of pediatric hospitalists and intensivists qualitatively evaluating clinical escalation algorithms and innovative organizational structures for situational awareness.

**Chick-fil-A, Athens, GA**  
*Team Member, Spring 2020*  
Took orders and prepared food at a fast-food service chain. Solved guest complaints and learned operational efficiency in a service environment.



## Christopher R. Corbett

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Johns Hopkins University, Baltimore, MD  
B.S., Biomedical Engineering, Applied Mathematics & Statistics 2015

An opportunity to leverage my technical background and strategic thinking to build digital products that improve patient access or navigation of the health care system.

**Kyruus Health, Boston, MA**  
*Product Intern, Summer 2024*  
Led strategic analysis to improve adoption of patient scheduling product to increase scheduled appointments from 200,000 to 1M per year. Wrote product requirements document for a revamped care locations product. Conducted user research, led customer interviews and collaborated with designers and engineers to prioritize features in the product roadmap.

**Epic Systems Corporation, Verona, WI**  
*Implementation Director, 2022-2023*  
*Technical Solutions Manager, 2016-2023*  
*Technical Solutions Engineer, 2015-2016*  
Implemented Payer Platform module and rollout of electronic health record connections with hospitals for regional payer with 400,000 members, resulting in better quality care, improved care management and reduced administrative burden. Managed 30 Technical Solutions Engineers supporting Epic's software for 4 hospital/1,000 bed health system. Led 10 version upgrades of Epic's software and reduced upgrade downtimes by 71%. Selected as one of two former Technical Solutions Engineers (out of ~3,000) to manage implementation of Epic's new product for health insurance companies, while maintaining all Technical Solutions Manager responsibilities.



## Rachel E. Corbin

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Georgia Institute of Technology, Atlanta, GA  
B.S., Cum Laude, Business Administration, 2017

An opportunity to improve the patient experience and access to care through innovative digital strategies.

**Montefiore Einstein, New York, NY**  
*Summer Product Manager, Summer 2024*  
Developed operational plan for a provider directory initiative to create a robust website with up-to-date provider information and scheduling capabilities, improving patient access and experience. Led data cleanup for 7 specialties, raising completeness from 45% to 73%. Documented source system for 58 data fields and liaised between IT and vendor to build 5 integrations for data ingestion. Collaborated with vendor to begin developing 4 key product features, including provider profiles and search functionality.

**Deloitte Consulting, Atlanta, GA**  
*Manager / Senior Consultant, 2021-2023*  
*Consultant / Analyst, 2017-2021*  
Managed sales workstream to define future-state digital sales experience for mid-size health plan, driving \$235M in projected additional revenue from Medicare Advantage and Individual membership growth. Delivered key functionality for \$60M health plan engagement, implementing new sales and quoting system (Salesforce, VLOCITY) to improve workflow automation and user experience for 400 internal users and 1,500+ brokers. Led go-to-market team to define national accounts strategy for large multi-state insurer, positioning client to capture ~\$1B in annual incremental revenue from large group ASO national accounts.



## Jakob A. Deel

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College of William & Mary, Williamsburg, VA  
B.A., Summa Cum Laude, Government & Public Policy, 2016

An opportunity to radically improve health care organizations through the use of innovative data and analytics technologies.

**Author Health, Boston, MA**  
*Program & Product Management Intern, Summer 2024*  
Developed product strategy for advanced care planning offering, defining both technical & operational requirements; Built home health partnership strategy & sourced partner candidates in 6 markets; Reduced spend on patient claims data by more than 40% with no operational degradation; Built plan for improving margin on remote patient monitoring program by 60%.

**Deloitte Consulting, Washington, DC**  
*Deputy Chief of Staff for Public Sector Analytics Practice, 2021-2023*  
*Data Analytics Team Lead, 2018-2021*  
*Strategic Planning Analyst & Consultant, 2016-2018*  
Advised executive leadership on P&L management of \$700M strategic advisory & data analytics business, producing revenue & earnings growth 1-12% over plan for 2 consecutive years; Optimized billable hours management processes & built enabling data solutions to recover \$350M+ in earnings; Directed team of 12 in conducting statistical analyses on healthcare quality & safety objectives, enabling decision-making for 1,200+ stakeholders at 25+ clinical locations; Articulated data analytics capabilities & technical approaches in 6 RFP responses, yielding \$100M+ in sales to 4 U.S. Federal agencies.



## Christian M. A. DiGiacomo

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Cornell University, Ithaca, NY  
B.A., Magna Cum Laude, Government, 2017

An opportunity to expand patient access to breakthrough therapeutics through transformational partnerships and financing transactions in the biopharmaceutical industry.

**Morgan Stanley, San Francisco, CA**  
*Summer Associate, Healthcare Investment Banking, Summer 2024*

Advised companies on M&A and financing decisions by performing due diligence, valuation, and strategic assessments. Select transaction experience includes buy-side M&A advisory in the healthcare services space, fundraising support in the AI drug discovery space, and acquisition target assessment in the orthopedic surgery space.

**ZS Associates, New York, NY**  
*Consultant, 2021-2023*  
*Associate Consultant, 2020-2021*  
*Associate, 2017-2020*

Advised biopharmaceutical executives and sales & marketing leaders on commercializing their assets. Select experience includes redesigning the oncology account marketing and customer segmentation strategy for a major pharmaceutical company, designing the pre-launch patient support program for a gene therapy, redesigning the field and HQ commercial organization for a mid-sized pharma company before a major product launch, and creating a retail pharmacy engagement strategy for a major vaccine manufacturer. Managed global teams in 30+ advisory engagements with 8+ biopharmaceutical companies, served as first chief of staff for the firm's rare disease expertise center, and drove internal business development exceeding \$3M in revenue.



## Sachin HP Doshi, M.D.

[sachin.doshi.wg25@wharton.upenn.edu](mailto:sachin.doshi.wg25@wharton.upenn.edu)  
McMaster University, Hamilton, Ontario, Canada BHS, Summa Cum Laude, Biochemistry & Commerce, 2017  
University of Toronto, Canada, M.Eng., Biomedical Devices and Regulation, 2019  
University of Toronto, Canada, M.D., 2020

An opportunity to combine my clinical training in General Surgery and interest in trauma and acute care surgery, with my passion for medical innovation in the medical device and healthcare systems spaces.

**McKinsey & Company, Toronto, Canada**  
*Associate Intern, Summer 2024*

Assisted in the development, implementation, adoption of a bespoke AI platform being developed to improve internal and operation efficiencies at a multinational corporation.

**University of Toronto, Toronto, Canada**  
*General Surgery Resident, 2020-2023*

Provided care to patients on various services including trauma, transplant, ICU, acute care, emergency, and more, leading multidisciplinary teams of up to 10 with patient lists as high as 100+. Elected to various committees related to improving the residency programs both locally and nation-wide. Multiple research initiatives and publications relating to SDOC, medical device prototyping, and patient outcomes optimization.

**Trillium Health Partners, Mississauga, Canada**  
*Strategy Associate, 2019*

Assisted in the development and implementation of a 10-year organization-wide strategic plan. Conducted big-data analysis to understand HR trends and provide staffing recommendations.



## Kavitha N. Echambadi

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Emory University, Atlanta, GA  
B.S., Neuroscience and Behavioral Biology, B.A., Religion, 2017

An opportunity to leverage data and technology to drive healthcare innovation, improve care delivery and enhance patient outcomes.

**Boston Consulting Group, Philadelphia, PA**

*Summer Consultant, Summer 2024*

Worked on an integrated health system transformation involving the development and execution of several initiatives. Focused on optimizing procedural volumes by interviewing surgeons and schedulers to identify bottlenecks and conducting quantitative analysis of the time between patient consults and surgery dates to uncover opportunities for increasing operational efficiency across hospitals and service lines.

**Flatiron Health, New York, NY**

*Associate Principal, 2019-2023*

Managed two key client accounts with an \$18M revenue goal, achieving 55% of the target by departure date (May 2023) through securing large renewal deals and identifying new projects. Facilitated high-impact oncology projects, including securing \$2.5M to support the FDA label expansion of a hematological cancer drug.

**Putnam Associates, Boston, MA**

*Associate Consultant, 2017-2019*

Advised a pharmaceutical client on identifying top disease areas for an early-stage asset by analyzing unmet needs and competitive dynamics. Developed a patient-centric engagement strategy for a novel cancer therapy, informed by interviews with over 30 patients and physicians, to enhance self-advocacy and education.



## Eric Erle

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Cornell University, Ithaca, NY  
B.A., Economics, Classics; Business Minor, 2016

An opportunity to fund and build medical technologies that save lives and improve access to healthcare.

**AI Optics, New York, NY**

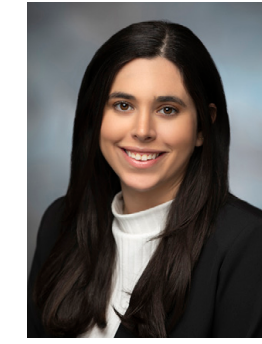
*MBA Intern, Summer 2024*

Formulated go-to-market strategy for AI-powered diagnostic for eye disease, including identification of target buyers, articulation of value proposition and new business potential, pricing strategy, performance metrics, and sales targets. Forecasted company P&L in preparation for valuation negotiations with potential Series A investors. Composed application for U.S. Department of Defense grant funding, resulting in successful participation in \$2M traumatic brain injury diagnostics program.

**Miraki Innovation, Cambridge, MA**

*Vice President, 2017-2023*

Evaluated healthcare venture opportunities for venture studio. Assessed data sets to determine areas of high unmet healthcare demand and growth opportunity. Quantified market size and risk, developed financial models, and studied competitive landscape, customer dynamics, regulatory pathways, and integration of new therapies into existing treatment protocols. Synthesized findings and made investment decisions resulting in founding or takeover of six companies, building \$250M in LP and co-investment value. Created portfolio company development plans encompassing proof-of-concept and pivotal clinical trials, budget forecast, and regulatory/IP strategies. Led cross-functional product development efforts in coordination with internal technical team and external engineering firm.



## Isabel B. Glass

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University of Michigan, Ann Arbor, MI  
B.A., With High Distinction, Organizational Studies, Business Administration, 2019

An opportunity to invest in, build, and scale innovative healthcare technology to improve lives.

**Cade Ventures, New York, NY**

*Venture Fellow, Summer 2024*

Sourced & diligenced early-stage companies across health and consumer tech, and connected hardware/software. Screened hundreds of companies, connected with dozens of founders, and crafted three investment memos. Operationalized investment evaluation, deal flow tracking, investor/operator network connectivity, and content creation.

**MyEyeDr., Vienna, VA**

*Sr. Associate, Strategic Initiatives, 2022-2023*

Led prioritization and execution of initiatives to elevate company's industry reputation and sustain profitable growth. Launched Ecommerce platform, securing \$20M in funding. Oversaw investment portfolio monitoring, including diligence of \$600M digital health acquisition. Led preparation and facilitation for board meetings with CEO and partners at Goldman Sachs Private Equity.

**ZS Associates, Chicago, IL**

*Associate Consultant, 2021-2022*

*Associate, 2019-2021*

Advised healthcare and consumer goods clients on key account management, organizational strategy and transformation, customer engagement, and value creation. Secured \$3M in scope from \$8B client as workstream lead. Developed strategy to launch digital diabetes asset while minimizing cannibalization of \$4B Insulin business. Designed offering with ZS partners to commercialize and scale digital health.



## Aditya Goel

[aditya.goel.wg25@wharton.upenn.edu](mailto:aditya.goel.wg25@wharton.upenn.edu)  
University of California Berkeley, CA  
B.A., High Distinction, Molecular and Cell Biology, 2019

An opportunity to drive the advancement and commercialization of cutting-edge therapeutics through impactful investments in the life sciences sector.

**J.P. Morgan, New York, NY**

*Summer Associate, Summer 2024*

Performed due diligence, valuation, and strategic assessments for healthcare companies. Supported 2 live transactions: minority equity stake sale of a healthcare services company and a dual-track sell-side of a MedTech company's core and non-core business units. Pitched a dual-track IPO and M&A for a biotech, developed an inorganic growth strategy for a women's health company, and identified potential targets for a HCIT firm.

**Bracebridge Capital, Boston, MA**

*Healthcare Investment Analyst, 2021-2023*

Sole analyst on the healthcare desk covering biotech, pharma, diagnostics, and medical devices. Conducted financial and market diligence on 20+ investment opportunities across the capital structure (e.g., equity, mezzanine financing, royalty financing, debt), closing 4 transactions totaling to \$150 M+. Select deals include a Series B investment in a clinical-stage biotech, a take-private of a distressed diagnostics company, and a senior debt facility for a pre-commercial biopharma company.

**ClearView Healthcare Partners, Boston, MA**

*Senior Analyst, 2020-2021*

*Analyst 2019-2020*

Advised life sciences companies on corporate-level and product-level strategy (e.g., portfolio and franchise strategy, landscape analyses, go-to-market strategy, and opportunity assessments).





## Drew W. Goldberg, M.D.

[gdrew@wharton.upenn.edu](mailto:gdrew@wharton.upenn.edu)  
University of Pennsylvania, Philadelphia, PA  
B.A., magna cum laude, Neuroscience 2014  
Perelman School of Medicine at the University of Pennsylvania, Philadelphia, PA  
M.D., M.S., 2020

An opportunity to research and implement innovative solutions in the delivery of equitable surgical care.

### Center for Surgery and Health Economics, University of Pennsylvania, Philadelphia, PA,

*Research Fellow, Summer 2024*  
Performed health services research assessing national hospital quality and utilization within general surgery, leading to multiple abstract presentations and manuscripts. Collaborated with multiple teams across the health system, including the Core for Precision and Resource Utilization (CPRU), to establish an EHR-based machine learning prediction tool for perioperative care.

### University of Pennsylvania Health System, Philadelphia, PA

*Assistant Instructor in Surgery, 2020–Current*  
Performed or assisted in daily critical surgical procedures and consultations for a variety of patient presentations in surgical oncology, colorectal surgery, vascular surgery, transplant surgery, emergency surgery, and general surgery. Lead daily resident team ensuring effective and efficient patient care across six surgical services within four different hospitals within Philadelphia.



## Lindsay G. Grossman

[lindsay.grossman.wg25@wharton.upenn.edu](mailto:lindsay.grossman.wg25@wharton.upenn.edu)  
Perelman School of Medicine at the University of Pennsylvania, Philadelphia, PA  
M.D. Candidate, 2025  
Cornell University, Ithaca, NY  
B.A., Biology and Society, 2018

An opportunity to use innovation to improve healthcare quality, access and outcomes for patients.

### Weill Cornell Medicine BioVenture eLab, New York, NY

*Project Mentor, Summer 2024*  
Supported clinician-led faculty team with digital health innovations in pulmonary and sleep medicine throughout a 12-week entrepreneurship program. Helped review evidence-based literature, strategize product development, and quantify patient impact at regular meetings. Contributed content feedback and design elements for culminating pitch competition.

### Penn Medicine's Center for Healthcare Transformation and Innovation, Philadelphia, PA

*Medical Student Innovation Lead, 2020–2022*  
Facilitated pilot program managing 44 intermediate-risk COVID-19 patients via text platform to increase capacity of the Penn Emergency Department. Resulted in two publications. Helped strategize and manage distribution of over 3,000 COVID-19 vaccines across West Philadelphia. Helped operate telehealth program improving access to care for breast cancer patients considering reconstructive surgery.

### Northwell Health's Center for Global Health, New Hyde Park, NY

*Intern, 2019–2020*  
Assisted the Director of Global Health in launching the Center for Global Health. Led project investigating social determinants of health and structural competency training in Global Emergency Medicine Fellowship programs, resulting in a publication and oral presentation.



## Allison E. Hall

[Allie.Hall.wg25@wharton.upenn.edu](mailto:Allie.Hall.wg25@wharton.upenn.edu)  
University of Virginia, Charlottesville, VA  
B.S., with Distinction, Phi Beta Kappa, Commerce 2018

An opportunity to develop operational strategies leveraging innovative technology to facilitate industry interoperability and improve patient care.

### Healthmap Solutions, Tampa, FL

*Operations Excellence Intern, Population Health, Summer 2024*  
Assessed data landscape of growing start-up to enact predictive operational data insights. Advised on requirements to improve data collection and interpretation. Built a staffing model to predict staffing needs across a workforce of ~400 staff.

### Deloitte Consulting, Washington, DC

*Senior Consultant, 2023*  
*Consultant, 2020 – 2023*  
*Analyst, 2018 – 2020*  
Developed operations strategies and implemented innovative technology tools in the healthcare sector at 9 industry-leading clients, reporting directly to executive level clients up to C-Suite. Directly managed technology and clinical stakeholders to write and develop over 400 clinical business requirements for utilization management and care management platforms released across 28 states. Collaborated with clinical stakeholders to develop care management programs in the Behavioral Health and home healthcare sectors. Served in command centers for technology go-lives worth up to \$8B.



## Benjamin H.L Harris, M.D. Ph.D.

[ben.harris.wg25@wharton.upenn.edu](mailto:ben.harris.wg25@wharton.upenn.edu)  
M.D. with Honours, Cardiff University School of Medicine, UK, 2013  
M.Sc. & Ph.D. in Oncology, University of Oxford, UK, 2022  
Thouron Scholar, The Wharton School, University of Pennsylvania, Philadelphia, PA, 2025

An opportunity to harness my clinical, scientific and business acumen to positively impact patients at scale.

### SmashMedicine, Oxford, UK

*CEO, 2020–ongoing*  
Responsible for leading an award-winning EdTech company that serves over 10,000 students across 8 countries. Key responsibilities include setting the strategic vision and direction of the company, managing profit and loss (P&L) to ensure financial sustainability, and overseeing the development and commercialisation of innovative educational offerings. Developed B2B and B2C online platforms alongside value-based healthcare offerings, including an online module and summer school.

### University of Oxford/Oxford University Hospitals, Oxford, UK

*Doctor and Lecturer, 2018–2022*  
Ranked #1 in the UK for Medical Oncology Residency. Authored over 35 peer-reviewed publications with more than 550 citations. Personally secured over \$1M in grant funding. Responsible for managing oncology patients in both inpatient and outpatient settings, overseeing their treatment plans, and coordinating multidisciplinary care. Actively involved in the design and execution of clinical trials, particularly in breast cancer and glioblastoma.



## Wendy S. Huang

[wendy.huang.wg25@wharton.upenn.edu](mailto:wendy.huang.wg25@wharton.upenn.edu)  
Dartmouth College, Hanover, NH  
B.A., Economics and Biology, 2018

An opportunity to build and scale category-defining businesses.

### Faire, San Francisco, CA

*MBA Intern, Strategic Finance, Summer 2024*  
Assisted in driving optimal investment & execution for early marketplace paid product placements. Updated revenue projections for quarterly & annual planning, worked with cross-functional teams on growth performance & goals and modeled long-term product demand.

### EQRx, New York, NY

*Senior Manager, Corporate Development, 2022–2023*  
*Manager, Corporate Development, 2021–2022*  
Led corporate & business development for biotech startup. Developed portfolio strategy, evaluated strategic transactions, negotiated agreements, and developed product strategies & roadmaps for in-licensed assets. Completed 7 co-development & commercialization partnerships, in-licensing deal (>\$750M), SPAC IPO (\$1.8B) and merger with Revolution Medicines (\$1B).

### Locust Walk, Boston, MA

*Associate, 2020–2021*  
*Senior Analyst, 2019–2020*  
*Investment Banking Analyst, 2018–2019*  
Advised life sciences companies on M&A, licensing, and financing transactions. Defined business development strategy, created management presentations, prepared financial models and managed due diligence processes. Closed M&A, out-licensing (>\$725m) and Series A financing (\$35M) deals.



## Allison K. Hubert

[allison.hubert.wg25@wharton.upenn.edu](mailto:allison.hubert.wg25@wharton.upenn.edu)  
Duke University, Durham, NC  
B.S. Economics, Concentration Decision Sciences, 2018

An opportunity to co-create and invest in digital health innovations strengthening organizations' data-driven approaches for improving health and wellness outcomes.

### Omega Venture Partners, Palo Alto, CA

*Senior Principal, Summer 2024*  
Lead investment management for a \$300M Fund I by sourcing 300+ early-growth state companies, conducting due diligence on compelling investment opportunities, and managing founder relationships. Wrote 2 Forbes Business Review articles on emerging technology trends.

### Accenture Ventures, New York, NY

*Venture Associate, 2021–2023*  
Defined the strategy roadmap for the digital health venture segment by identifying emerging trends and estimating market sizes for 9 healthcare sub-sectors. Forged 2 strategic partnerships generating \$8M new revenue.

### Accenture, New York, NY

*Management Consultant, 2020–2023*  
*Senior Analyst, 2021–2020*  
*Consulting Analyst, 2018–2019*  
Led teams in delivering customer experience and health equity initiatives to both pharmaceutical and medical technology clients. Impacted over \$350M in sales across 30 healthcare clients by originating patient innovation opportunities and elevating business development with patient-centric strategies. Founded the Patient Experience Community of Practice, an internal platform focused on educating 180 employees. Developed an innovative financial model quantifying the impact of reducing health disparities, driving \$400M in client value. Published thought leadership reports on emerging healthcare trends.



## Henry H. Jiang

henry.jiang.wg25@wharton.upenn.edu  
Swarthmore College, Swarthmore, PA  
B.A., Neuroscience and Economics, 2018

An opportunity to invest in healthcare technology companies that improve care delivery and outcomes for underserved populations.

### J.P. Morgan, New York, NY

Investment Banking Summer Associate, Summer 2024

Advised healthcare companies on M&A and financing decisions. Supported 4 live transactions including a \$600mm spinoff IPO for the largest provider of occupational health services in the U.S., a merger between 2 leading life science tools companies, and 2 other sell-side M&A processes.

### Reify Health, Boston, MA

Product Manager, 2022-2023

Led a cross-functional team to build a decentralized clinical trials platform. Partnered with customer success and biopharma clients to improve trial setup and management.

### Kheiron Medical, London, UK

Strategy & Partnerships, 2021-2022

Led partnerships with academic medical centers to validate AI-driven cancer detection technology. Managed clinical trials and spearheaded Kheiron's first FDA submission.

### Charles River Associates, Boston, MA

Consulting Associate, 2020-2021

Associate, 2019-2020

Analyst, 2018-2019

Advised leading pharmaceutical and biotech companies on pricing, market access, and go-to-market strategies. Led teams to develop strategies for novel therapies and emerging healthcare technologies, delivering results for clients across various disease areas and geographies



## Nancy Z. Jiang

nancy.jiang.wg25@wharton.upenn.edu  
Cornell University, Ithaca, NY  
B.S., Cum Laude, Policy Analysis & Management, 2019

An opportunity to drive technological innovation in healthcare companies to ultimately improve healthcare delivery and patient outcomes.

### Databricks, San Francisco, CA

Strategy & Operations Intern, Summer 2024

Developed go-to-market strategy for three flagship products, including GenAI, for Regulated Industries sectors (Healthcare, Financial Services, Public Sector). Created new go-forward cadence for driving customer pipeline, identifying \$40M+ incremental opportunity in H2 alone.

### The Boston Consulting Group, Summit, NJ

Consultant, 2022-2023

Senior Associate, 2021-2022

Worked across healthcare and consumer practices delivering growth strategy, tech strategy, PE due diligence, and org. transformation. Projects included driving GTM expansion for pharma manufacturer via partnership with digital health unicorn, developing global supply chain strategy for leading medtech company post-divestiture, and redesigning technology stack for digital payments fintech company.

### J.P. Morgan, New York, NY

Corporate Analyst Rotational Program, 2019-2021

Rotated across three strategy groups. Served as junior Chief of Staff to head of Global Philanthropy and advanced strategic initiatives across the organization. Developed product configurator tool to enable dynamic deal-structuring and streamline the Commercial Bank's credit product offerings. Led firmwide technology productivity campaigns leveraging digital tools, deploying to 30,000+ employees.



## Michael A. Karamardian

Michael.Karamardian.wg25@wharton.upenn.edu  
Duke University, Durham, NC  
B.S., Cum Laude, Economics, 2018  
Perelman School of Medicine at the University of Pennsylvania, Philadelphia, PA  
M.D. Candidate, 2025

An opportunity to combine clinical knowledge and skills with business principles and tools to improve healthcare delivery.

### Rubrum Advising, Philadelphia, PA

Fellow, Summer 2024

I supported clients using evidenced-based practices and the firm's regulatory expertise under Dr. Lee Fleisher, former CMO of CMS. I assisted development of evidence generation and coverage strategies for novel medical devices, ensuring meeting regulatory requirements and providing benefit to patients.

### Penn Medicine Center for Health Care Transformation & Innovation, Philadelphia, PA

Acceleration Lab Intern, 2021-2022

I worked on projects improving inpatient sleep and patient outcomes when discharged with new enteral nutrition. I designed, operated, and analyzed pilot interventions, with results including 70% increase in average total sleep and prevention of 20 readmissions.

### Fund for Health, Philadelphia, PA

Investment Team, 2020-2022

I led the diligence and investment in a Philadelphia tech startup improving delivery revenue for small businesses.

### Bain & Co., Los Angeles, CA

Associate Consultant, 2018-2020

Within the healthcare practice, I gained experience developing benchmarks to shape new operating models, creating novel methods to identify valuable biopharma investors, and analyzing contracts with external vendors to improve operational efficiencies.



## Jackson B. Kelner

jackson.kelner.wg25@wharton.upenn.edu  
Washington University in St. Louis, St. Louis, MO  
BSBA, Finance, Chinese, 2018

An opportunity to invest in and scale healthcare companies driving higher quality care at lower costs.

### PracticeTek, San Diego, CA

MBA Finance Intern, Summer 2024

Led creation of new monthly financial reporting presentation for both sponsors and managers. Worked directly with CEO/CFO and sponsors on strategic initiatives including building an internal workforce management tracker, identifying cost savings, and creation of company-wide presentations/scorecards.

### TA Associates, Boston, MA

Private Equity Senior Associate, 2022-2023

Private Equity Associate, 2020-2022

Led deal origination, evaluation, and execution for companies across healthcare technology & services, pharma services and value-based primary care. Closed 2 new platform investments (sourced 1), 1 platform re-investment and 1 portfolio company exit. Led portfolio company monitoring while working closely with executive teams on value creation initiatives including building internal company models, sourcing/evaluating add-on M&A, managing debt/equity financings and human capital initiatives. Sole originator of 5 deals sent to investment committee totaling \$2.6B of enterprise value.

### Moelis & Company, New York, NY

Investment Banking Analyst, 2018-2020

Provided financial advisory services across industries (healthcare & real estate) and product groups (M&A & Restructuring). Select experience includes closed healthcare services sell-side M&A to PE owner and closed internalization of a REIT's management team.



## Anant Kesavan

akesavan@wharton.upenn.edu  
University of Michigan, Ann Arbor, MI  
B.S., Distinction and High Honors, Economics, 2016

Aiming to advance innovative therapies for unmet medical needs in a leading biopharmaceutical company.

### Arcellx, Redwood City, CA

Strategy & Operations MBA Intern, Summer 2024

Created a comprehensive autoimmune database from 160+ papers, identifying high-potential indications beyond myasthenia gravis for pipeline expansion. Conducted valuation analysis using internal metrics and CAR-T comps to assess Arcellx's market position and guide strategic planning. Developed a model benchmarking Arcellx's revenue forecast against 16 financial institutions, providing insights for executive discussions with investors.

### Mytonomy, Bethesda, MD

Manager, Operations and Business Development, 2021-2023

Chief of Staff, 2020-2021

Led Mytonomy's expansion into new markets, securing a \$1.3M contract with UC Health, and supported a \$25M Series B raise. Collaborated with Duke on a study that doubled patient engagement and reduced anxiety. Streamlined operations by deploying Salesforce and Breezy HR, enhancing sales efficiency and doubling headcount.

### PwC, New York, NY

Advisory Senior Associate, 2019-2020

Advisory Associate, 2016-2019

Led global Oracle ERP projects across 8 countries, including securing a multi-million dollar implementation in Latin America and shifting a 5000+ employee market in southern Africa to Oracle Cloud ERP. Conducted assessments across 8 businesses worldwide, informing client leadership on future Oracle implementations.



## Szu S. Kothari

szu.kothari.wg25@wharton.upenn.edu  
Amherst College, Amherst, MA  
B.A., Economics, 2017

An opportunity to invest in and build healthcare businesses that demonstrably improve patient access to health care, clinical outcomes, or cost containment.

### Emerson Collective (Laurene Powell Jobs' Family Office), San Francisco, CA

Healthcare Technology Investor, Summer 2024

Developed investment theses, sourced, and evaluated growth-stage investments (Series B+) in mission-driven healthcare businesses. Focused on healthcare services, provider technology, and pharma services sectors.

### Berkshire Partners, Boston, MA

Private Equity Associate, 2021-2023

Evaluated and executed investments across Healthcare and Services sectors through business, market, and financial due diligence. Led thesis development within pharma services, payer technology, and other healthcare verticals. Closed Berkshire's first Single Asset Continuation Fund (~\$1.5B+) and deployed ~\$200M+ additional capital into healthcare and business services portfolio companies.

### Nautic Partners, Greater Boston Area, MA

Private Equity Associate, 2020-2021

Member of a 25-person investment team focused on Healthcare, Services, and Industrials sectors. Evaluated and executed investments through financial and business diligence. Closed 5 transactions valued at ~\$2B TEV in 15 months, including 3 healthcare deals (CarepathRx, EmpiRx, SPS Health).

### Strategy& (formerly Booz and Company), New York, NY

Associate Consultant, 2017-2020

Conducted strategic analyses and commercial due diligence for private equity funds across Healthcare, TMT, and Aerospace & Defense sectors.





## Hannah Krapes

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Haverford College, Haverford, PA  
B.A., Phi Beta Kappa, Magna Cum Laude,  
Economics, Statistics, Health Studies, 2019

An opportunity to make a meaningful impact on how health systems deliver care, leveraging data-driven solutions

### Massachusetts General Hospital, Boston, MA

*Graduate Administrative Intern - Orthopaedic Surgery, Summer 2024*  
Synthesized MGH's personnel, assets and finances to kickoff integration planning with the Brigham. Developed a business plan to establish a durable medical equipment program, projected to generate over \$500,000 in annual revenue. Refined 500+ algorithms to improve central call center accuracy, increasing appointment availability.

### University of Pennsylvania Health System, Philadelphia, PA

*In-Semester BD Intern, 2024-2025*  
Executing projects across UPHS to support Clinical Strategy and BD team including a competitive landscape analysis for a prospective specialty-specific hospital and a business plan for two micro hospitals.

### The Boston Consulting Group, Philadelphia, PA

*Consultant, 2021-2023*  
*Associate, 2019-2021*  
Member of the payer, provider practice area. Projects include leading a cross-functional team to resolve 100+ product issues during a digital front door transformation, designing a pilot to reinvent a care team support model to address physician burnout, and building a forecasting model for a U.S. federal agency to support rapid response to COVID-19 testing, informing \$10B+ investment.



## Brian Kuang

[brian.kuang.wg25@wharton.upenn.edu](mailto:brian.kuang.wg25@wharton.upenn.edu)  
University of Michigan, Ann Arbor, MI  
BBA., High Distinction, Finance, 2019

An opportunity to help bring innovative therapies to market and improve patient access.

### 7wire Ventures, Chicago, IL

*Investment Associate Intern, Summer 2024*  
Evaluated Series A and Growth-stage investment opportunities in tech-enabled healthcare services, supported product strategy development for portfolio company serving Medicare Advantage and employer benefits channel.

### McKinsey & Company, Chicago, IL

*Engagement Manager, 2019-2023*  
Led teams of 2-4 consultants advising biopharmaceutical clients across market access, commercial operations, and strategy engagements. Temporarily transferred to Tel Aviv office from 2022-2023 to support client development efforts with local pre-IPO digital health and biotech companies.



## Elise N. Laird

[elise.laird.wg25@wharton.upenn.edu](mailto:elise.laird.wg25@wharton.upenn.edu)  
Harvard College, Cambridge, MA  
A.B., Statistics, 2019

An opportunity to improve healthcare quality and expand access to care for individuals across our communities.

### Massachusetts General Hospital, Boston, MA

*Graduate Administrative Intern, Teaching & Education, Summer 2024*  
Executed three key projects to support MGH's Teaching and Education Department across a variety of priorities. Built dynamic survey analysis model to support the community youth simulation program, independently conducted market study and built revenue projection model to inform go-forward strategy for future MGH conference center, and developed marketing materials for internal communications plan to highlight new education-focused entity and space opening in Fall of 2024.

### The Boston Consulting Group, Chicago, IL

*Project Leader, 2023*  
*Consultant, 2021-2023*  
*Associate, 2019-2021*  
Core member of Healthcare and Principal Investors and Private Equity practice areas. Delivered ~25 client projects, with select healthcare experience including commercial due diligences that informed client investment decisions, growth strategy development for a national GPO, portfolio transformation strategy development for a healthcare nonprofit, commercial transformation for a life sciences company, and a Medicaid rebid strategy development for a regional payer. Active leader and member within Women@BCG affiliation group.



## Brian J. Levine

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Williams College, Williamstown, MA  
B.A., Magna Cum Laude, Biology, Neuroscience,  
2016 Perelman School of Medicine at the University of Pennsylvania, Philadelphia, PA M.D. Candidate, 2025

An opportunity to work at the intersection of clinical care, policy, research, and advocacy to improve the health and wellbeing of people and communities.

### CareHive Health, Austin, TX

*Clinical Consultant, Summer 2024*  
I developed and trained HIPAA compliant AI chat bots to educate patients and collect longitudinal clinical information, which is then automatically formulated into SOAP notes and presented to a clinician when indicated by escalation algorithms. I also advised on clinical workflow and patient and provider engagement strategies.

### Onduo, Newton, MA

*Business Operations Associate, 2019-2020*  
I designed studies, helped oversee clinic operations, and published clinical evidence on effectiveness of Onduo's virtual clinic. I also evaluated opportunities for type 1 diabetes, cardiovascular disease, and direct-to-consumer offerings.

### Close Concerns, San Francisco, CA

*Head, Digital Health and Health Systems, 2016-2019*  
I wrote or edited >900 reports about diabetes technology, digital health, and health systems R&D, regulatory, economics, and public health for Close Concerns' industry-facing publication with >10,000 subscribers. I also traveled to and reported on over 50 domestic and international diabetes and digital health conferences and led product improvement efforts, growing membership 100%.



## Jesse J. Liu

[liujesse@wharton.upenn.edu](mailto:liujesse@wharton.upenn.edu)  
University of Pennsylvania, Philadelphia, PA  
B.A., summa cum laude, in Economics, French (Honors), and International Relations (Honors)  
2018 University of Pennsylvania Carey Law School, Philadelphia, PA J.D. Candidate, 2025

An opportunity to combine my legal education and litigation experience with health care business knowledge to improve the patient experience across health care settings.

### Gibson, Dunn & Crutcher, Los Angeles, CA

*Summer Associate, Summer 2023 & 2024*  
Worked for a leading multinational law firm drafting legal briefs for trial and appellate practice groups. Case work and industries included class action settlements, taxation, payer litigation strategy, media and entertainment, and white collar defense and investigations.

### Cedars-Sinai Medical Center (CSMC), Los Angeles, CA

*Legal-Business Fellow, Summer 2022*  
As part of the strategy and legal departments, I analyzed contracts, purchase agreements and liabilities during the due diligences of orthopedic private practices. I also helped develop behavioral health and oncology partnerships across CSMC with local vendors and contractors.

### Bain & Company, Los Angeles, CA

*Associate Consultant, 2018-2020*  
Led financial analysis and growth strategy opportunities for healthcare and tech private equity due diligences. Defined growth strategy for national quick service restaurant chain by interviewing franchisees and revamping marketing strategy. Developed operating model and cost reduction strategy for multi-branded retail company and regional utility.



## Sarah D. Maguire

[sarah.maguire.wg25@wharton.upenn.edu](mailto:sarah.maguire.wg25@wharton.upenn.edu)  
University of Texas at Austin, Austin, TX  
B.S., Biomedical Engineering, 2017

An opportunity to advance innovation to make healthcare more accessible and effective.

### Goldman Sachs, Los Angeles, CA

*Investment Banking Summer Associate, Summer 2024*  
Advised biotech and medical device companies on M&A transactions and public financings. Conducted market research, developed valuation analysis and created management presentations. Select transaction experience includes sell-side M&A, buy-side M&A, equity follow-on offering and take-private analysis.

### Sandbox Advisors, Chicago, IL

*Associate, 2022-2023*  
Developed growth strategy for a healthcare services company undergoing ownership change by supporting development of product strategy, organizational structure and capital investment requirements. Facilitated innovation sessions for health payer executives, highlighting pertinent trends in venture deal flow.

### Everly Health, Austin, TX

*Healthcare Business Analyst, 2022*  
*Implementation Program Manager, 2021-2022*  
Devised commercial strategies, identified growth opportunities and drove alignment between sales and product teams. Managed program launches by mobilizing new operating model, managing product integration and leading project implementation.

### Accenture, Dallas, TX

*Consultant, 2019-2021*  
*Analyst, 2017-2019*  
Partnered with clients on growth strategy development, operational transformation, near- and long-term value creation and post-merger integration engagements.



## Connor F. Mahoney

[Connor.Mahoney.wg25@wharton.upenn.edu](mailto:Connor.Mahoney.wg25@wharton.upenn.edu)  
Northwestern University, Evanston, IL  
B.S., Learning and Organizational Change, 2016

An opportunity to invest in, partner with, and scale companies that drive meaningful change.

### Pacific Lake Partners, Philadelphia, PA

*Summer Associate, Summer 2024*  
Conducted evaluations of potential growth channels and contributed to the expansion of current revenue streams. Created and executed a playbook for responding to government contract opportunities.

### Council Capital, Nashville, TN

*Business Development Associate, 2022-2023*  
Sourced healthcare services businesses with enterprise values between \$10-100M. Developed the firm's payor solutions thesis, focusing on companies serving self-insured small and mid-sized businesses.

### United States Marine Corps, Jacksonville, NC

*Infantry Officer, 2018-2022*  
Commanded Marines across multiple deployments, earning recognition for leadership and operational excellence. Led initiatives that improved unit readiness and earned multiple commendations for distinguished service.



## Charles B. Manoff

[charlie.manoff.wg25@wharton.upenn.edu](mailto:charlie.manoff.wg25@wharton.upenn.edu)  
Washington University in St. Louis, St. Louis, MO  
B.S.B.A, Finance and Mathematics, 2019

An opportunity to drive long-term impact by investing in and partnering with category defining healthcare businesses.

### Oshi Health, New York, NY

*Strategy & Operations, Summer 2024*  
Analyzed and archetyped enrollment patterns across Oshi's employer book of business, identifying key trends that led to an increase in enrollment. Developed a more standardized supply and demand process to better align patient demand with provider capacity, further optimizing resource allocation and significantly reducing average patient wait times across multiple new state launches.

### Warburg Pincus, New York, NY

*Private Equity Associate, 2021-2023*  
Sourced and evaluated companies in emerging sectors such as EV technology, battery storage, and sustainable construction. Developed the group's internal thesis on prefabricated construction, driving cross-sector investment evaluations. Executed majority and minority growth investments across various subsectors. Led sale processes for several legacy portfolio assets and served as a Board Observer for all portfolio companies.

### Centerview Partners, New York, NY

*Investment Banking Analyst, 2019-2021*  
Gained extensive experience in valuation, modeling, and strategic advisory across various industries, with a focus on healthcare and technology. Advised AT&T on its activist defense against Elliott Management and MultiPlan on its \$11B SPAC merger with Churchill Capital Corp.



## Alexandra N. Margulies

[alex.margulies.wg25@wharton.upenn.edu](mailto:alex.margulies.wg25@wharton.upenn.edu)  
Northeastern University, Boston, MA  
B.S., Magna Cum Laude, Mathematics and Business Administration, 2020

An opportunity to design, implement, and improve the strategies that transform how patients access and receive health care.

### McKinsey & Company, Boston, MA

*Summer Associate, Summer 2024*  
Supported a large pharmaceutical company in accelerating a Phase 3 clinical trial for an asset with an estimated value of over \$4B. Project work included conducting clinical trial site feasibility, recommending and tracking site selection, generating site-facing materials to promote trial engagement, and supporting the implementation of proposed strategies.

### IQVIA US Market Access Strategy Consulting, Boston, MA

*Manager, 2023*  
*Consultant, 2022*  
*Associate/Associate Consultant, 2020-2021*  
Leveraged data analytics to advise top pharmaceutical companies in their strategic decision-making, with a focus on market access. Project work included management of Inflation Reduction Act strategic recommendations, patient assistance program design, gross-to-net preservation, and research to understand the impact of prescription drug pricing on health equity. In addition, I managed 10+ project teams of over 40 junior staff to execute client deliverables through professional development conversations and delegation of team responsibilities.



## Lindsey Mattila

[lindsey.mattila.wg25@wharton.upenn.edu](mailto:lindsey.mattila.wg25@wharton.upenn.edu)  
Claremont McKenna College, Claremont, CA  
B.A., Government, Departmental Honors, 2017

An opportunity to scale digital health companies and support large payers and providers in implementing these new technologies.

### Bain & Co.

*Summer Associate, Summer 2024*  
Supported healthcare merger to maximize synergies, sustain core operations, and enhance patient impact. The project featured guides on integration topics, a survey analysis of post-acquisition risks, and processes to maintain essential business operations during integration.

### Health Catalyst Capital

*MBA Intern, Fall 2023-Spring 2024*  
Developed thesis within digital health sector by researching market trends, financials, and growth opportunities. Conducted due diligence, reached out to potential investments, and advised a portfolio company on its go-to-market strategy.

### Modern Health

*Business Operations and Strategy, 2020-2023*  
Supported company-wide OKR development and reporting structure, and ensured alignment with corporate strategy. Secured a global vendor partnership, opening a \$10M pipeline and generating \$2M+ in additional revenue.

### Collective Health

*Partnerships & Strategy, Senior Specialist, 2018-2020*  
Expanded management from 15 to 90+ B2B digital health partners -- overseeing vetting, onboarding, and business development. Contributed to revenue-sharing strategy and created reporting system for partner insights and integration opportunities.



## Guy M. McKhann

[guy.mckhann.wg25@wharton.upenn.edu](mailto:guy.mckhann.wg25@wharton.upenn.edu)  
University of California, Los Angeles, Los Angeles, CA  
B.S., Summa Cum Laude, Human Biology and Society, 2019

An opportunity to improve health care delivery through innovative technological and people-oriented solutions.

### Season Health, New York, NY

*MBA Intern, Summer 2024*  
Advised senior leadership on long-term product and workforce management strategies in anticipation of 20x provider network growth, informed by interviews with operational leads at health tech companies. Developed provider management strategy and dynamic forecasting tool for newly launching health system referral business lane.

### DaVita Kidney Care, Denver, CO

*Manager, 2022 - 2023*  
*Sr. Analyst, 2020 - 2022*  
*Analyst, 2019 - 2020*  
Drove efforts to integrate fee-for-service and value-based care operations across senior management incentives, clinical strategy, and reporting for 3,000+ dialysis clinics. Partnered with senior business development and operational leaders to launch and scale an innovative patient care collaboration partnership with 40+ health systems and ACOs nationwide.



## Sara Meadow

[scmeadow@wharton.upenn.edu](mailto:scmeadow@wharton.upenn.edu)  
Rice University, Houston, TX  
B.A., Cum Laude, Political Science & Policy Studies, 2019

An opportunity to advance high-impact digital health companies focused on promoting access and delivering value-based care.

### Oshi Health, Remote

*Growth Strategy Intern, Summer 2024*  
Led development of provider time efficiency analysis, identifying actionable insights to optimize scheduling and improve care coordination and patient satisfaction. Provider efficiency analysis also contributed to additional fundraising and became the basis of daily clinical operations reporting. Drove payer-specific scheduling analysis identifying \$.7M in additional annual revenue.

### Deloitte Consulting LLP, New York, NY

*Senior Consultant 2023*  
*Consultant 2021 - 2023*  
*Business Analyst 2019 - 2021*  
Led a clinical effectiveness program for an \$8B health system, delivering \$1.2M+ in savings by analyzing claims data on hip and knee replacements and implementing digital patient engagement solutions. Spearheaded strategy development for Deloitte's first healthcare ESG case at a top US health system, developing initial climate health equity strategy and first environmental inventory for 200+ facilities. Supported \$4B health system in transitioning to a value-based care model by developing a 5-year roadmap for contracting strategies. Analyzed claims and pricing data using SQL and Excel to identify top "shoppable services" as required by new price transparency regulations for \$2B cancer center and \$1B leading specialty hospital.





## Yaffet M. Menna

yaffet.menna.wg25@wharton.upenn.edu  
Georgetown University, Washington, DC  
B.S., Neurobiology, Economics 2013

An opportunity to invest and build companies developing innovative products in the biopharmaceutical and medical device industries.

**Gilead Sciences, Foster City, CA**  
Corporate Development Intern,  
Summer 2024

Worked with the R&D department to identify investment opportunities in the Antibody-Drug Conjugate market. Led the financial analysis for an in-licensing deal in the Oncology sector.

**Pritzker-Vlock Family Office**  
Senior Investment Associate, 2021-2023  
Investment Associate, 2020-2021  
Investment Analyst, 2018-2020

I helped to deploy >\$100M into innovative biotech and medical device companies. I was responsible for assessing each opportunity and supporting >20 of our portfolio companies as they carved out regulatory/commercial strategies to bring their products to market.

**Evolut Health**  
Senior Corporate Development Analyst,  
2016-2017  
Identified M&A targets that would be complementary to Evolut's existing set of services. Sourced the acquisition of Accordion Health and managed every aspect of the transaction.

**Edgemont Capital Partners**  
Investment Banking Analyst, 2015-2016  
Worked on transactions with physician groups who were looking to raise capital or sell their businesses.

**Global Gaming and Hospitality**  
Investment Banking Analyst, 2014-2015  
Performed valuation analyses to price the acquisition of the Nugget Casino & Resort in Nevada.



## Blake C. Niehaus

blake.niehaus25@wharton.upenn.edu  
Dartmouth College, Hanover, NH  
B.A., Cum Laude, Economics, History, 2017

An opportunity to partner with leading companies that are transforming healthcare delivery, improving patient outcomes, and reducing the total cost of care.

**DaVita Kidney Care, Denver, CO**  
Redwoods Associate, Summer 2024  
Developed investment thesis in kidney disease diagnostics for DaVita Venture Group (DVG). Collaborated with subject-matter experts and internal stakeholders to align recommendations with DaVita's strategic objectives, focusing on earlier diagnosis and better management of chronic kidney disease.

**Arsenal Capital Partners, New York, NY**  
Senior Associate, 2021-2023  
Associate, 2019-2021  
Evaluated and executed investment opportunities across healthcare sub-sectors, including pharma services, payer services and healthcare IT, for private equity fund with \$10B+ total capital raised. Partnered with portfolio companies, including BioIVT, Lumanity and OncoHealth, to support strategic & operational initiatives, improve financial reporting & forecasting and execute add-on acquisitions.

**Audax Group, Boston, MA**  
Associate, 2018-2019  
Analyst, 2017-2018  
Member of 80+ person private equity team, investing across multiple sectors and gaining experience in portfolio company management, transaction due diligence, financial modelling, debt financing and closing processes. Closed 8 transactions over 2 years across new platform investments, add-on acquisitions and portfolio company sales.



## Nmesoma N. Nwafor

nmesoma.wg25@wharton.upenn.edu  
Tufts University, Medford, MA  
B.S., Biology, 2019

An opportunity to drive growth and scale for healthcare companies, helping founders elevate their innovations and advance the next stage of patient care solutions.

**Graham Partners, Newtown Square, PA**  
Summer Investment Professional, Summer 2024  
Evaluated potential investments across advanced manufacturing (industrial technology, consumer/food processing, healthcare). Developed industry sector-based research in the consumer space.

**WindRose Health Investors, New York, NY**  
Private Equity Associate, 2021-2023  
Evaluated healthcare investments with a focus on pharma, behavioral health, and payer services. Spearheaded financial modeling, assisted in debt/co-investor fundraising, drafted IC memos, and managed due diligence workstreams throughout the evaluation process of investments. Supported portfolio companies by developing monthly reports and KPIs for board meetings and collaborated with executive teams on financial and operational improvements. Coordinated a \$10M debt raise to meet short-term cash needs ahead of a portfolio company merger.

**William Blair & Co., Chicago, IL**  
Investment Banking Analyst, 2019-2021  
Provided execution support for 10+ acquisitions. Advised clients across various subsectors within healthcare. Designed comprehensive financial models to evaluate strategic options for clients including LBO's, M&A, restructurings and other financing alternatives. Analyzed market trends, competition and potential strategic partners using online market intelligence resulting in 5+ meetings for the pharma services sub-group.



## David Olvera-Sanchez

david.olvera-sanchez.wg25@wharton.upenn.edu  
Harvard University, Cambridge, MA  
B.A., Government, minor in Economics, 2018

An opportunity to expand market access to innovative therapies and advance high-quality, financially-sustainable, and equitable healthcare delivery.

**Genentech, South San Francisco, CA**  
Commercial Marketing Intern  
(Neuroimmunology), Summer 2024  
Executed on key prescriber-facing marketing strategies to support launch of new OCREVUS subcutaneous formulation, including: Developing creative assets to drive prescriber awareness and belief in brand value proposition, Spearheading omnichannel communications use cases and their underlying measurement plans, and Coordinating Commercial and Medical Affairs field team outreach efforts for overlapping targets.

**Oliver Wyman Management Consulting (Health and Life Sciences), New York, NY**  
Engagement Manager, 2022-2023  
Associate, 2021-2022  
Consultant, 2019-2021  
Delivered ~15 client engagements, primarily partnering with payers, value-based providers, and pharmacy clients to address key growth and operational challenges. Sample project experience included sizing ~\$200M in potential clinical operation efficiencies for a large health system, defining prescription network contracting strategy for a pharmacy chain, building business case for a regional payer's proposed multi-state Medicaid expansion, and conducting cost-benefit assessment of insourcing Part D Medicare prior authorization function from a payer's PBM. Directly led over five engagements with an average junior team size of three. Recognized firm inclusion and diversity champion and early-career mentor.



## Whitney Pan

whitney.pan.wg25@wharton.upenn.edu  
University of Pennsylvania, Philadelphia, PA  
B.S. in Economics, Cum Laude,  
Finance & Accounting, 2018

An opportunity to build and scale innovative solutions that transform the way healthcare is delivered and experienced.

**Carelon Digital Platforms (Elevance Health), Los Angeles, CA**  
Product Management Intern — Innovation team, Summer 2024  
Conducted feasibility study (market research, business case, data availability) to conceptualize an MVP summarizing health plan value to members and collaborated with the design team to create a prototype for user testing. Built business case for AI-enabled sales capability to improve member acquisition and retention, selected for prioritization given value creation potential.

**Philips Healthcare, New York, NY**  
Senior Manager — Biotelemetry Integration Program Management, 2023  
Manager — Strategy, M&A, and Partnerships, 2020-2023  
Strategized and executed on inorganic growth initiatives (7 M&A, 4 minority investments, 2 partnerships, and 2 divestment processes) across Philips' global business segments. Project highlights include \$635M acquisition of Capsule Technologies Inc, \$500M JV partnership to co-develop an end-to-end SaaS solution for the ambulatory radiology imaging market, and a \$45M Series C investment in a leading electrophysiology player.

**Wells Fargo Securities, San Francisco, CA**  
Investment Banking Analyst — Healthcare Coverage, 2018-2019  
Advised management teams of healthcare companies on M&A and financing transactions.



## Lipsa Panda

lipsa.panda.wg25@wharton.upenn.edu  
Dartmouth College, Hanover, NH  
B.A., Biology, International Studies, 2014

Build consumer-friendly, hyper-personalized digital health and diagnostic products that elevate US health.

**Pear VC, San Francisco, CA**  
Investing Associate, 2023-2025  
Sourced and conducted due diligence on deals in the digital health, AI, Medicaid and pharmaceutical spaces. Co-hosted interactive events with 60+ attendance to bring founders together. Co-hosted a renowned digital health podcast, creating a series on Medicaid.

**Summer Health, San Francisco, CA**  
Product Intern, 2024-2025  
Launched the first feature for an expansion into Medicaid. Led data science and analytics efforts for the entire company, building out the company's entire BI layer, which improved visibility and data-driven decision-making, in turn, increasing one-month retention from 40%-90%. Core product and data science contributor on LLM-based products that improve provider efficiency, such as drafting messages and clinical notes. Currently leading product for revenue-cycle management.

**Datama Consulting, New York, NY**  
CEO / Founder, 2023-Present  
Founded a data consulting (data engineering to data science) firm that targets early-stage digital health startups. Worked with several seed stage startups, including Summer Health, Tuva Health, and more. Improved BI layers for these companies, with respect to speed, ability to execute data-driven decision making, and created data product roadmap.



## Neil J. Pinto

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Lokmanya Tilak Municipal Medical College,  
Mumbai, Maharashtra  
Bachelor of Medicine and Surgery (M.B.B.S), 2020

An opportunity to develop and deliver transformative medicines to patients worldwide.

### Genentech, South San Francisco, CA

*Portfolio Strategy Intern, Summer 2024*  
Conducted clinical risk assessment, performed valuation analyses and evaluated late-stage development options for a leading KRAS-inhibitor oncology program. Developed a unifying valuation framework for early stage programs across 3 drug development divisions and socialised methodology cross-functionally to enable consistent portfolio valuation.

### Boston Consulting Group, Mumbai, India

*Senior Associate, 2021-2023*  
Led revenue growth initiatives across major pharmaceutical and digital pharmacy clients. Built strategic blueprint for launching a primary care physician-focused sales division leading to coverage of 13K+ additional KOLs. Devised virtual patient adherence program enabling revenue enhancement across key chronic disease sales divisions. Conducted landscape assessment of generics and biosimilars industry across US and EU enabling client to distill key strategic priorities over 5-year time horizon.

### Glenmark Pharmaceuticals, Mumbai, India

*Product Manager, 2020-2021*  
Spearheaded product launch of a Favipiravir, a first-to-market oral Covid-19 therapeutic, through leading cross-functional team and formulating go-to-market commercialization strategy. Crafted digital physician engagement plan involving virtual advisory boards and medical education sessions for 10K+ regional KOLs.



## Malvika S. Ragavendran

[malvika.ragavendran.wg25@wharton.upenn.edu](mailto:malvika.ragavendran.wg25@wharton.upenn.edu)  
Washington University in St. Louis, St. Louis, MO  
B.S.B.A, Healthcare Management, 2018

An opportunity to drive operational efficiency and create both clinical and financial value for a transformative healthcare organization.

### Revelstoke Capital Partners, Denver, CO

*Summer Associate, Summer 2024*  
Drove operational efficiency and growth across four portfolio companies in healthcare services. Select projects included conducting market research to shape an investment thesis, securing \$3.2M in savings through an organizational redesign, assessing revenue cycle workflows, and developing retention strategies to mitigate urgent care provider turnover in rural markets.

### Oak Street Health, Chicago, IL

*Manager, 2022 – 2023*  
*Senior Associate, 2021 – 2022*  
Led the design and implementation of a cardiac care program, utilizing population health data to enable early detection of disease. Directed national expansion of the program, managing clinical data analysis, vendor management, and site rollouts. Additionally, oversaw clinical revenue management by coordinating and streamlining claims submission across 150k patients and 18 payer partners.

### Crowe LLP (now Kodiak Solutions), Chicago, IL

*Senior Consultant, 2019 – 2021*  
*Consultant, 2018-2019*  
Implemented revenue management solutions for hospital systems with revenues from \$400M to \$10B. Project work included documentation training for 600+ clinicians, strategic pricing analyses, payer contract negotiation, and workflow design to reduce length-of-stay.



## Maithreyi Raman

[maithreyi.raman.wg25@wharton.upenn.edu](mailto:maithreyi.raman.wg25@wharton.upenn.edu)  
Imperial College London, London, UK  
B.S., honors, Biochemistry, 2014  
Columbia University, New York, NY  
M.S., Biotechnology, 2016

An opportunity to commercialize transformative therapies at a biopharmaceutical company.

### Vertex Pharmaceuticals, Boston, MA

*Global Marketing Associate, Summer 2024*  
Supported operational scaling of first in class gene therapy to treat hematological diseases. Planned end-to-end execution and filming of global technical videos to educate hospitals on handling of drug product. Coordinated Medical, Legal, Regulatory (MLR) reviews of marketing materials and managed external agency and film crew for video storyboard development. Led cross-functional meetings (Logistics, MSAT, Infusion Specialists) to develop latest operational guidance for hospitals.

### The Boston Consulting Group, Summit, NJ

*Project Leader, 2022-2023*  
*Consultant, 2020-2022*  
*Senior Associate, 2019-2020*  
Led teams of 2-3 consultants and served healthcare clients across 17+ projects in R&D, manufacturing & supply chain, and commercial biopharma. Select projects: Defined U.S. customer engagement model for biotech's rare disease portfolio, including new business unit creation for acute care; developed end-to-end commercial launch strategy across marketing, medical, and market access teams in ex-US markets for PharmaCo.

### ClearView Healthcare Partners, Newton, MA

*Consultant, 2018-2019*  
*Analyst, 2016-2018*  
Conducted physician, payer, and patient primary research across 10+ therapeutic areas. Constructed R&D and commercial strategy for Biopharma client's cardiology assets in heart failure space.



## Akanksha Santdasani

[akanksha.santdasani.wg25@wharton.upenn.edu](mailto:akanksha.santdasani.wg25@wharton.upenn.edu)  
The Wharton School, University of Pennsylvania, Philadelphia, PA  
B.S., Summa Cum Laude, Economics with Concentrations in Finance, Statistics and Managing Electronic Commerce, 2019

An opportunity to back and build category-defining scalable healthcare solutions that achieve the triple aim.

### Lee Equity Partners, New York, NY

*MBA Intern, Summer 2024*  
Conceptualized and operationalized new investment theses within Revenue Cycle Management and Payor & Employer Services domains, developing deal pipeline and establishing proprietary dialogue with potential targets.

### TPG Growth, San Francisco, CA

*Private Equity Associate, 2021 – 2023*  
Performed valuation and returns analyses, conducted financial, commercial and industry diligence, managed external advisors, and prepared investment memos to evaluate and execute minority and buyout investments for TPG's \$17B+ AUM growth equity and middle market platform. Led the creation of investment theses and market mapping and supported execution of value creation initiatives for portfolio companies within outsourced pharma R&D, digital enablement of non-clinical processes and site-of-care shift thematic areas.

### Evercore, New York, NY

*Investment Banking Analyst, 2019 – 2021*  
Performed financial modeling and valuation analyses to evaluate strategic alternatives and support execution of structured transactions including complex M&A, leveraged buyouts, corporate carve-outs, joint ventures and public offerings for clients across multiple industries. Advised on 7+ deals representing an aggregate enterprise value of \$75B+.



## Chloe Schoen

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Harvard University, Cambridge, MA  
B.A., Cum Laude, Economics, 2016  
MIT Sloan School of Management, Cambridge, MA Master of Finance, 2018

An opportunity to make a meaningful impact on the commercialization of new innovative treatments in the Oncology and broader pharmaceutical space.

### Pfizer, New York, NY

*Summer Associate, Summer 2024*  
Assessed Oncology market and refined Pfizer's Oncology business strategy for upcoming investment discussions. Analyzed Hematology-Oncology competitor landscape to understand key trends and success factors in the space. Researched innovative Oncology modalities, such as CAR-T, mRNA vaccines, or radioligands.

### McKinsey & Co, Boston, MA

*Engagement Manager, 2021-2023*  
*Business Analyst, 2018-2021*  
Led teams of 2-6 consultants and served Life Sciences clients on corporate and portfolio strategy, organizational, and commercial topics. Conducted portfolio prioritization of 15 divisions through strategic and financial assessment for large MedTech company. Created launch playbook for Oncology company's first device launch in 10 years, aiming to reach more than 30,000 eligible patients, and prepared country checklist for future market expansion in 10+ countries. Shaped Animal Health company's annual Strategic Plan and prioritized opportunities for short-term growth, identifying ~\$200M in incremental revenue in next 4 years. Led organizational design and talent selection process for large-scale MedTech merger, involving 75,000 employees.



## Medha Sharma

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University of Pennsylvania, Philadelphia PA  
B.A., Magna Cum Laude, Biology with Honors, 2018  
Perelman School of Medicine at the University of Pennsylvania, Philadelphia, PA M.D. Candidate, 2025

An opportunity to further therapeutics and healthcare delivery innovation through my clinical and business training.

### RTW Investments, New York, NY

*Asset Selection Intern, Summer 2024*  
Conducted life sciences investment diligences across the full life cycle of companies, including company creation, venture capital and public company investments. Evaluated preclinical (toxicology, PK/PD) and clinical trial data and commercial opportunity across oncology, immunology/inflammation, obesity and artificial intelligence-enabled drug discovery companies.

### Hippocratic AI, Remote

*Healthcare Research Intern, 2023-2024*  
Served as clinical subject matter expert, ethically sourcing and parsing accurate and relevant data from over 1,700 websites for start-up developing a safety-first healthcare large language model outperforming GPT-4 on 100+ tests.

### Penn Medicine/Wharton Fund for Health, Philadelphia, PA

*Investment Associate 2020-2021*  
Performed investment due diligences securing \$500K for social determinants of health-focused companies in first investment round.

### ClearView Healthcare Partners, Boston, MA

*Senior Analyst, 2019-2020*  
*Analyst, 2018-2019*  
Advised biopharma, venture capital and digital health clients in 12 global projects spanning clinical trial design, formulation strategy, opportunity assessments, pricing and market access, patient journeys, distribution strategy, investment and biotech M&A due diligence.





## Thomas B. Startz

[thomas.startz.wg25@wharton.upenn.edu](mailto:thomas.startz.wg25@wharton.upenn.edu)  
Columbia University, New York, NY  
B.A., Financial Economics, 2018

**An opportunity to build innovative healthcare technology products that improve our healthcare system.**

**UnitedHealth Group, San Francisco, CA**  
*Strategy & Innovation Intern, Summer 2024*  
Evaluated new medical benefit products for national account clients including GLP-1 programs and behavioral health solutions. Developed long-term product roadmap of commercial ASO benefits and built timeline development dashboard. Led implementation strategy for next-gen commercial health plan that identified barriers to integration including staffing needs and product requirements.

**Redesign Health, New York, NY**  
*Senior Associate, Strategy & Finance, 2022-2023*  
*Associate, Strategy & Finance, 2021-2022*  
Led strategic finance projects, equity and debt financings, new-co thesis development, and corporate financial planning projects. Managed incubation and growth of 12 pre-seed to Series B health care companies. Provided support to operating companies by constructing forecast and budget models, evaluating go-to-market strategies, and analyzing alternative investment deal structures.

**AllianceBernstein, New York, NY**  
*Research Associate, Strategic Equities Portfolio, 2018-2021*  
Analyzed public equities for \$20B AUM portfolio. Evaluated investment opportunities in health care, consumer, and industrial sectors. Formulated independent investment theses, supervised held positions, and advised on position sizing. Developed differentiated views on medtech sector, resulting in \$150M investment.



## Craig G. Sturken

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University of Georgia, Athens, Georgia  
B.B.A., Summa Cum Laude, Finance & Economics (Double Major), 2018

**An opportunity to invest in and partner with leading companies.**

**Aramco, Radnor, PA**  
*Summer Associate, Summer 2024*  
Worked directly with the company's CEO and CFO to evaluate strategy and operations opportunities.

**American Securities, New York, NY**  
*Senior Associate, 2022 - 2023*  
*Associate, 2020 - 2022*  
Evaluated and facilitated investing of \$7B fund through majority-buyout and add-on transactions in the industrials, healthcare, and consumer sectors, leading to more than \$800M deployed across 2 control acquisition. Led \$2.4B buyout of Hexion, leading producer of adhesives and specialty coatings, and buyout of r-pac International (leading producer of sensor technologies, packaging, and apparel trims. Managed 3 portfolio company relationships in healthcare, industrials, and telecom.

**Moelis & Company, New York, NY**  
*Analyst, 2018 - 2020*  
Gained extensive experience in valuation, modeling and strategic advisory across multiple industries with a focus on healthcare services, chemicals, and business services. Closed transactions include sell-side to sponsor and restructuring advisory.



## Justin M. Summers

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Georgetown University, Washington, DC  
B.B.A., Summa Cum Laude, Finance, 2019

**An opportunity to help improve healthcare system design and delivery to reduce health care spending burden for patients.**

**Paytient Technologies, Columbia, MO**  
*Director of Finance Intern, Summer 2024*  
Conducted insurance benefit offering unit economic analysis to redesign pricing strategies for both employer-sponsored and ACA business lines. Executed debt refinancing transaction to significantly upsize ability to fund Paytient's benefit offerings. Manage customer profitability analyses and developed new guidance for target new customer profiles. Supporting investor relations efforts ahead of Series C fundraise.

**Athyrium, New York, NY**  
*Associate, 2021-2023*  
Levered a highly flexible investment mandate to conduct venture capital, structured capital and private equity investments. Executed transactions and supported portfolio companies with a personal specialization in clinical trial software and medical aesthetics including uMotif, Revance Therapeutics, Aris Global and OrangeTwist. Took active role supporting company growth initiatives and analysis.

**GLC Advisors, San Francisco, CA**  
*Analyst, 2019-2021*  
Worked on the execution of various corporate restructurings and special situation financings for companies primarily in healthcare and tech industries including the \$870M restructuring of Healogenics following Medicare fraud issues, \$1.9B restructuring of Riverbed Technology and bridge financing for Clarify Health.



## Justine L. Sun

[justine.sun.wg25@wharton.upenn.edu](mailto:justine.sun.wg25@wharton.upenn.edu)  
University of Chicago, Chicago, IL  
B.A., Honors, Economics, 2018

**An opportunity to build and scale healthcare companies by integrating innovation with strategic execution to deliver impactful solutions.**

**Boston Consulting Group, New York, NY**  
*Summer Consultant, Summer 2024*  
Redesigned the primary care hub services strategy for a large biopharma client, enabling broader integration across multiple drug products, driving improved patient access and streamlining support services.

**Oscar Health, New York, NY**  
*Manager, Strategy and Business Development, 2022-2023*  
*Manager, Corporate Development, 2020-2022*  
Pioneered a new Finance Lead position within the Business Development team, spearheading pricing and finance-related discussions among an 8-person team for +Oscar's first modular product, Campaign Builder. Managed end-to-end execution of OSCAR's \$1.4B IPO in 2021, including building 5-year financial model, preparing roadshow presentations and organizing 150+ due diligence requests.

**J.P. Morgan Chase, New York, NY**  
*Healthcare Investment Banking Analyst, 2018-2020*  
Leveraged healthcare expertise in M&A, IPOs and debt/equity financings to provide financial advisory services to healthcare services, medical device, and biopharma clients. In particular, executed on Phreesia's \$192M IPO and \$202M follow-on offering, writing portions of the S-1 and leading diligence meetings; evaluated a potential \$7B M&A opportunity for a medical diagnostics player, analyzing multiple sale options.



## Alexandra S. Thaler

[alexandra.thaler.wg25@wharton.upenn.edu](mailto:alexandra.thaler.wg25@wharton.upenn.edu)  
Harvard College, Cambridge, MA  
A.B., Cum Laude, Government, 2019  
Perelman School of Medicine at the University of Pennsylvania, Philadelphia, PA  
M.D. Candidate, 2025

**An opportunity to combine my knowledge and experience in medicine with my passion for innovation, to create meaningful solutions with individual and system-level impact.**

**Perceive Biotherapeutics, South San Francisco, CA**  
*MD/MBA Intern, Summer 2024*  
Analyzed macular degeneration gene therapy clinical trial and competitive landscape for an ophthalmology-focused gene therapy startup, resulting in actionable insights for product pipeline development as well as forthcoming academic manuscript.

**University of Pennsylvania, Perelman School of Medicine, Philadelphia, PA**  
*Graduate Research Assistant, 2020-Present*  
Led project evaluating financial viability of a mobile teleophthalmology screening program for glaucoma and diabetic retinopathy as well as led development of a novel ophthalmology surgical device in partnership with Penn Health Tech. Analyzed clinical outcomes of sentinel lymph node biopsy and immunotherapy in management of early and advanced melanoma.

**One Brave Idea, Boston, MA**  
*Program Coordinator, 2019-2020*  
Led efforts to integrate day-to-day operations and strategy across multiple projects at a cardiovascular research initiative based at the Brigham and Women's Hospital. Projects spanned from translational research to machine-learning-based echocardiogram interpretation. As software team Product Manager, designed and implemented workflows for clinical team, engineering team, and user experience design to achieve short- and long-term goals.



## Katie F. Tsui

[katie.tsui.wg25@wharton.upenn.edu](mailto:katie.tsui.wg25@wharton.upenn.edu)  
Columbia University, New York, NY  
B.A., Cum Laude, Neuroscience & Behavior, Economics, 2020

**An opportunity to develop and scale impactful healthcare technology products that improve patient lives.**

**SandboxAQ, Remote**  
*Product Management Intern, Summer 2024*  
Identified and assessed ~10 product value propositions for novel AI-based medical device and quantified top drivers of value for customers. Collaborated with software and security teams to determine data and privacy requirements for tech architecture. Crafted product monetization and go-to-market strategy for AI simulation platform based on customer interviews & competitor assessment

**The Vistria Group, Remote**  
*MBA Intern, Spring 2024*  
Supported portfolio company in long term care at home pharmacy space by analyzing payer mix, medication mix, prescription count, and churn across patient base to identify opportunities to improve profitability.

**Boston Consulting Group, Summit, NJ**  
*Consultant, 2022-2023*  
*Associate, 2020-2022*  
Core member of health care practice focused on serving pharma, biotech, and medtech clients. Select project experiences include: strategy and digital transformation around AI / ML applications for R&D division of a global pharma company, portfolio strategy within the rare diseases and infectious diseases therapeutic areas for a biotech company, product marketing and sales strategy for consumer health company, and multiple PMOs for large healthcare organizations.



## Michiel van Zyl

[mvanzyl.wg25@wharton.upenn.edu](mailto:mvanzyl.wg25@wharton.upenn.edu)  
University of Louisville, Louisville, KY  
B.S., Mathematics, B.A., Economics, 2017

An opportunity to innovate within primary care.

### Start-up In Stealth Mode, New York, NY

*Market Research Intern, Summer 2024*

Completed market landscape analysis within the primary care landscape mainly focused on the membership-based medicine space. Conducted 27 expert interviews with physicians, patients, and industry experts on membership-based medicine.

### Metacare LLC, Boston, MA

*Summer Associate, Summer 2023*  
Ran clinical operations at multiple primary care clinics with leading Medicare quality scores within the Independent Physician Association. Audited new primary care clinics for process improvements, from clinical operations to revenue cycle management.

### Elevance Inc., Boston, MA

*Payment Innovation Director, 2022-2023*  
Enhanced core commercial value-based care program for primary care physicians enabling thousands of additional providers to shift revenue from fee-for-service to value-based care.

### Humana Inc., Louisville, KY

*Senior Behavioral Economics Professional, 2019-2022*  
*Actuarial Analyst, 2017-2019*  
Led ROI analysis for clinical programs such as post-discharge care, chronic condition management, and social determinants of health, responsible for over \$50M in healthcare savings.



## Dan Varrichio

[daniel.varrichio.wg25@wharton.upenn.edu](mailto:daniel.varrichio.wg25@wharton.upenn.edu)  
Washington University in St. Louis, St. Louis, MO  
B.S.B.A., Summa Cum Laude, Finance, Healthcare Management, 2021

An opportunity to scale a primary care practice and create an exceptional patient care experience.

### Harley Street Medical, New York, NY

*Clinical Operations & Growth, Summer 2024*

Integrated recently acquired primary care practice into the existing platform and assisted with onboarding new potential providers. Worked with physicians, nurses, and practice administrators to improve clinical workflows and optimize the patient experience. Evaluated new market expansion opportunities in adjacent geographies, including De Novo clinics and potential acquisitions.

### Grant Avenue Capital, New York, NY

*Associate, 2023*

Evaluated investment opportunities across the health care services industry and generated proactive investment theses in non-emergency medical transportation, clinical trial services, and biospecimen management. Executed new platform investment in the life sciences consulting space and provided support to portfolio company management teams by sourcing and evaluating potential add-on acquisitions.

### MidCap Financial: Apollo Global Management, New York, NY

*Associate, 2023*  
*Analyst, 2021-2022*  
Partnered with healthcare-focused private equity firms to provide debt financing for leveraged buyouts and existing portfolio companies. Executed nine new originations and performed five incremental financings, including dividend recaps and a sale leaseback across behavioral health, pharma services, medical device, and primary care companies.



## Kate Weiss

[kate.weiss.wg25@wharton.upenn.edu](mailto:kate.weiss.wg25@wharton.upenn.edu)  
Amherst College, Amherst, MA  
B.A., Mathematics, 2019

An opportunity to impact patient's lives through innovative drug development.

### Schrodinger, New York, NY

*Strategic Finance Intern, 2024*

Developed a divestment strategy for current equity holdings and a divestment framework for future equity investments. Built detailed valuation models to assess the value of clinical assets at different development timepoints. Participated in business development and new venture initiatives.

### Flatiron Health, New York, NY

*Clinical Data Analyst, 2021-2023*

Led the creation of data collection models to capture oncology clinical data and delivered 12 data sets to pharmaceutical companies for research use. Spearheaded the creation of data approach guidance for over 8 novel variables, enabling Flatiron to expand the scope of its projects for pharmaceutical companies.

### Memorial Sloan Kettering Cancer Center

*Research Technician, 2019-2021*

Oversaw the management of the laboratory's biobank, ensuring a consistent supply of research-grade tissue. Established and led the creation of a comprehensive Renal Cell Carcinoma database for the entire department. Acquired clinical data from patient records, contributing to the publication of more than 8 research papers.



## Christopher P. Wing

[chris.wing.wg25@wharton.upenn.edu](mailto:chris.wing.wg25@wharton.upenn.edu)  
Georgetown University, Washington DC  
B.A., Magna Cum Laude, Computer Science, 2016  
U.S. Department of State Critical Language Scholarship in Advanced Mandarin, 2013

An opportunity to accelerate and improve AI development for the world.

### NVIDIA, Santa Clara, CA

*Generative AI Researcher & Product Manager, Summer 2024*

Proposed new product to augment NVIDIA gen AI platform to better enable synthetic data generation using LLMs, presented to NVIDIA CEO and product executives. Improved data diversity by 83% for state of the art LLM by developing new synthetic data generation pipeline.

### 10x Genomics, Pleasanton, CA

*Group Product Manager, 2020-2023*

Launched 3 new instrument products resulting in \$40-50M revenue per year, named one of The Scientist's 2021 Top 10 Innovations. Founded and managed data science team of 8 people to drive commercial strategy; provided weekly updates to CEO and other senior staff.

### Sinovation Ventures, Beijing, China and Palo Alto, CA

*Senior Associate, 2018-2020*  
Sourced and invested in healthcare AI companies. Founded and incubated gen AI startup modeling surgical procedure outcomes. Led product and business development for remote patient monitoring portfolio company from Seed to successful Series A raise.

### Palantir Technologies, Beijing, London, and San Francisco Bay Area, CA

*China Enterprise Lead, 2017-2018*  
*Product Management and Engineering Technical Lead, 2015-2017*  
Managed Palantir's first commercial engagement in China, founded office in Beijing and secured two additional pilot contracts. Led over 30 engineers to build Palantir's first suite of healthcare and life science products.



## Ella Xue

[ella.xue.wg25@wharton.upenn.edu](mailto:ella.xue.wg25@wharton.upenn.edu)  
University of California, Berkeley, Berkeley, CA  
B.A., Highest Distinction in General Scholarship, Statistics, 2020  
B.S., Highest Honors, Business Administration, 2020

An opportunity to bring innovative products and solutions that drive access to care globally.

### Regeneron Pharmaceuticals, Tarrytown, NY

*Graduate Intern - Market Access, Summer 2024*  
Developed tailored market access strategies for an immunology pipeline asset across 9 global markets. Co-led initiatives on disease awareness and IRA education through collaboration with the alliance and vendor teams.

### The Space Between, San Francisco, CA

*Summer Associate, Summer 2024*  
Helped a portfolio company in the Medicare Advantage space close their Series E Extension with \$112M raised. Developed a valuation model and investment memos based on financial due diligence.

### McKinsey and Company, Shanghai, China

*Associate, 2023*  
*Senior Business Analyst/ Business Analyst, 2020-2023*

Core member of the Life Sciences and Healthcare practices. Select project experience include successfully driving a \$50M commercial partnership for a CNS drug through financial modeling and pitchbook development, evaluating the mRNA technology platform for a biotech company, leading content creation on the regulatory landscape for drug launches for the 2022 China Launch Roundtable, and improving insurance sales by \$2B by leading development of a wellness assessment digital tool for the senior care business of a major payer.



## Siddharth Yarlagadda

[sid.yarlagadda.wg25@wharton.upenn.edu](mailto:sid.yarlagadda.wg25@wharton.upenn.edu)  
Harvard College, Cambridge, MA  
A.B., Magna Cum Laude with Highest Honors, Phi Beta Kappa, Human Evolutionary Biology, 2018  
Perelman School of Medicine, University of Pennsylvania, Philadelphia, PA, M.D. Candidate, 2025

An opportunity to apply clinical expertise and industry insight to drive the development and delivery of transformative biotech innovations to patients.

### Commodore Capital, New York, NY

*Biotechnology Investment Summer Analyst, Summer 2024*

Conducted financial and scientific diligence to support long-term investments in small to mid-sized public biotech companies across therapeutic areas.

### Roivant Sciences, New York, NY

*Rotational Analyst, 2018-2020*

Supported Sumitovant's data strategy, achieving over \$1.5M in annual savings through procurement synergies. Managed the buying process for Myovant's ORGOVYX in prostate cancer, using data from patient and physician surveys to shape brand strategy. Conducted financial diligence for Alyvant's partnerships, culminating in a co-promotion deal for PRESTALIA. Led legal diligence and deal structuring for partnership of 2 clinical-stage therapies, including a joint venture for a gene therapy for sickle cell disease to form Aruvant.

### ClearView Healthcare Partners, Newton, MA

*Summer Analyst, 2017*

Developed data-driven insights to power development strategy for a Phase 2 infectious disease asset from a large pharma client. Conducted epidemiological research, led patient and physician interviews, and presented deliverables to firm and client leadership.





## Elsie Yau

[elsie.yau.wg25@wharton.upenn.edu](mailto:elsie.yau.wg25@wharton.upenn.edu)  
Yale University, New Haven, CT  
B.A., with honors, History of Science, Medicine  
and Public Health, 2017

**An opportunity to build and scale a biotech company, translating early-stage science into innovative therapeutics that transform human health.**

**CARGO Therapeutics, San Carlos, CA**  
*MBA Intern – Commercialization, Summer 2024*

Led insight generation effort to inform anticipated launch of CARGO's lead CAR T cell therapy program, partnering with cross-functional team leaders and leading engagements with external stakeholders at premier CAR T centers.

**Stern Investor Relations, New York, NY**  
*Director, 2023*

*Client Lead, 2022 – 2023*  
*Senior Analyst, 2021 – 2022*

Counseled C-level client executives at 15 companies on investor relations and corporate development strategy across the biotech company lifecycle, including public & private fundraising, business development transactions, clinical & regulatory disclosures, and corporate crises. Advised companies through >\$1.5B in financings. Led teams of 10 simultaneously.

**New York City Economic Development Corporation, New York, NY**

*Assistant Vice President, 2021*  
*Senior Project Manager, 2019 – 2021*  
*Project Manager, 2017 – 2019*

Executed on \$500M investment initiative to establish NYC's biotech industry, including transactions to activate >350,000 SF of commercial lab space. Select experience included partnership with Deerfield Management to develop CURE Innovation Campus. Supported management of advisory board of leading experts from industry, academia and finance.



## Kehua (Frank) Yin, Ph.D.

[frank.yin.wg25@wharton.upenn.edu](mailto:frank.yin.wg25@wharton.upenn.edu)  
Peking University, Beijing, China  
B.S., Chemistry, 2011  
University of Virginia, Charlottesville, VA  
Ph.D., Chemical Engineering, 2016  
Georgia Institute of Technology, Atlanta, GA  
M.S., Computer Science, 2022

**An opportunity to leverage my technical expertise and business knowledge to invest in transformative therapeutics and healthcare technologies.**

**Qiming Venture Partners, Shanghai, China**  
*Investment Intern, Fall 2024*

Conducted market research across therapeutics, MedTech, diagnostics and digital health to identify emerging trends and investment opportunities. Performed due diligence and financial analysis on potential investments. Supported operational activities in portfolio companies.

**Schrödinger, New York, NY**

*Strategic Finance Intern, Summer 2024*

Developed an in-depth market landscape for computational drug discovery, analyzing over 300 companies and evaluating Schrödinger's competitive positioning. Identified 8 product development opportunities and 5 M&A targets.

**Health Catalyst Capital, New York, NY**

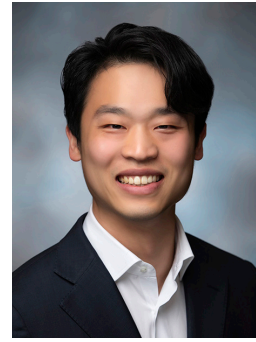
*Private Equity Intern, 2023–2024*

Researched investment themes within healthcare IT, sourced potential deals and conducted due diligence including meetings with company management and customer interviews. Performed financial analysis to evaluate opportunities.

**GlaxoSmithKline, Collegeville, PA**

*Principal Investigator, 2016 – 2023*

Contributed to development of 20+ preclinical and clinical stage drugs in oncology, immunology, infectious and respiratory diseases. Led exploration and implementation of AI/ML solutions in drug discovery. Conducted comprehensive analysis of licensed assets and technologies. Spearheaded cross-departmental digital transformation initiatives.



## Sam Yoo

[sam.yoo.wg25@wharton.upenn.edu](mailto:sam.yoo.wg25@wharton.upenn.edu)  
University of North Carolina at Chapel Hill, Chapel Hill, NC  
B.S.B.A, Highest Distinction, Business, B.S., Computer Science, 2018

**An opportunity to innovate and impact healthcare delivery on the right side of change.**

**Curana Health, Philadelphia, PA**

*Strategy & Operations Intern, Summer 2024*

Presented value-based care to improve RCM after independent review of infrastructure and processes across departments for senior living value-based care company. Evaluated strategic rationale of launching new service line in affordable housing.

**Fuller & Thaler, San Mateo, CA**

*Summer MBA Investment Intern, Summer 2024*

Conducted business and financial analysis on US equities for a long-only fund. Created template to efficiently identify higher-value investment opportunities.

**General Atlantic, New York, NY**

*Healthcare Senior Associate, 2020 – 2023*

Defined and executed industry, business, and financial due diligence to complete one buyout, two minority investments, and one de novo build across the healthcare services industry. Provided strategic and financial guidance to six portfolio companies. Analyzed attractiveness of value-based care in orthopedic, kidney and maternity care. Founded ongoing sports program post-COVID that attracted 20% of NY employees each week.

**Morgan Stanley, New York, NY**

*Healthcare Investment Banking Analyst, 2018 – 2020*

Advised healthcare companies on defense and M&A, IPO and collaboration transactions.



## Emily L. Zhen

[emily.zhen.wg25@wharton.upenn.edu](mailto:emily.zhen.wg25@wharton.upenn.edu)  
University of Pennsylvania, Philadelphia, PA  
B.A., Economics, B.S. Biology, Summa Cum Laude, 2018, Herbert S. Steuer Memorial Prize

**An opportunity to make a meaningful impact through investing and building transformative healthcare companies.**

**Zeal Capital Partners, Washington, DC**

*Investment Principal, Summer 2023 – Current*

Launched and lead end-to-end healthcare investment process, including sourcing, due diligence, deal negotiation, and closing. Invested in 8 deals across healthcare, financial technology, and the Future of Work and Learning. Serve on two boards. Helped to fundraise ~\$80M for firm.

**New Enterprise Associates, Menlo Park, CA**

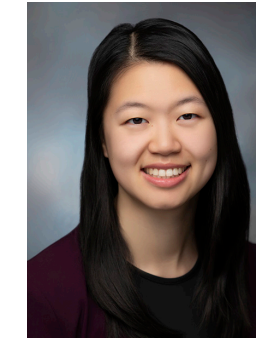
*Investment Senior Associate, 2021 – 2023*

*Investment Associate, 2020 – 2021*  
Deployed \$500M+ across 8 new and 12 follow-on deals spanning company formation, venture capital, growth equity, and PIPEs (Private Investment in Public Equity). Served as board observer for 5 companies, working with companies on team build, fundraising, and go-to-market strategy. Investments include a risk-bearing primary care provider, value-based kidney care provider, and clinical trial sample management platform.

**Goldman Sachs, New York, NY**

*Healthcare Investment Banking Analyst, 2018 – 2020*

Facilitated M&A and IPO transactions across healthcare services, digital health, and life sciences through strategic advisory, financial modeling, and industry analyses. Transactions include the sale of CDMO Aldevron, the acquisition of Nightstar Therapeutics by Biogen, the IPO of Oak Street Health which later sold to CVS for \$10.6B, and the IPO of SpringWorks Therapeutics.



## Alice Zhou

[alice.zhou.wg25@wharton.upenn.edu](mailto:alice.zhou.wg25@wharton.upenn.edu)  
Massachusetts Institute of Technology, Cambridge, MA  
B.S., Management, 2020  
Kennedy School of Government at Harvard University, Cambridge, MA  
Master of Public Administration Candidate, 2026

**An opportunity to design and execute patient-centric strategies through public and private spheres to further equitable healthcare access and improve patient experience.**

**McDonald's Corporation, Chicago, IL**

*Consumer Insights Market Intelligence MBA Intern, Summer 2024*

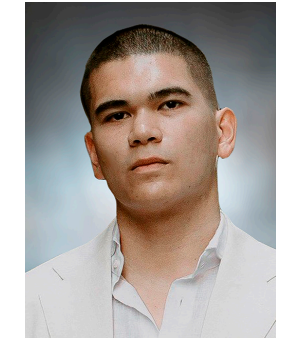
Conducted a decomposition analysis using Marketing Model Mix methodology to determine key factors contributing to sales and guest count, capturing longitudinal trends in consumer engagement and experience. Enabled cross-functional pricing, marketing and digital teams to better forecast marketing impact and refine strategies with improved consumer insights.

**Boston Consulting Group, Boston, MA**

*Consultant, 2022 – 2023*

*Associate, 2020 – 2022*

Partnered with a diversity of clients across industries including biopharmaceutical, insurance, retail health and shipping and logistics on customer and growth strategies, data and analytics organizational design, technology transformations and generative AI strategy. Collaborated across cross-functional teams including engineering, product, consumer and finance groups to gather insights and develop recommendations for senior leadership.



## Eduardo M. Zulueta

[eduardo.zulueta.wg25@wharton.upenn.edu](mailto:eduardo.zulueta.wg25@wharton.upenn.edu)  
University of Chicago, Chicago, IL  
B.A., Economics, 2017

**An opportunity to lead a team in delivering value-based care to high-need populations.**

**Ennoble Care, Philadelphia, PA**

*MBA Intern, Summer 2024*

Worked for a home-based primary care company with providers across 6 states to design new chronic care management (CCM) programs. Key projects include: (i) revamping Ennoble's proactive care management program, increasing revenue per patient by over 70%, and (ii) designing a CCM program to improve health outcomes for CHF patients (launched in September).

**Shields Health Solutions, New York, NY**

*Senior Director of Operations & Growth, 2022 – 2023*

*Director of Strategic Operations, 2021 – 2022*

*Manager of Strategic Operations, 2020 – 2021*

Managed a team of 15 to develop and implement strategic initiatives to drive growth of Shields' New York specialty pharmacies, which generated annual revenue of \$500M+. Key projects include: (i) revamping the business' enrollment strategy (doubling monthly new patients) and (ii) leading margin optimization initiatives (increasing margin per script by 90% over 12 months).

**UnitedHealth Group, Eden Prairie, MN**

*M&A Senior Associate, 2020*

*M&A Associate, 2019 – 2020*

*M&A Analyst, 2017 – 2019*

Managed diligence processes and conducted financial valuation analyses for strategic acquisitions by Optum and UnitedHealthcare. Notable acquisitions include: Genoa Healthcare (\$2.5B), AbleTo (\$470M), and The Polyclinic (\$200M).



# 2024 Internship Sponsors

The following organizations provided internships for Health Care Management Students in Summer, 2024.

**7WIRE VENTURES**  
Chicago, IL

**ADOBE**  
San Francisco, CA

**AI OPTICS**  
New York, NY

**ARAMARK**  
Philadelphia, PA

**ARAMSCO (AMERICAN SECURITIES)**  
Philadelphia, PA

**ARCELLX**  
San Francisco, CA

**AUTHOR HEALTH**  
Remote

**BAIN**  
San Francisco, CA

**BOSTON CONSULTING GROUP**  
New York, NY

**BOSTON CONSULTING GROUP**  
Philadelphia, PA

**CADE VENTURES**  
New York, NY Hybrid

**CAREHIVE HEALTH**  
Remote

**CARGO THERAPEUTICS**  
Remote

**COMMODORE CAPITAL**  
New York, NY

**DATABRICKS**  
San Francisco, CA

**DAVITA**  
Denver, CO

**DEFINE VENTURES**  
San Francisco, CA

**ELEVANCE HEALTH -  
CARELON DIGITAL PLATFORM**  
Los Angeles, CA

**EMERSON COLLECTIVE**  
San Francisco, CA

**FULLER & THALER / CURANA**  
San Mateo, CA

**GENENTECH**  
San Francisco, CA

**GIBSON DUNN & CRUTCHER**  
Los Angeles, CA

**GILEAD SCIENCES**  
San Francisco, CA

**GOLDMAN SACHS**  
Los Angeles, CA

**GRAHAM PARTNERS**  
Philadelphia, PA

**HEALTHMAP SOLUTIONS**  
Remote

**HOPSCOTCH PRIMARY CARE**  
Chicago-Philadelphia hybrid

**INDUCTIVE BIO**  
New York, NY

**J.P. MORGAN**  
New York, NY

**KYRUUS HEALTH**  
Remote

**LEE EQUITY PARTNERS**  
New York, NY

**MASSACHUSETTS GENERAL HOSPITAL**  
Boston, MA

**MCDONALD'S**  
Chicago, IL

**MCKINSEY & COMPANY**  
Boston, MA

**MCKINSEY & COMPANY**  
Toronto, ON

**MONTEFIORE EINSTEIN**  
New York, NY Hybrid

**MORGAN STANLEY**  
San Francisco, CA

**NVIDIA**  
Santa Clara, CA

**OMEGA VENTURE PARTNERS**  
Remote

**ONCORE (STARTUP)**  
Seattle, WA

**OSHI HEALTH**  
New York, NY

**PACIFIC LAKE PARTNERS**  
New York, NY

**PACIFIC LAKE PARTNERS**  
Philadelphia, PA

**PAYTIENT**  
Columbia, MO

**PEAR VC**  
San Francisco, CA

**PERCEIVE BIOTHERAPEUTICS**  
San Francisco, CA

**PFIZER**  
New York, NY

**PRACTICETEK**  
San Diego, CA

**REGENERON**  
Sleepy Hollow, NY

**REVELSTOKE CAPITAL**  
Denver, CO

**RTW INVESTMENTS**  
New York, NY

**RUBRUM ADVISING**  
Remote

**SANDBOXAQ**  
New York, NY

**SCHRODINGER**  
New York, NY

**SEASON HEALTH**  
Philadelphia-NY Hybrid

**STARTUP IN STEALTH MODE**  
New York, NY

**STEALTH BIOTECH**  
Philadelphia, PA

**SUMMER HEALTH**  
San Francisco, CA

**TAU VENTURES**  
New York, NY / Palo Alto, CA

**UNITEDHEALTH GROUP**  
Remote

**UNIVERSITY OF PENNSYLVANIA  
HEALTH SYSTEM**  
Philadelphia, PA

**VERTEX PHARMACEUTICALS**  
Boston, MA

**WEILL CORNELL BIOVENTURE ELAB**  
New York, NY

**WJ PARTNERS**  
Spartanburg, SC

**WORLD WILDLIFE FUND**  
Remote

**ZEAL CAPITAL PARTNERS**  
San Francisco, CA & Washington, DC

# Administration

**ERIKA H. JAMES, PH.D.**  
Dean, The Wharton School

**NICOLAJ SIGGELKOW, PH.D.**  
Vice Dean and Director, The Wharton Graduate Division

**GUY DAVID, PH.D.**  
Chair, Health Care Management Department,  
The Wharton School

**JUNE M. KINNEY, M.A.**  
Director, MBA Program in Health Care Management

**REBECCA VOLD**  
Administrative Coordinator,  
MBA Program in Health Care Management

**JANICE SINGLETON**  
Administrative Coordinator,  
MBA Program in Health Care Management





# 2024 Health Care Program Mentors

**Mentors are leaders and senior managers in the health care field who have agreed to provide career and professional development advice and guidance to Health Care management students.**

**SALIM AHMED, MD**  
Xandar Kardian, UCLA Medical School  
Los Angeles, CA

**HEATHER ASPRAS**  
Merck  
Philadelphia, PA

**TONY BALDA**  
React Dx  
Melbourne, FL

**JOHN BARKETT**  
Berkeley Research Group  
Washington, DC

**SIMON BASSEYN**  
TCG Crossover  
New York, NY

**SIGAL BEN-ARI**  
Medtronic  
Irvine, CA

**ALEXIS BERNSTEIN**  
Elevance Health  
Needham, MA

**ANDREW BRAVO**  
Reveal HealthTech  
New York, NY

**JAMES BUXTON**  
New Enterprise Associates  
New York, NY

**ARIANA CHEHRAZI**  
Interwell Health  
Palo Alto, CA

**KELLY CHENG**  
Samsung Health  
San Francisco, CA

**AMY CHUI**  
Waymark Health  
San Francisco, CA

**RYAN COCHRAN**  
Onehome, Clover Health, Bright Health  
Short Hills, NJ

**CASEY DOUGAN**  
Ajax Health  
Menlo Park, CA

**RAMI ELGHANDOUR**  
Arcellx  
Redwood City, CA

**KATIE ELLIAS**  
JDRF T1D Fund  
Boston, MA

**JOHN EPLER**  
Lee Equity Partners  
New York, NY

**MELANIE FAN**  
Ampersand Capital  
Wellesley, MA

**MING FANG**  
Redmile Group  
San Francisco, CA

**BRENTON FARGNOLI, M.D.**  
AlleyCorp  
New York, NY

**BRANDEN FINI**  
Providence Ventures  
Draper, UT

**JENNIE FUNK**  
Providence Health  
Seattle, WA

**MIHIR GANDHI**  
Hims & Hers  
San Francisco, CA

**PRERAK GARG**  
Microsoft  
Sunnyvale, CA

**DAN GEOFFRION**  
DaVita Inc  
Minneapolis, MN

**NAVID GHARAVI**  
Varsity Healthcare Partners  
Los Angeles, CA

**MATT GORSKI**  
Cressey & Company  
Chicago, IL

**VIKAS GOYAL**  
Trek Venture Partners  
Somerville, MA

**BOSUN HAU**  
Tybourne Capital Management  
Central, Hong Kong

**LINDSAY HERMAN**  
UCLA Health  
Los Angeles, CA

**SAM HOLLIDAY**  
Oshi Health  
New York, NY

**KELLY HSU**  
Oak Street Health  
Boston, MA

**VIVEK JAIN**  
HIG Capital  
New York, NY

**CONNIE JAO**  
IVF Options  
New York, NY

**CHASE JONES**  
Thyme Care  
Raleigh, NC

**LISA KAPP**  
Advent International  
Remote

**DAVID KIBBE**  
Excellence in Healthcare, LLC  
Bluffton, SC

**RADHIKA GUPTA KOYAWALA**  
Bill and Melinda Gates Foundation/BCG  
Baltimore, MD

**ELAINE LE**  
Medtronic China  
Shanghai, China

**ADAM LESSLER, MD**  
Evidity Health Capital  
New York, NY

**WENDY LIU**  
Pfizer  
New York, NY

**J.C. LOPEZ**  
New Enterprise Associates  
Remote

**JUSTIN LORING**  
Flatiron Health  
New York, NY

**ANKIT MAHADEVIA**  
Spero Therapeutics  
Cambridge, MA

**SAMIR MALIK**  
firsthand  
New York, NY

**JULIE MCCOMISH**  
Providence Health  
Renton, WA

**ROBERT C. MCDONALD, MD**  
Aledo Consulting, Inc  
Indianapolis, IN

**MATT MCLAUGHLIN**  
Oak Street Health  
Zionsville, IN

**DAN MULREANY**  
Apogee Therapeutics  
San Francisco, CA

**DANISH MUNIR**  
GreyMatter Capital  
New York, NY

**SONOL PANDA**  
Tau Ventures  
San Francisco, CA

**SHAUNAK PARIKH**  
EW Healthcare Partners  
New York, NY

**MITESH PATEL, MD**  
Ascension  
Philadelphia, PA

**MOHONA PAUL**  
Flatiron Health  
New York, NY

**BORIS PEVZNER**  
Health Catalyst Capital (HCC)  
New York, NY

**MIKE RAHMAN**  
Optum Financial (UnitedHealth Group)  
Minneapolis, MN

**VISALI RAMANATHAN**  
Genentech  
San Francisco, CA

**ANKUR RATH**  
Sunstone Partners Management, LLC  
San Mateo, CA

**JON MICHAEL REESE**  
General Atlantic  
New York, NY

**SHANNON RIDGE**  
Google  
New York, NY

**MATT SCHULZ**  
The Vistria Group  
Chicago, IL

**VISHWAS SESHADRI**  
Abeona Therapeutics  
Cleveland, OH

**MAUREEN SPIVACK**  
Excelin Health, Paradigm Hospice,  
Honor Health Network,  
Heritage of Green Hills  
Short Hills, NJ

**BRET TENENHAUS**  
Great Point Partners  
Greenwich, CT

**MAYA TSUKERNIK**  
Janssen R&D  
New Brunswick, NJ

**DANIEL VAN DEN BERGH**  
Endeavour Vision  
San Francisco, CA

**REED VAN GORDEN**  
Deerpath Capital  
Chicago, IL

**MIKE VIOLA**  
EmpowerUP Coaching  
Wayne, PA

**KARL WANG**  
Charlie Health  
New York, NY

**NANCY WANG**  
Sidecare Health  
San Francisco, CA

**JOSHUA Z. WARREN, MD**  
Apex Growth Capital  
Chicago, IL

**DAVID WILKINSON**  
DispatchHealth  
Los Angeles, CA

**MICHAEL WOLF, MD**  
Mayo Clinic  
Rochester, MN

**MERRY XIAO**  
agilon health  
San Francisco, CA

**QUINGAN ZHOU**  
SCAN Health Plan  
Durham, CA

**KEELY ZIPP**  
Pfizer  
Malvern, PA

# Faculty

The Program Faculty are drawn from the Wharton School, the School of Medicine, the School of Nursing, and the School of Arts and Sciences at the University of Pennsylvania. Executives from leading health care organizations teach courses and serve as guest lecturers in the Program as well. Additional support is provided by the Fellows and Associates of the Leonard Davis Institute of Health Economics.

**DIANE ALEXANDER, PH.D.**

Assistant Professor, Health Care Management, The Wharton School

**ABBY E. ALPERT, PH.D.**

Assistant Professor, Health Care Management, The Wharton School, Dorinda and Mark Winkelman Distinguished Faculty Scholar

**SRINATH ADUSUMALLI, M.D.,**

Adjunct Professor of Health Care Management, The Wharton School

**DAVID A. ASCH, M.D., M.B.A.**

Senior Vice President for Strategic Initiatives, Perelman School of Medicine; Professor of Medicine, Perelman School of Medicine at the University of Pennsylvania; Professor, Health Care Management, The Wharton School

**ALON BERGMAN, PH.D.**

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